

# Alaska Summer 2022 Visitor Profile Report

Destination Analysts















# CONTENTS

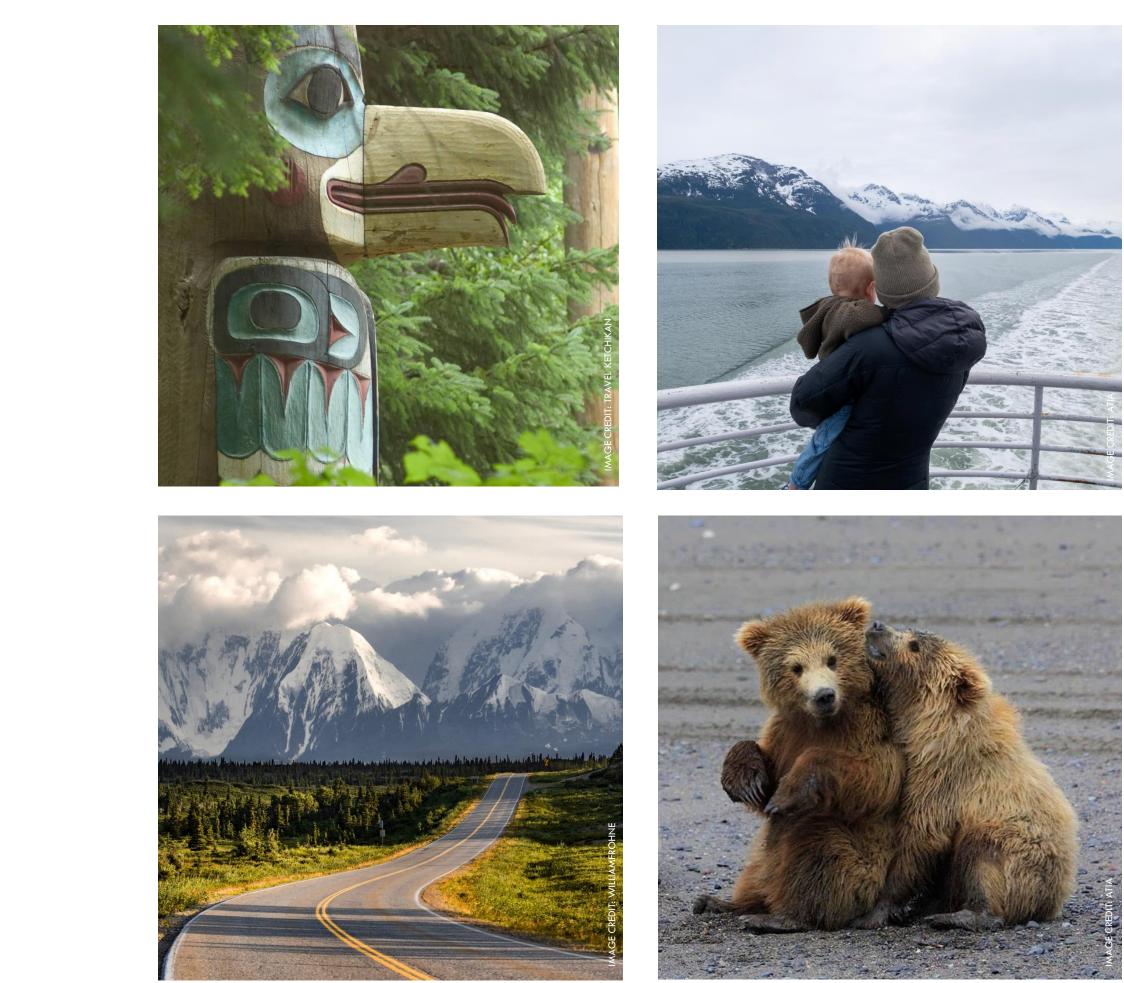
Research Ov Visitor Summ Tot Lei VF Bus Cr Inc G W Ea Int Trip Details Visitor Activ Visitor Expe Trip Plannin Markets & Appendix: Appendix: Appendix: `

Verview & Methodology	3
mary	6
tal Visitors	7
eisure Visitors	11
-R Visitors	15
usiness Visitors	19
ruise Visitors	23
dependent Visitors	27
uided Group Visitors	31
estern US Visitors	35
astern US Visitors	39
ternational Visitors	43
5	47
vities	65
erience	73
ng & Media	79
Demographics	86
Cruise Visitors	89
Guided Group Visitors	97
Visitors by Region	10

# **RESEARCH OBJECTIVES**

This report presents the findings of the Summer 2022 Visitor Profile study of travelers to Alaska, conducted by Destination Analysts on behalf of the Alaska Travel Industry Association. The study was conducted in three parts, with the primary objectives of:

- Developing a profile of Alaska visitors, including their psychographics, travel personas, and demographics
- Understand their travel behaviors and motivations, as well as in-destination activities and spend
- Collect data to calculate Alaska visitor volume and spending estimates by region and segment
- Gauge visitors' in-destination experience and identify what is successful, what can be added, and what can be improved





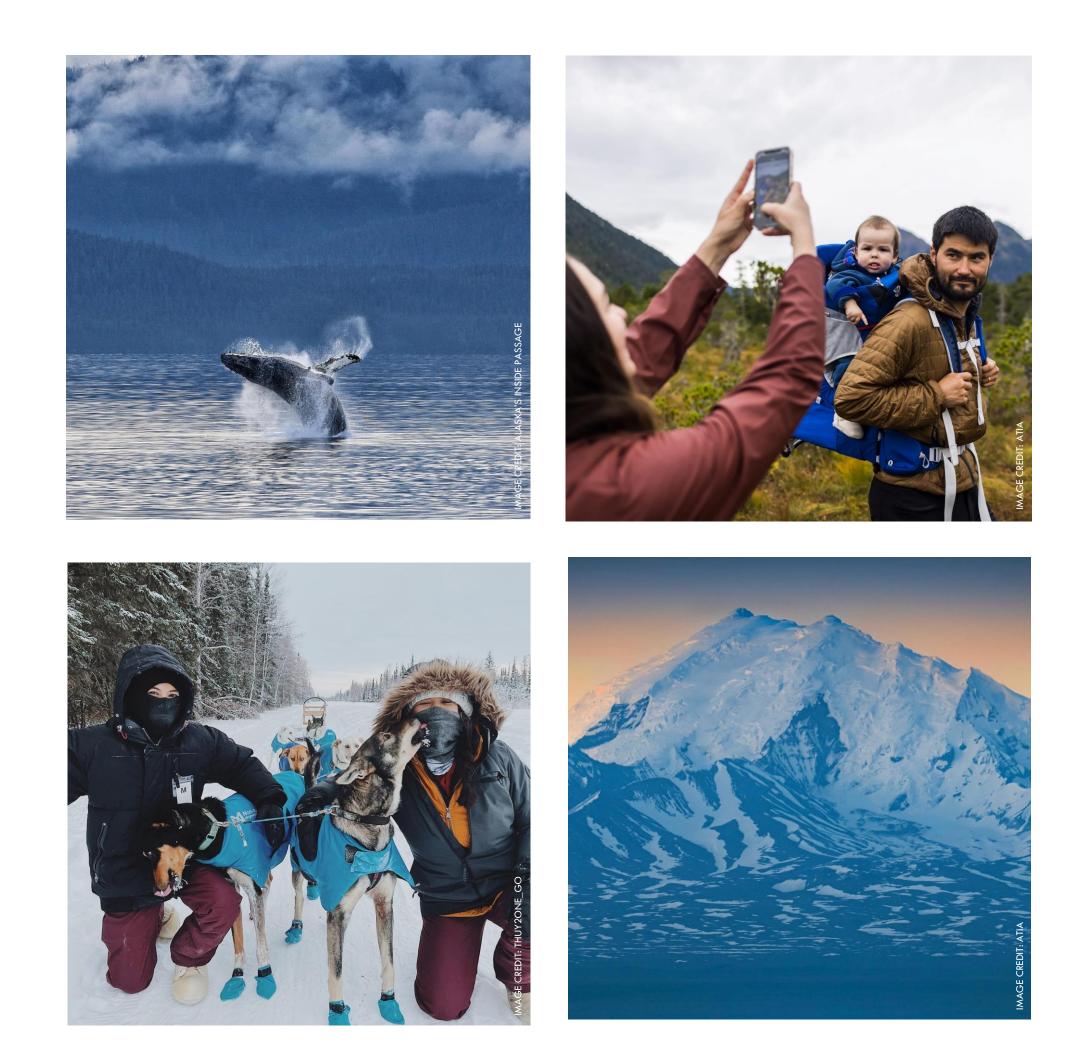


# **RESEARCH METHODOLOGY**

The three components of the Summer 2022 Visitor Profile study included:

- Intercept survey of visitors to Alaska, collected monthly. Intercept sites included 1. Anchorage, Denali, Fairbanks, Juneau, Kenai Peninsula, and Cordova.
- Online panel survey of U.S. travelers who visited Alaska. 2.
- Online survey of Alaska Travel Industry Association partners' owned audiences who 3. visited Alaska.

A total of 2,922 surveys were collected for travel between May – October 2022. This include 1,317 intercept surveys, 830 panel surveys, and 775 partner surveys. Participants were age 18+ and must have resided outside Alaska. Results were weighted by both origin and destination markets using geolocation data.



# DEFINITIONS

Total Visitors – All visitors who traveled to Alaska between May – October 2022.

**Domestic/U.S. Visitors** – Visitors who reside in the U.S.

Western U.S. Visitors – Visitors who reside in the 12 states east of the Rockies, including California, Washington, Oregon, Idaho, Nevada, Arizona, New Mexico, Colorado, Utah, Wyoming, Montana, and Hawaii.

**Eastern U.S. Visitors** – All other U.S. visitors who do not reside in the 12 western states. **International Visitors** – Visitors who reside outside the U.S.

Leisure Visitors – Visitors who traveled to Alaska for leisure/personal reasons.

Business Visitors – Visitors who traveled to Alaska for business, convention, conference, or group meeting purposes.

Visiting Friends and Relatives (VFR) Visitors – Visitors who traveled to Alaska to visit friends or relatives.

Cruise Visitors – Visitors who arrived or departed Alaska by cruise ship.

Guided Group Visitors – Visitors who traveled to Alaska via a guided group tour.

Independent Visitors – Visitors who did not travel to Alaska via cruise ship or on a guided group tour.

1

# VISITOR SUMMARY





### **TRIP PURPOSE**

- tour (3%).

### **TRIP DETAILS**

- consisted of 3.5 persons.
- package prior to arrival (13%).

#### SATISFACTION, RECOMMEND, & RETURN

• In Summer 2022, visitors to Alaska were 50 years of age on average, skewed slightly more male (53%), were likely to be married (80%), and had an average household income of over \$115,000 per year. One third had children in their household (35%). The majority of visitors identified as White/Caucasian (86%). One in ten had accessibility needs in their travel party (14%).

• Just over half of visitors to Alaska in Summer 2022 were cruise travelers (51%). Less than half were independent travelers (46%) or on a guided group

• Three quarters of visitors were traveling for leisure purposes (76%). This was followed distantly by visiting friends/family (11%), for business (9%), to attend a conference/convention (1%), or for government (1%). For more than half of visitors (53%), it was their first trip to the state. • Among the selection factors for choosing Alaska as a travel destination, half of visitors came for the scenic beauty (53%), nature/outdoors (51%), and/or wildlife (49%). This was followed by adventure (35%), rest/relaxation (25%), and/or bucket list trip (30%).

• On average, visitors to Alaska spent 7.9 days on land in Summer 2022. Half of visitors stayed on a cruise ship (51%), while four in ten stayed in a hotel (41%). A much smaller percentage stayed in a resort/lodge (19%), with friends/family (13%), and/or in a vacation rental (13%).

• Nearly two thirds of visitors to Alaska in Summer 2022 traveled with their spouse/significant other (63%). Around one in ten were traveling with their extended family (13%), a group of friends (12%), or solo (12%). One in five brought their children under the age of 18 (16%). On average, travel parties

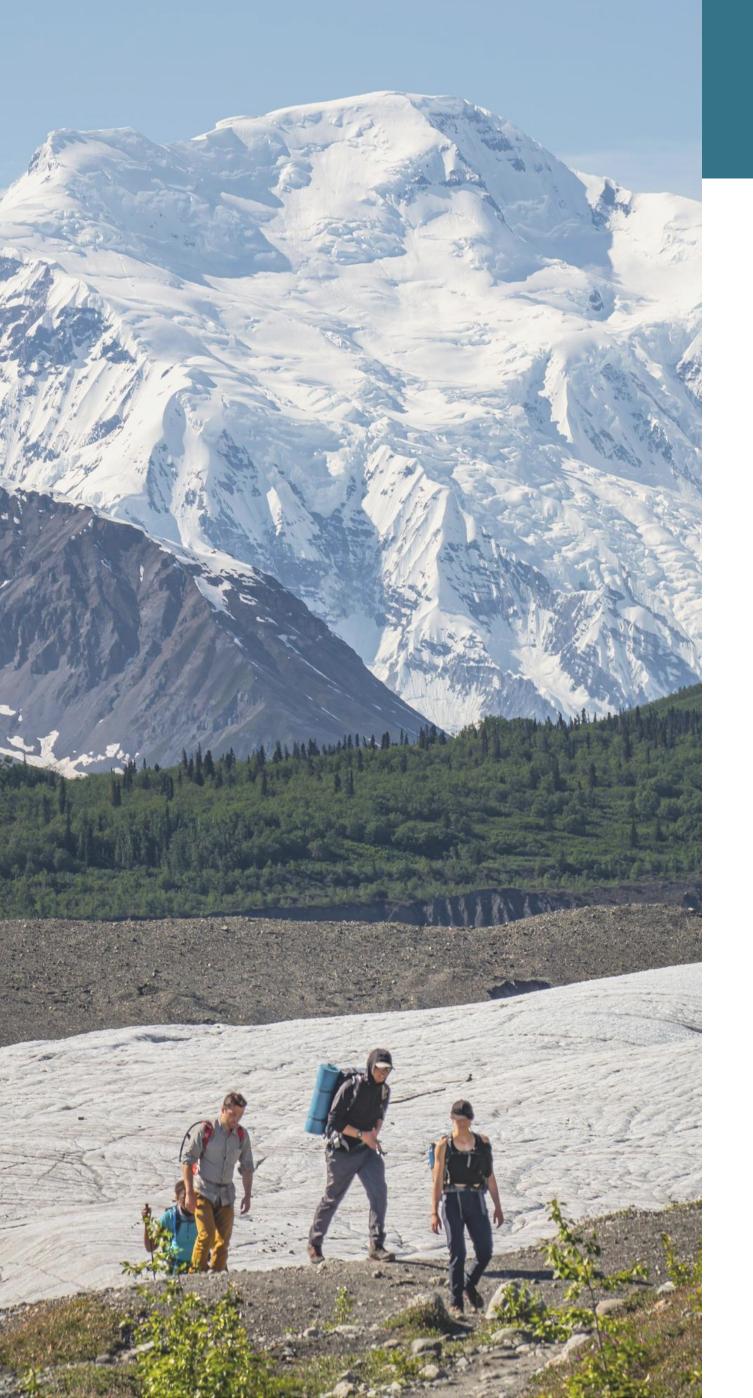
• The majority of visitors to Alaska in Summer 2022 went to the Southcentral region (79%), while half visited the Inside Passage (52%) and/or Interior (46%). Less than one quarter went to the Southwest (24%) and/or the Arctic (16%).

• On average, visitors to Alaska spent \$259 per person per day in-destination. Food/dining accounted for the largest share of wallet (\$57 per person per day), followed by outdoor recreation/sightseeing/entertainment (\$48), shopping (\$47), and lodging (\$46). Just over one in ten visitors pre-purchased a

• Visitors to Alaska were largely satisfied with their overall trip in Summer 2022 (86%). Satisfaction was highest for service/hospitality (86%) and lowest for value for money (72%) and lodging (64%). Eight in ten visitors (80%) said they are likely to return in the future.



# SUMMER 2022 VISITORS Who They Are





### Gender

Female: 47% Male: 53%

- Gen Z: 3%
- Gen Xers: 26%

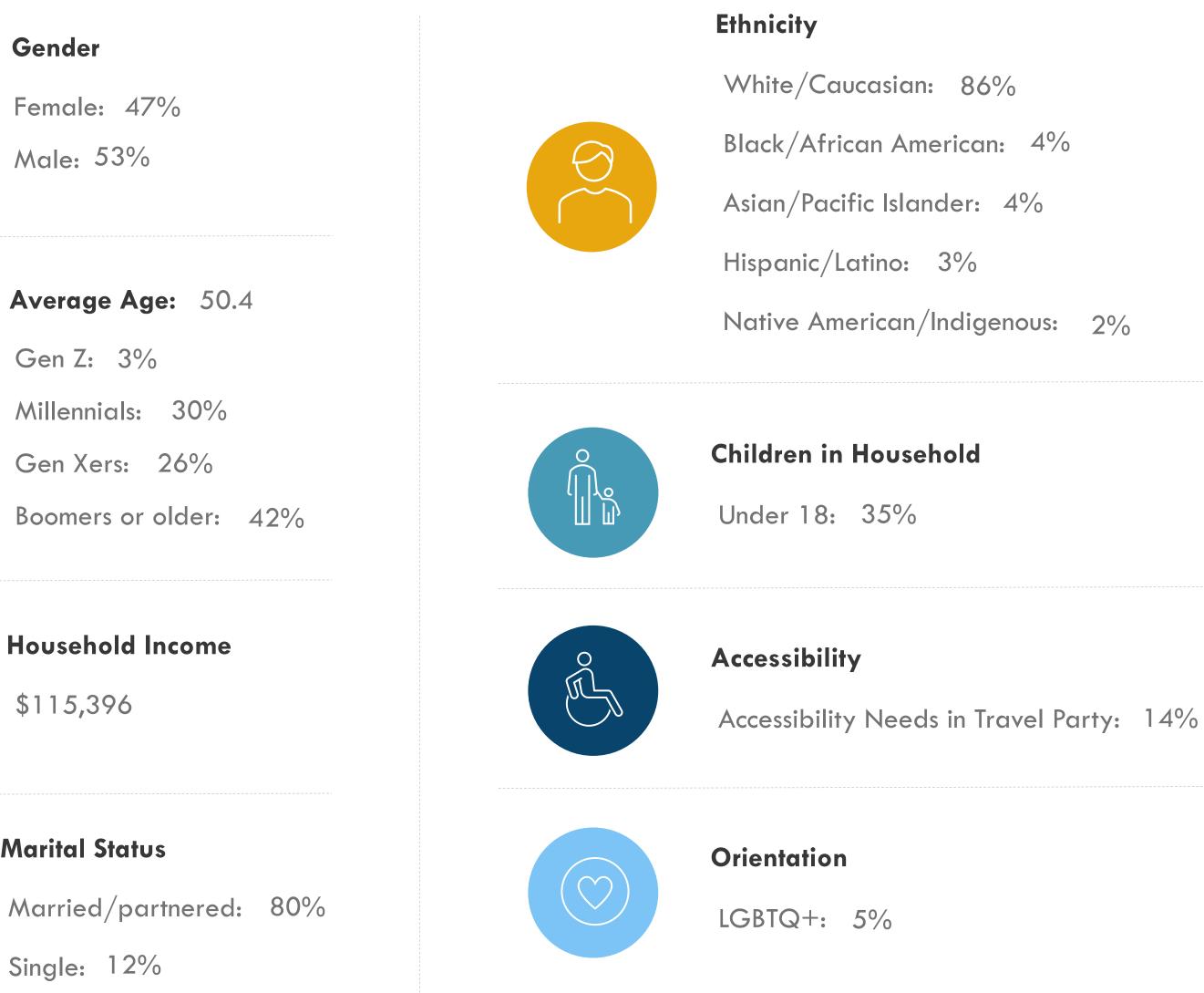


### Household Income

\$115,396

## **Marital Status**

Single: 12%









# SUMMER 2022 VISITORS Trip Details

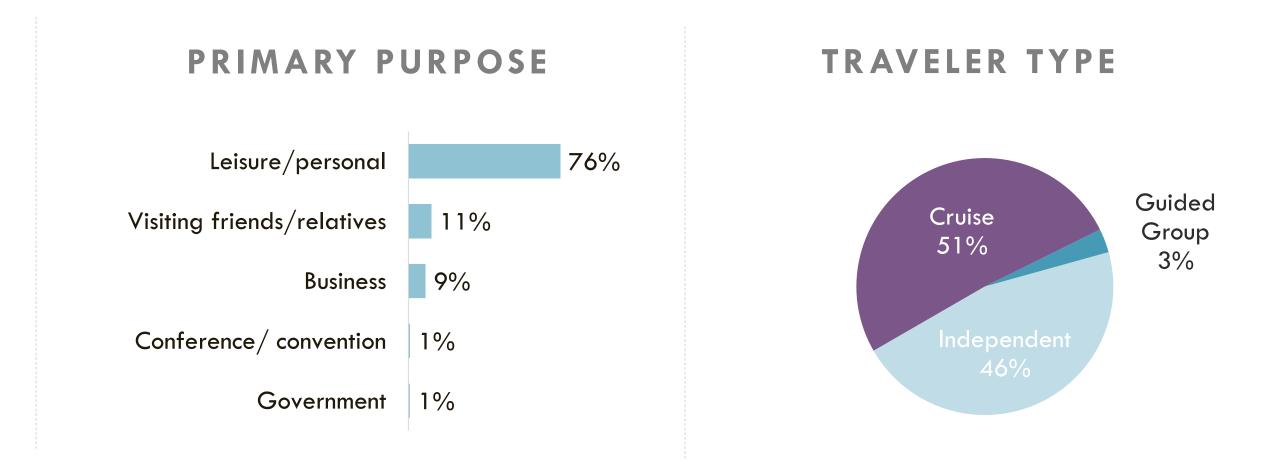
## AVERAGE LENGTH OF STAY



DAYS ON LAND

## **TOP ACTIVITIES**

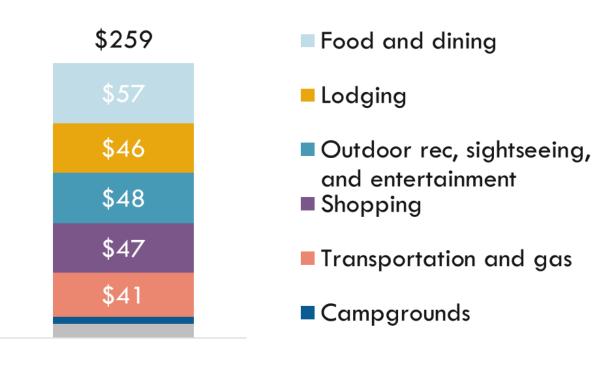
Wildlife viewing	72%
Local cuisine	70%
Shopping	55%
Sightseeing excursions by boat	47%
Photography	45%
Breweries/distilleries	45%
Hiking	44%



## **REGION VISITED**

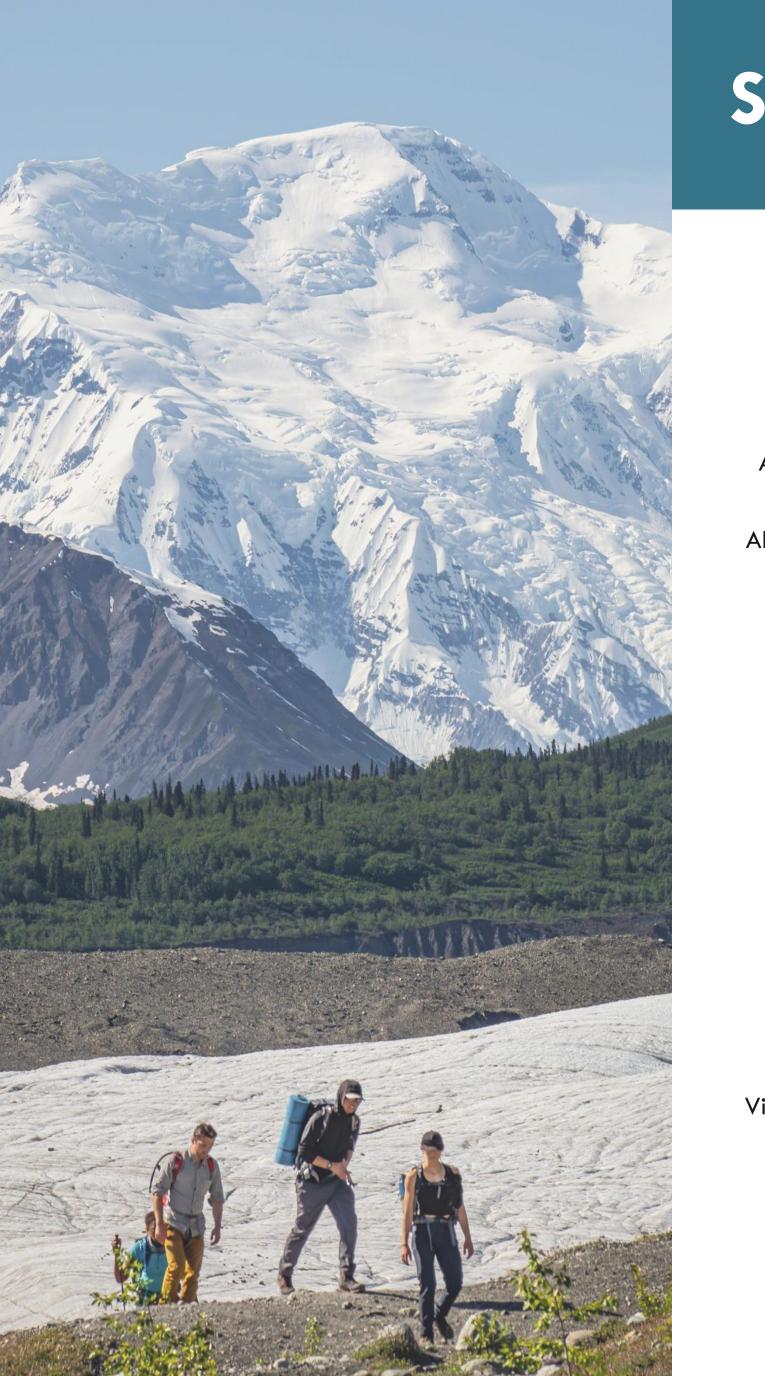
Southcentral	79%
Inside Passage	52%
Interior	46%
Southwest	24%
Arctic	16%

## **AVERAGE DAILY SPEND PER PERSON**

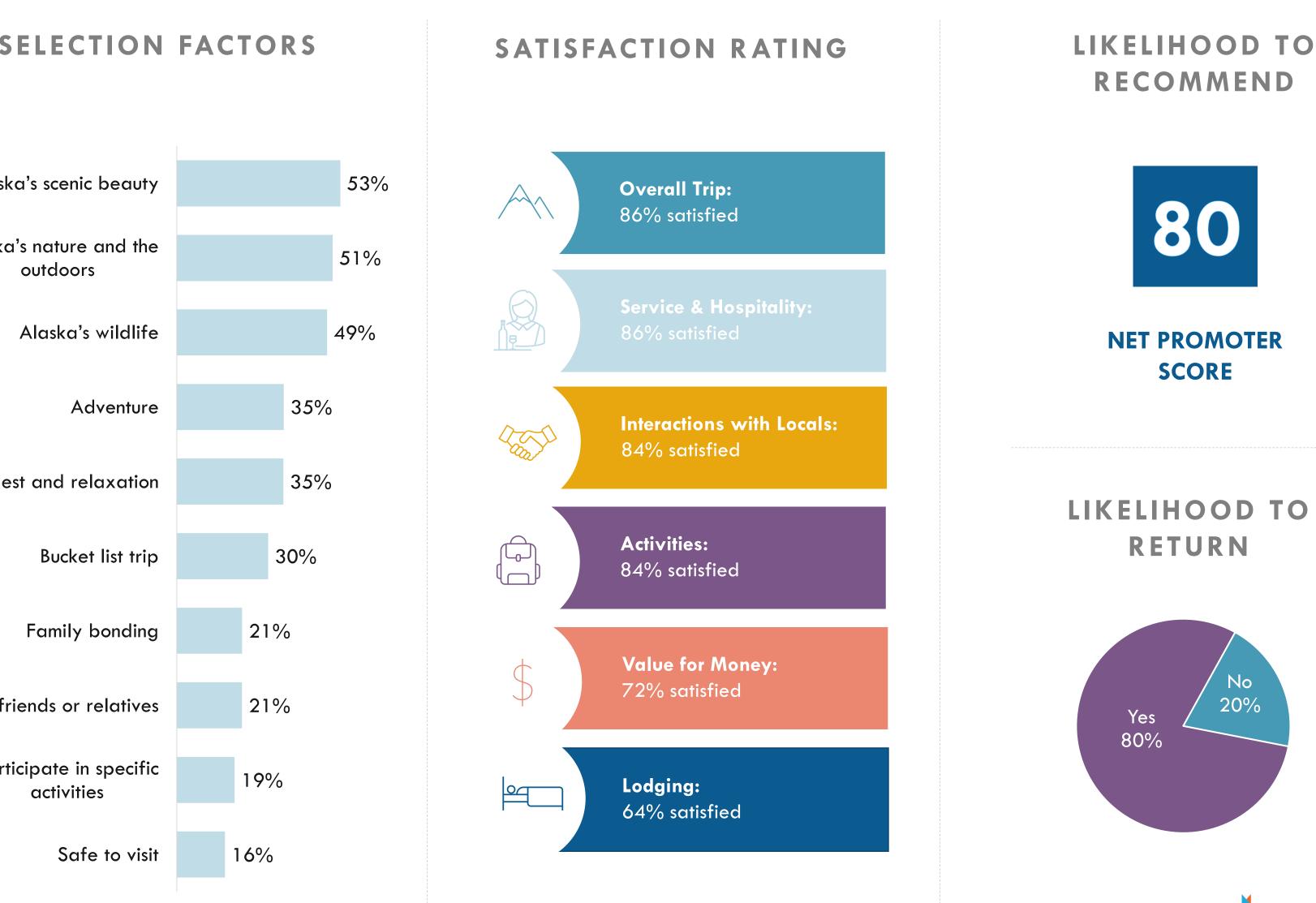


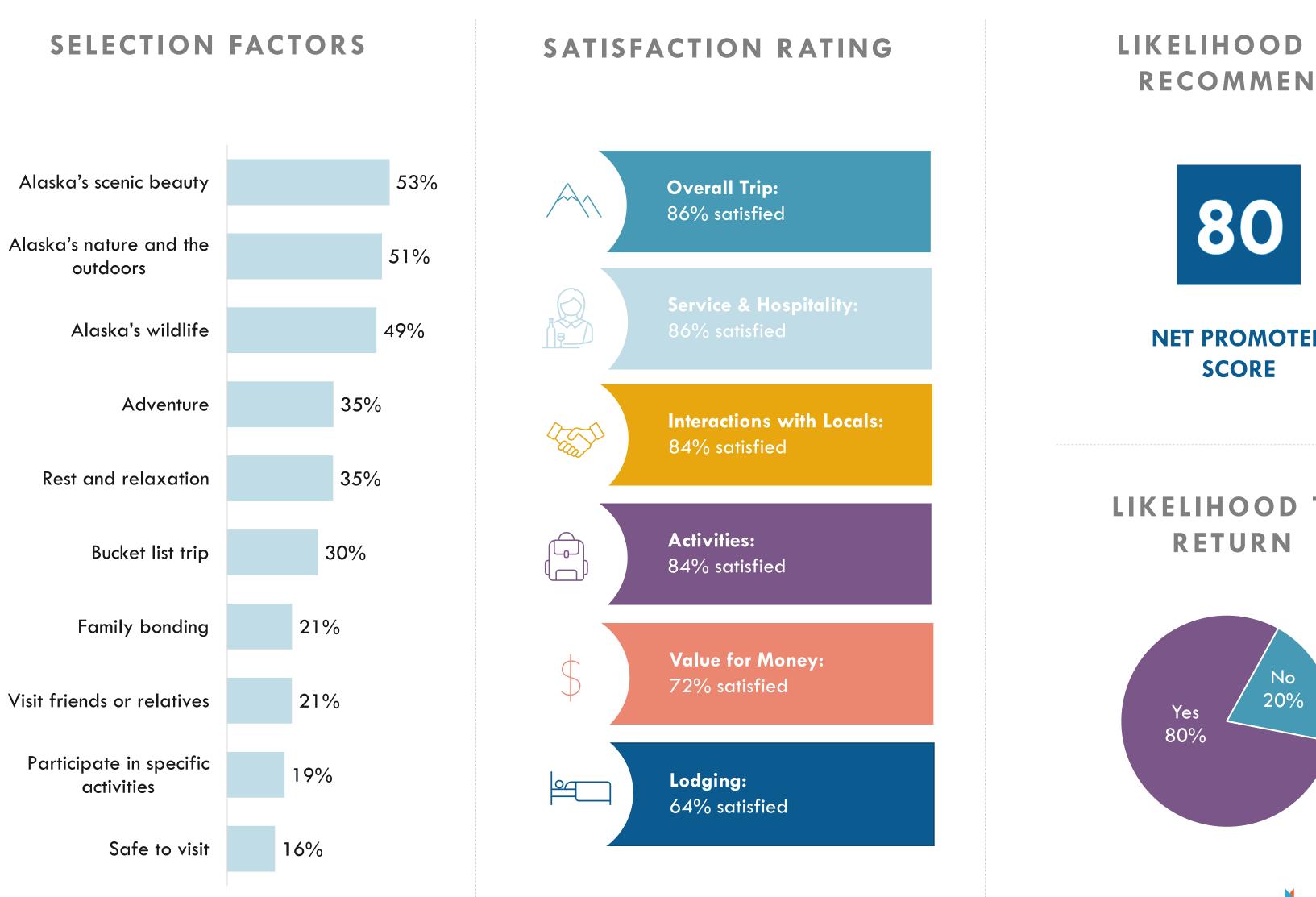
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# SUMMER 2022 VISITORS Destination Perceptions











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### **TRIP PURPOSE**

### **TRIP DETAILS**

- of 3.7 persons.
- purchased a package prior to arrival (17%).

### **SATISFACTION, RECOMMEND, & RETURN**

• In Summer 2022, Leisure visitors to Alaska were 52 years of age on average, were evenly split between male and female, were likely to be married (83%), and had an average household income of over \$114,000 per year. One third had children in their household (32%). The majority of visitors identified as White/Caucasian (88%). One in ten had accessibility needs in their travel party (14%).

• Over half of Leisure visitors to Alaska in Summer 2022 were cruise travelers (57%). Four in ten were independent travelers (39%), while four percent were on a guided group tour. For more than half of visitors (59%), it was their first trip to the state.

• Among the selection factors for choosing Alaska as a travel destination, six in ten Leisure visitors came for the scenic beauty (64%), nature/outdoors (60%), and/or wildlife (57%). This was followed by adventure (41%), rest/relaxation (39%), and/or bucket list trip (36%).

• On average, Leisure visitors to Alaska spent 7.7 days on land in Summer 2022. More than half of Leisure visitors stayed on a cruise ship (57%), while four in ten stayed in a hotel (43%). A much smaller percentage stayed in a resort/lodge (20%) or in a vacation rental (14%).

• Seven in ten Leisure visitors to Alaska in Summer 2022 traveled with their spouse/significant other (69%). Around one in ten were traveling with their extended family (15%) and/or a group of friends (13%). One in five brought their children under the age of 18 (16%). On average, travel parties consisted

• The majority of Leisure visitors to Alaska in Summer 2022 went to the Southcentral region (78%), while half visited the Inside Passage (57%) and/or Interior (48%). Less than one quarter went to the Southwest (25%) and/or the Arctic (16%).

• On average, Leisure visitors to Alaska spent \$257 per person per day in-destination. Food/dining accounted for the largest share of wallet (\$57 per person per day), followed by outdoor recreation/sightseeing/entertainment (\$49), shopping (\$48), and lodging (\$45). One fifth of Leisure visitors pre-

• Leisure visitors to Alaska were mostly satisfied with their overall trip in Summer 2022 (85%). Satisfaction was highest for service/hospitality (87%) and activities (87%), and lowest for value for money (73%) and lodging (65%). Three quarters (77%) of Leisure visitors said they are likely to return in the future.





# LEISURE VISITORS Who They Are



Gender

Female: 49%

Gen Z: 2%

Gen Xers: 24%

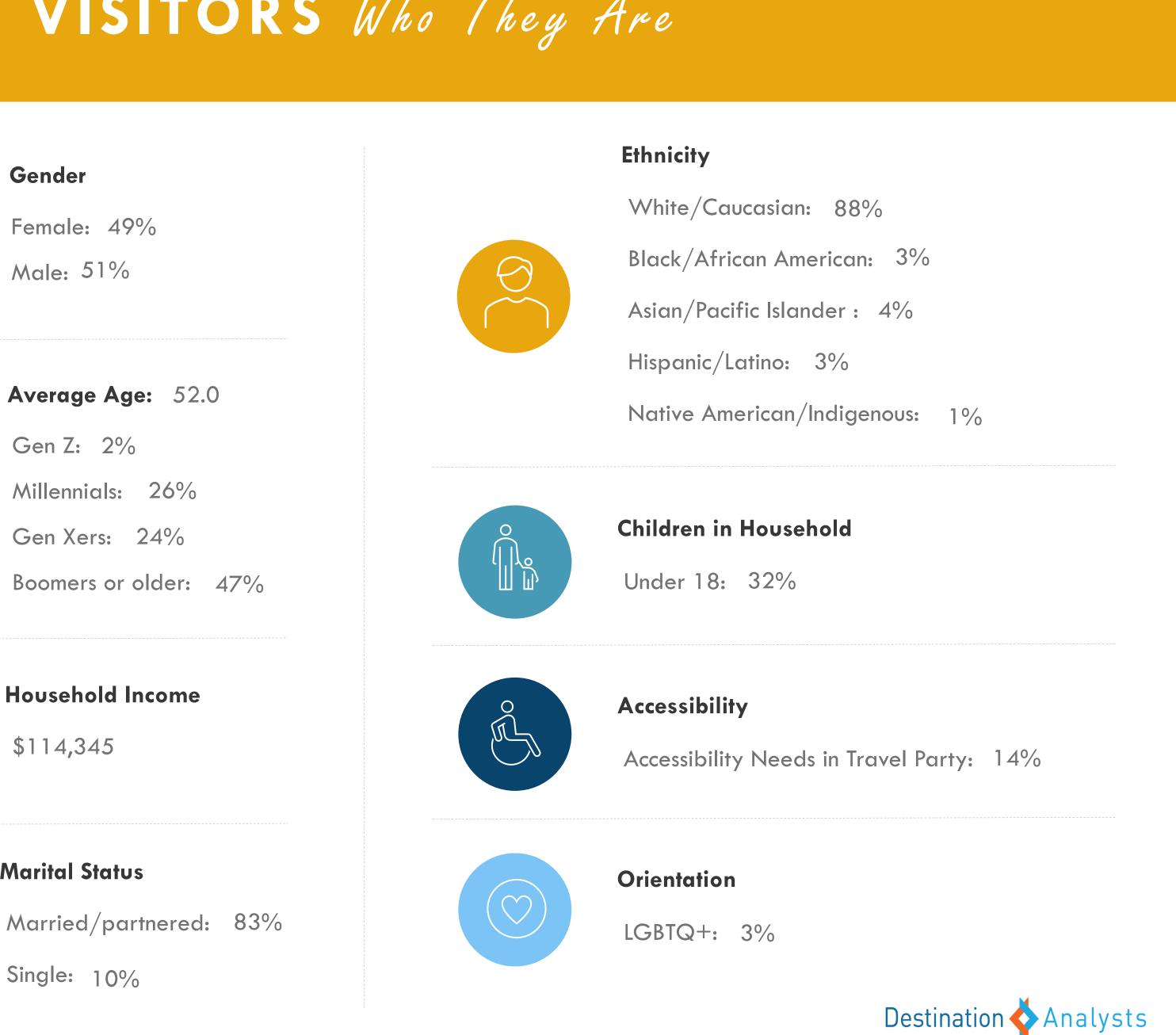


Household Income

\$114,345

**Marital Status** 

Single: 10%







# LEISURE VISITORS Trip Details

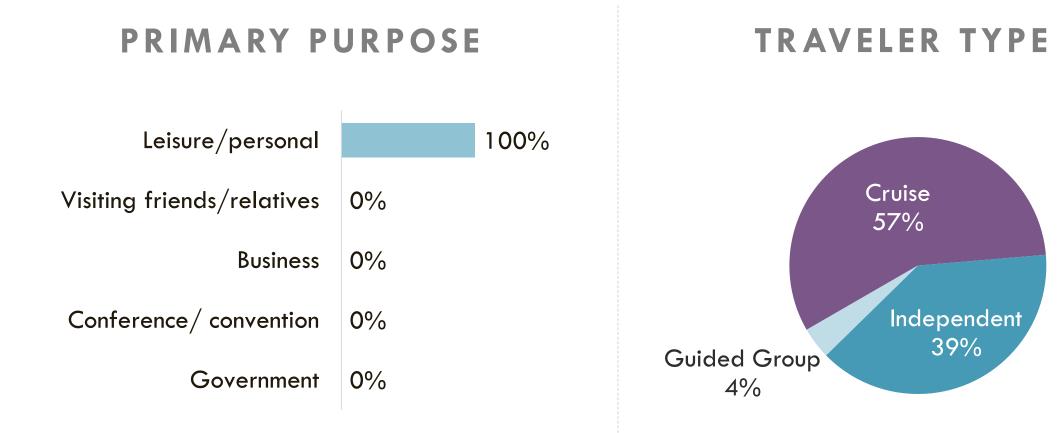
## AVERAGE LENGTH OF STAY



# DAYS ON LAND

# **TOP ACTIVITIES**

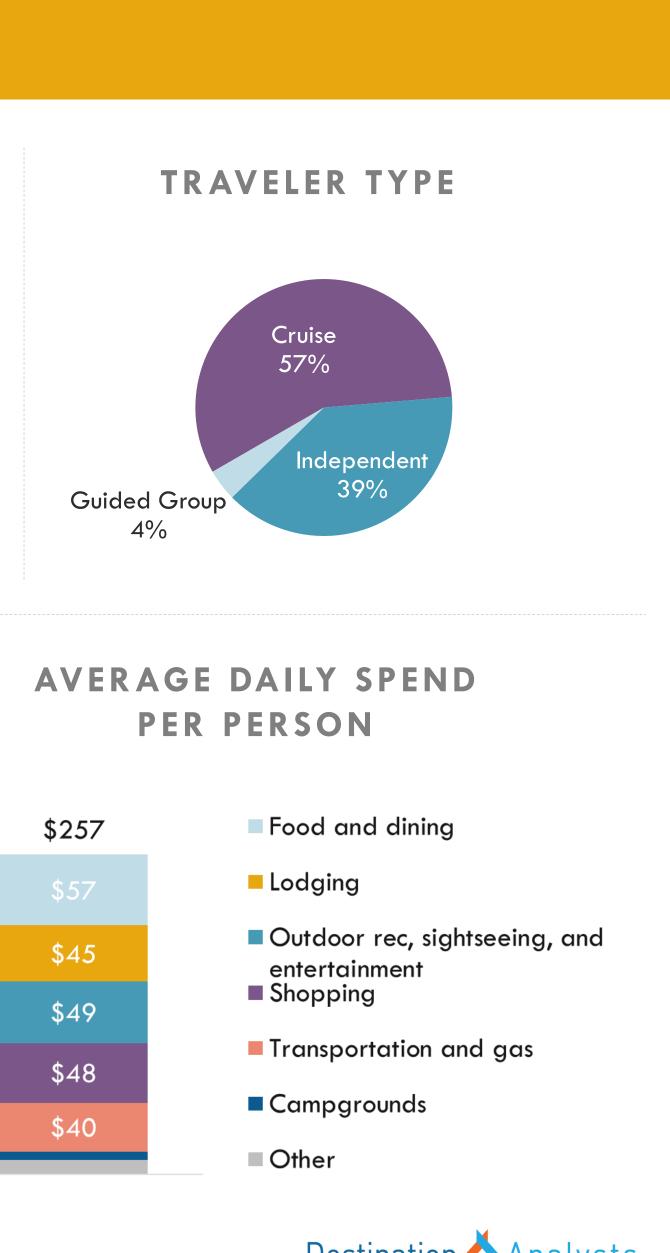
Wildlife viewing	78%
Local cuisine	71%
Shopping	60%
Sightseeing excursions by boat	53%
Photography	48%
Hiking	47%
Breweries/distilleries	45%



**REGION VISITED** 

Southcentral	77%
Inside Passage	57%
Interior	48%
Southwest	25%
Arctic	16%

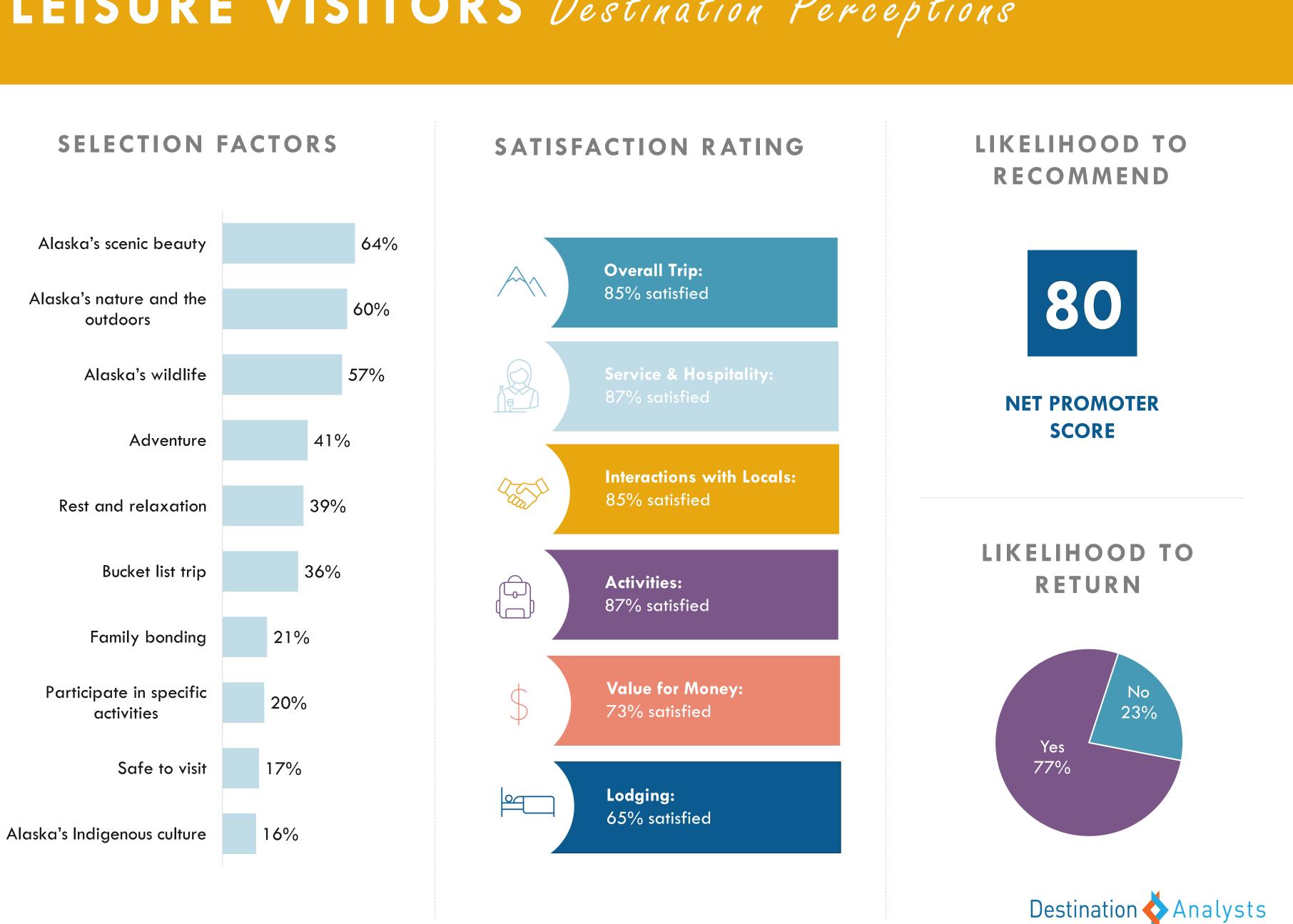
# **PER PERSON**

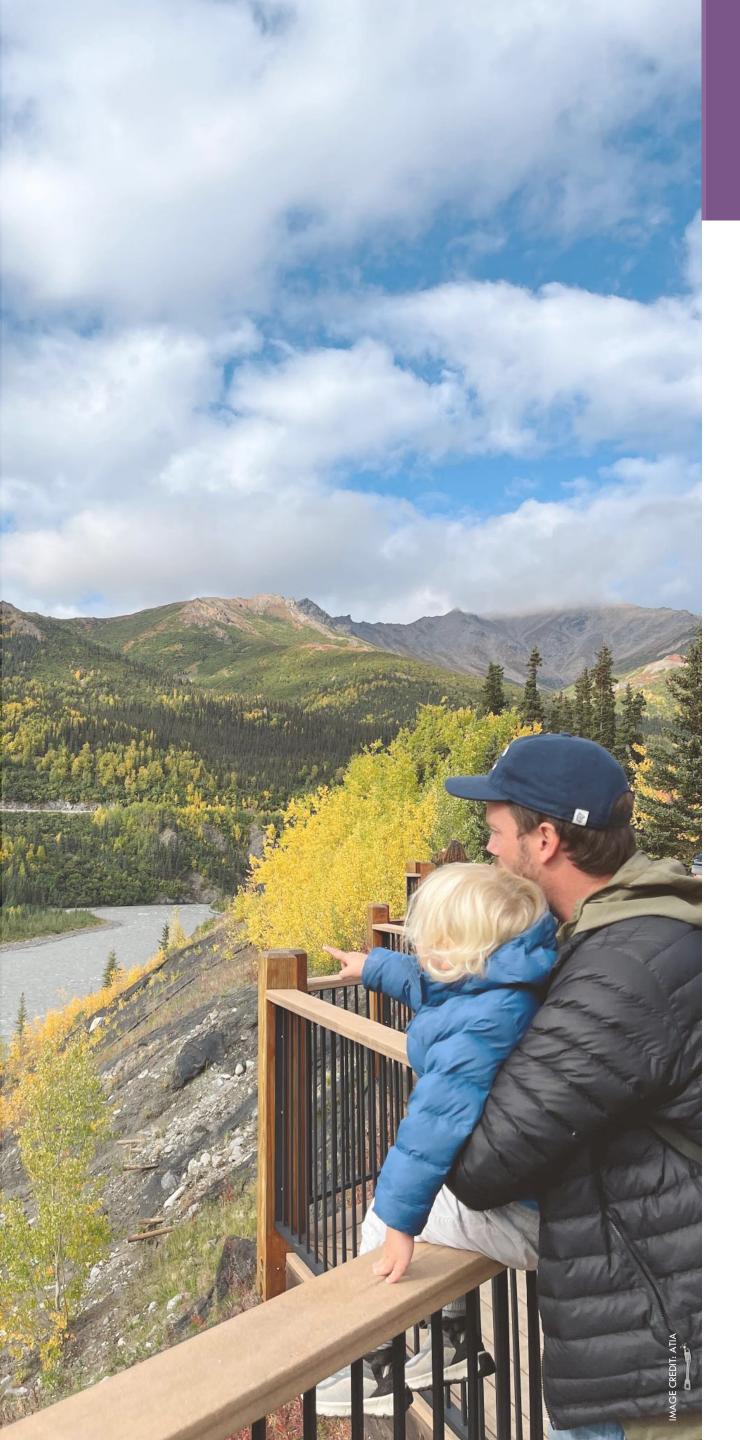


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# LEISURE VISITORS Destination Perceptions





# VFR VISITORS Summary

### **DEMOGRAPHICS**

travel party (13%).

### **TRIP PURPOSE**

- Six in ten VFR visitors (61%) had already visited the state previously.

### **TRIP DETAILS**

- one quarter stayed in a hotel (28%) and/or on a cruise ship (22%).

- purchased a package prior to arrival.

### SATISFACTION, RECOMMEND, & RETURN



• In Summer 2022, Visiting Friends or Relatives (VFR) visitors to Alaska were 46 years of age on average, skewed slightly more female (56%), were likely to be married (65%), and had an average household income of over \$107,000 per year. Four in ten had children in their household (39%). The majority of visitors identified as White/Caucasian (80%), while one in ten were Black/African American (10%). One in ten had accessibility needs in their

• Three quarters of VFR visitors to Alaska in Summer 2022 were independent travelers (78%), while less than one quarter were cruise passengers (22%).

• Among the selection factors for choosing Alaska as a travel destination, seven in ten VFR visitors came specifically for visiting their friends/family (72%), while 39 percent were visiting for family bonding (39%). One third were visiting for rest/relaxation purposes (32%).

• On average, VFR visitors to Alaska spent 7.3 days on land in Summer 2022. More than half of VFR visitors stayed with their friends/family (55%), while

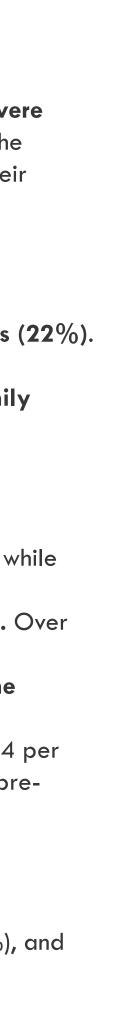
• Half of VFR visitors to Alaska in Summer 2022 traveled with their spouse/significant other (50%), while one quarter were traveling solo (24%). Over one in ten brought their children under the age of 18 (15%). On average, travel parties consisted of 2.5 persons.

• The majority of VFR visitors to Alaska in Summer 2022 went to the Southcentral region (81%), while one third visited the Interior (35%) and one quarter the Inside Passage (23%). Less than one in ten visited the Southwest (9%) and/or Arctic (3%) regions.

• On average, VFR visitors to Alaska spent \$286 per person per day in-destination. Transportation/gas accounted for the largest share of wallet (\$64 per person per day), followed by food/dining (\$59), outdoor recreation/sightseeing/entertainment (\$48), and shopping (\$47). Six percent of VFR visitors pre-

• VFR visitors to Alaska were mostly satisfied with their overall trip in Summer 2022 (88%). Satisfaction was highest for interaction with locals (84%), and lowest for value for money (67%) and lodging (55%). Nine in in ten (93%) of VFR visitors said they are likely to return in the future.









### Gender

Female: 56%

Male: 44%

Gen Z: 7%

Gen Xers: 27%

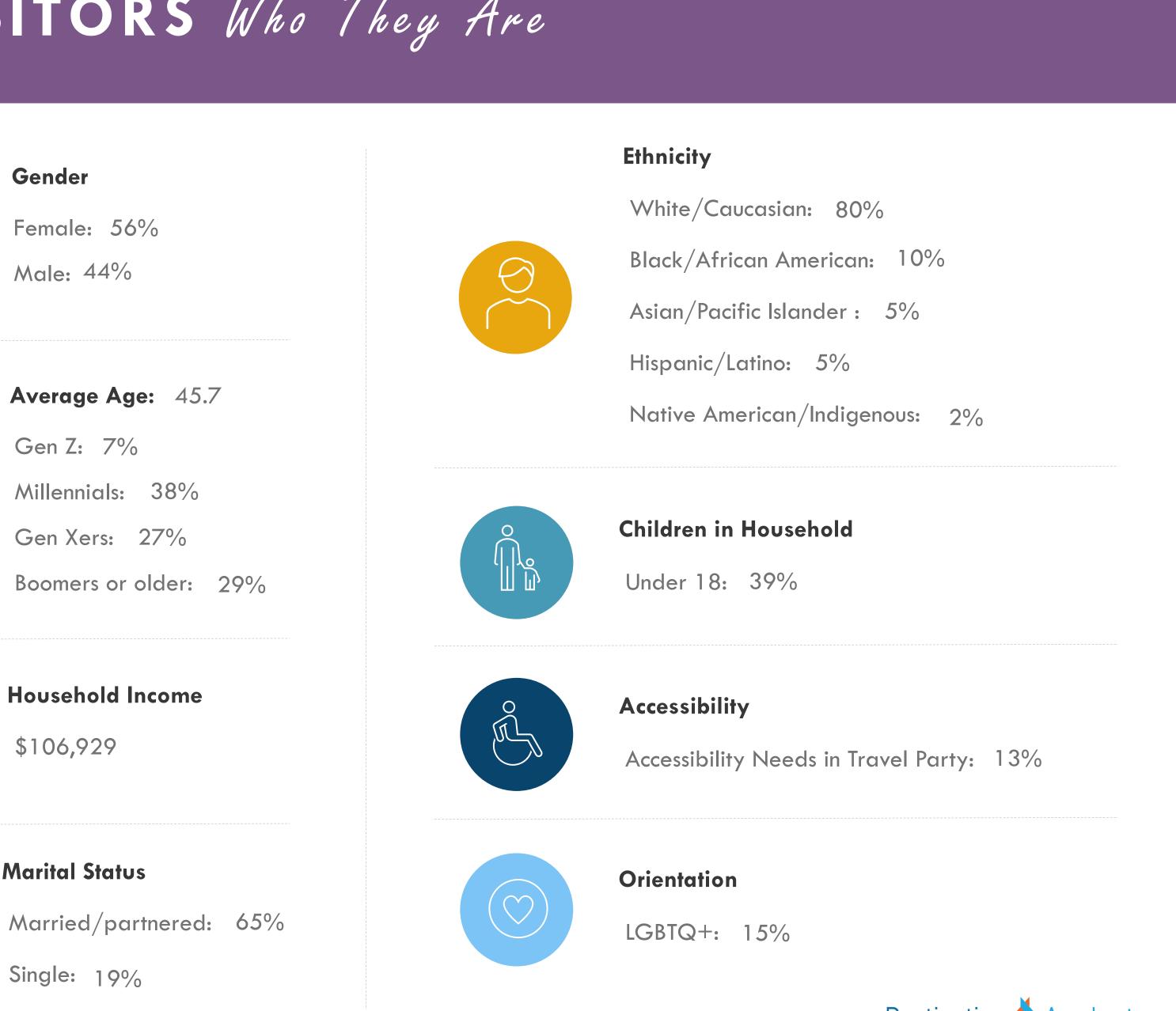


\$106,929

## **Marital Status**

Single: 19%

VFR VISITORS Who They Are



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# AVERAGE LENGTH OF STAY

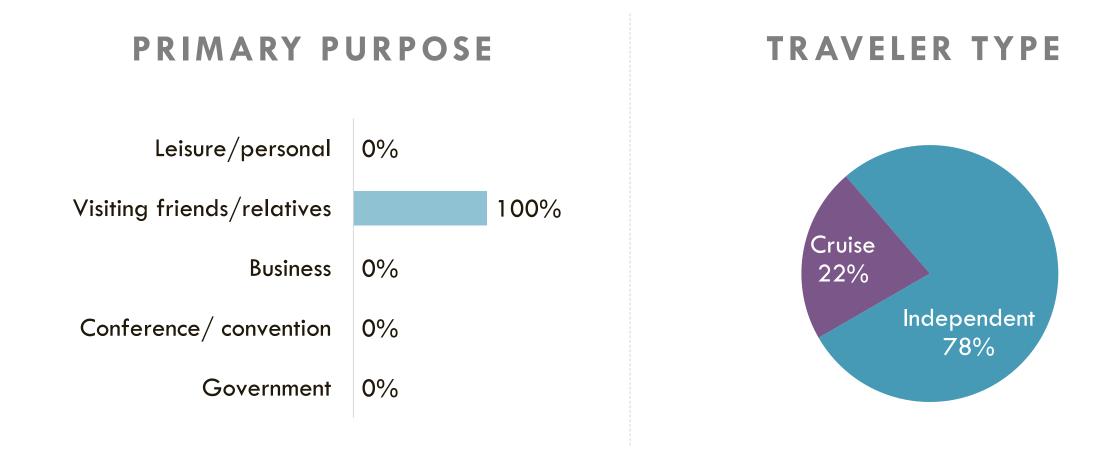


# DAYS ON LAND

## **TOP ACTIVITIES**

Local cuisine	67%
Wildlife viewing	52%
Breweries/distilleries	45%
Shopping	41%
Photography	41%
Hiking	40%
Fishing	29%

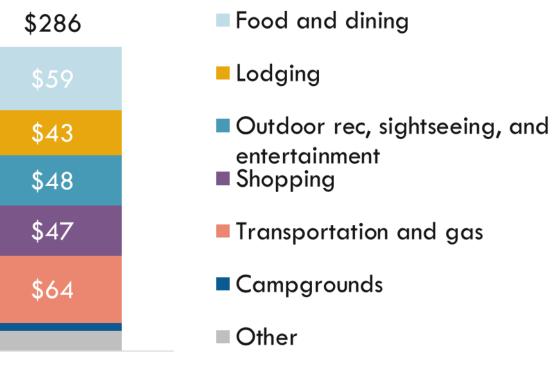
VFR VISITORS Trip Details



**REGION VISITED** 

Southcentral	81%
Inside Passage	23%
Interior	35%
Southwest	9%
Arctic	3%

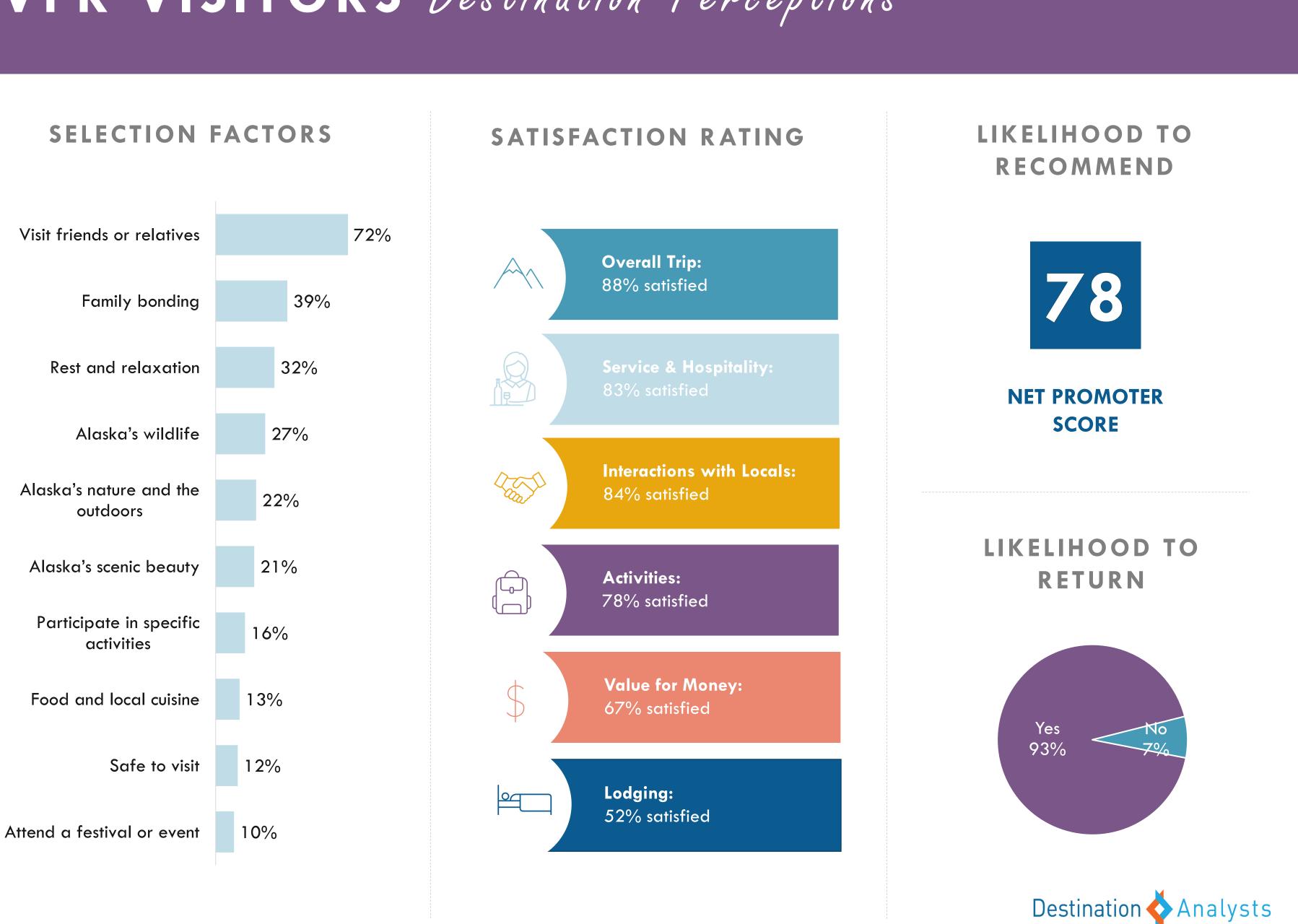
## AVERAGE DAILY SPEND PER PERSON



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VFR VISITORS Destination Perceptions



#### **TRIP PURPOSE**

- quarters of Business visitors had been to the state previously (74%).

#### **TRIP DETAILS**

- package prior to arrival (6%).

### SATISFACTION, RECOMMEND, & RETURN

• In Summer 2022, Business/Convention visitors to Alaska were 43 years of age on average, were much more likely to be male (72%), were likely to be married (73%), and had an average household income of over \$133,000 per year. Over half had children in their household (53%). The majority of visitors identified as White/Caucasian (85%), while one in ten were Black/African American (8%). One fifth had accessibility needs in their travel party (22%).

• Over half of Business visitors to Alaska in Summer 2022 were independent travelers (56%), while four in ten were cruise travelers (44%). Three

• Among the selection factors for choosing Alaska as a travel destination, over half of Business travelers came specifically for business purposes (54%). Less than one quarter also came for adventure (24%), nature/outdoors (21%), and/or Alaska's native culture (19%).

• On average, Business visitors to Alaska spent 9.3 days on land in Summer 2022. Around four in ten stayed on a cruise ship (44%) and/or in a hotel (41%). This was followed distantly by backcountry lodge (15%) and/or cabin/yurt (10%).

• Four in ten Business visitors to Alaska in Summer 2022 traveled solo (44%), while one third were traveling with their spouse/significant other (34%). One in five brought their children under the age of 18 (20%). On average, travel parties consisted of 2.9 persons.

• The majority of Business visitors to Alaska in Summer 2022 went to the Southcentral region (79%), while half visited the Inside Passage (49%). Four in ten visited the Interior (41%) and/or Southwest (38%), while one third went to the Arctic (32%).

• On average, Business visitors to Alaska spent \$228 per person per day in-destination. Lodging accounted for the largest share of wallet (\$62 per person per day), followed by food/lodging (\$50) and outdoor recreation/sightseeing/entertainment (\$37). Less than one in ten Business visitors pre-purchased a

• Business visitors to Alaska were mostly satisfied with their overall trip in Summer 2022 (84%). Satisfaction was highest for service/hospitality (84%), and lowest for activities (73%) and lodging (69%). Nearly nine in ten (88%) of Business visitors said they are likely to return in the future.





















Gender

Female: 27%

Gen Z: 1%

Gen Xers: 39%

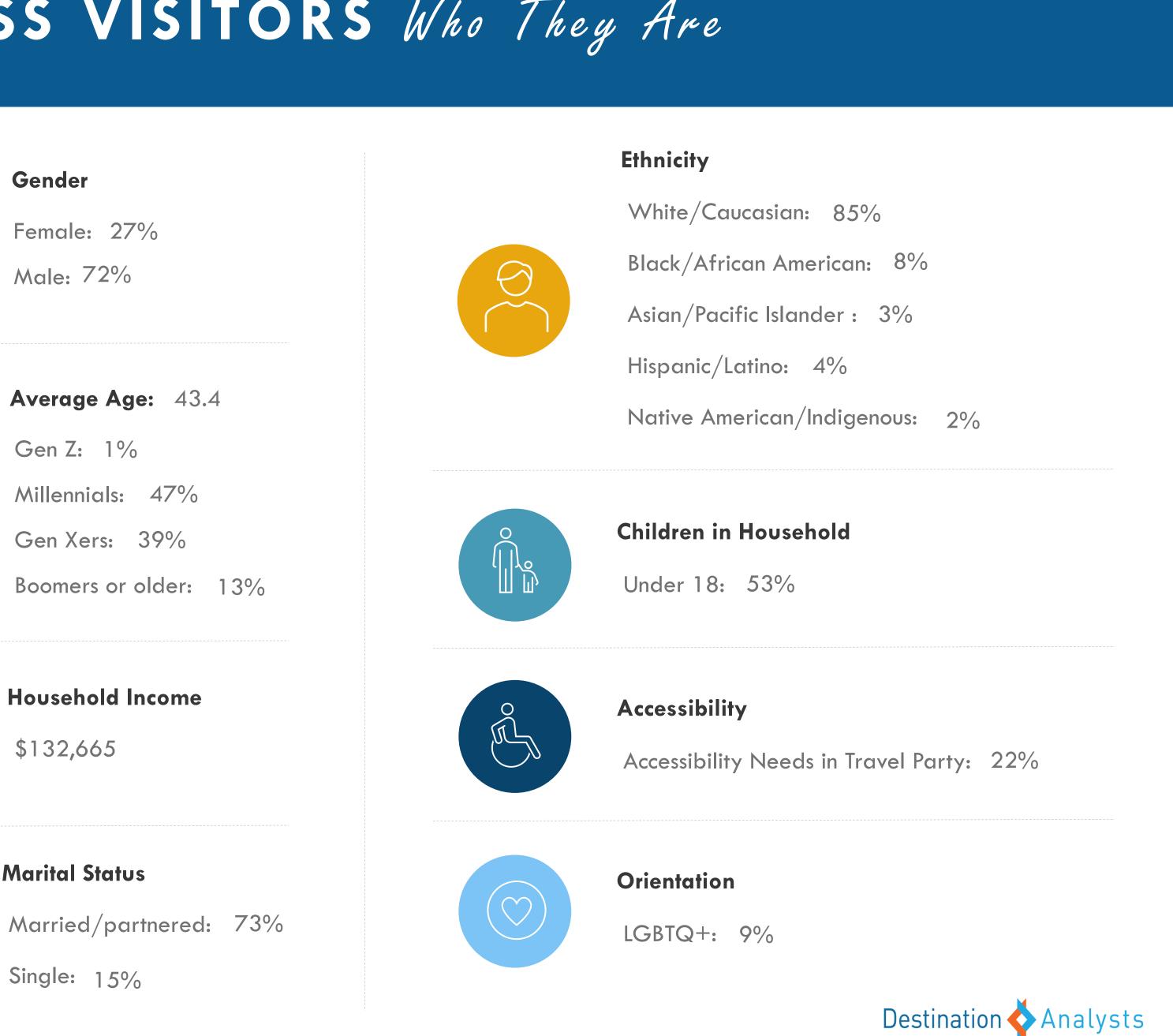


\$132,665



Single: 15%

# BUSINESS VISITORS Who They Are





# BUSINESS VISITORS Trip Details

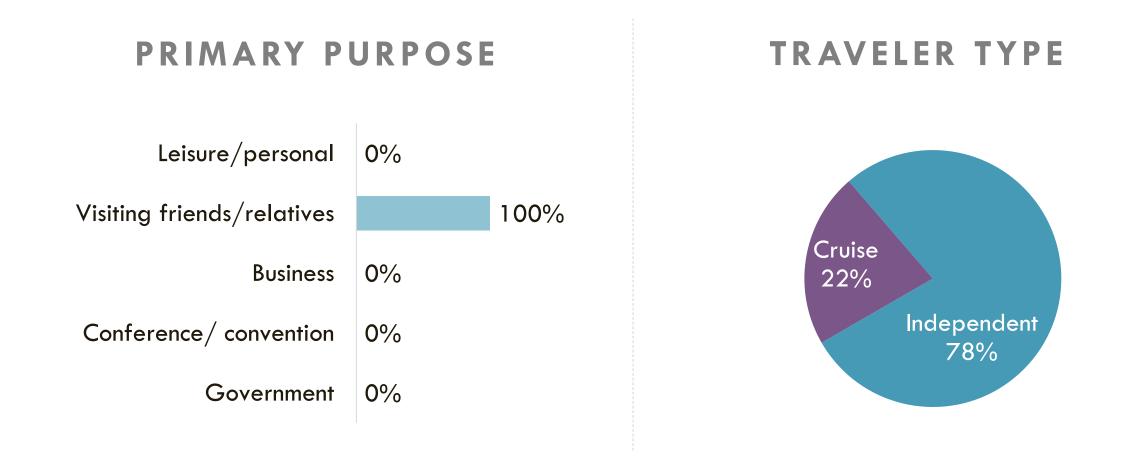
# AVERAGE LENGTH OF STAY



# DAYS ON LAND

# TOP ACTIVITIES

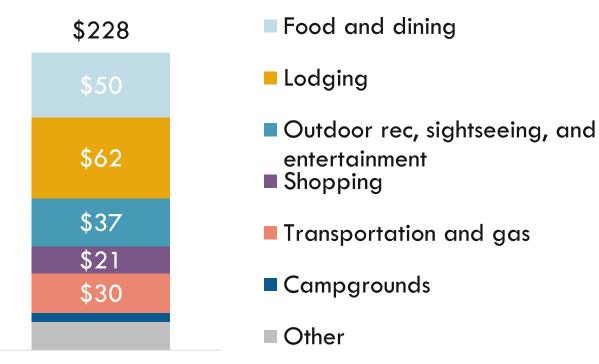
Local cuisine	66%
Wildlife viewing	50%
Breweries/distilleries	43%
Shopping	32%
Photography	30%
Hiking	28%
Museums/galleries	28%



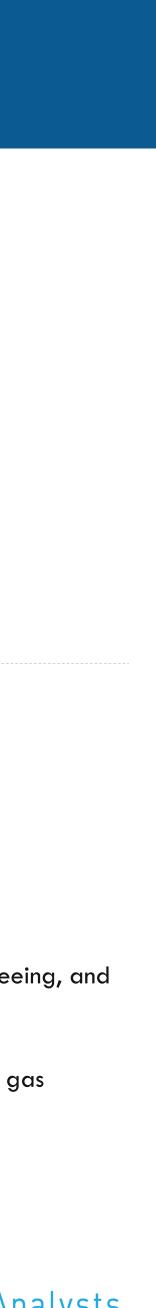
## **REGION VISITED**

Southcentral	61%
Inside Passage	22%
Interior	15%
Southwest	2%
Arctic	0%

## AVERAGE DAILY SPEND PER PERSON

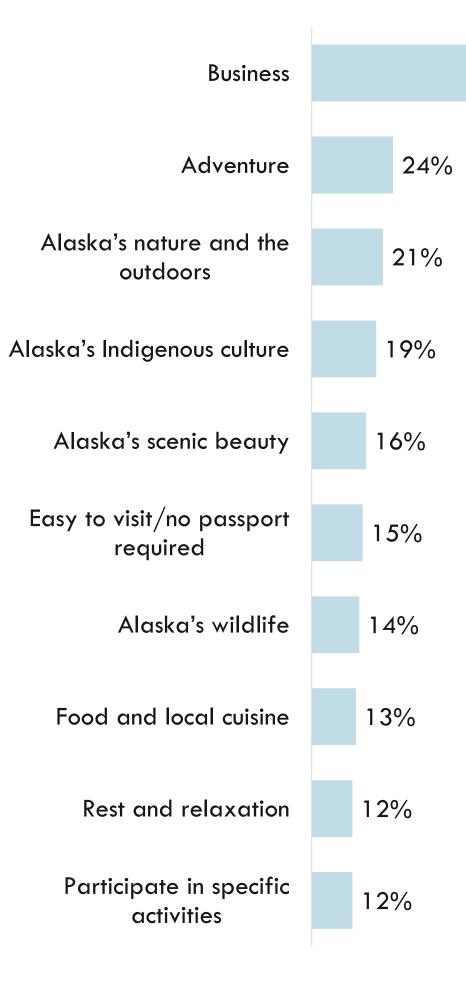


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# BUSINESS VISITORS Destination Perceptions

# **SELECTION FACTORS**







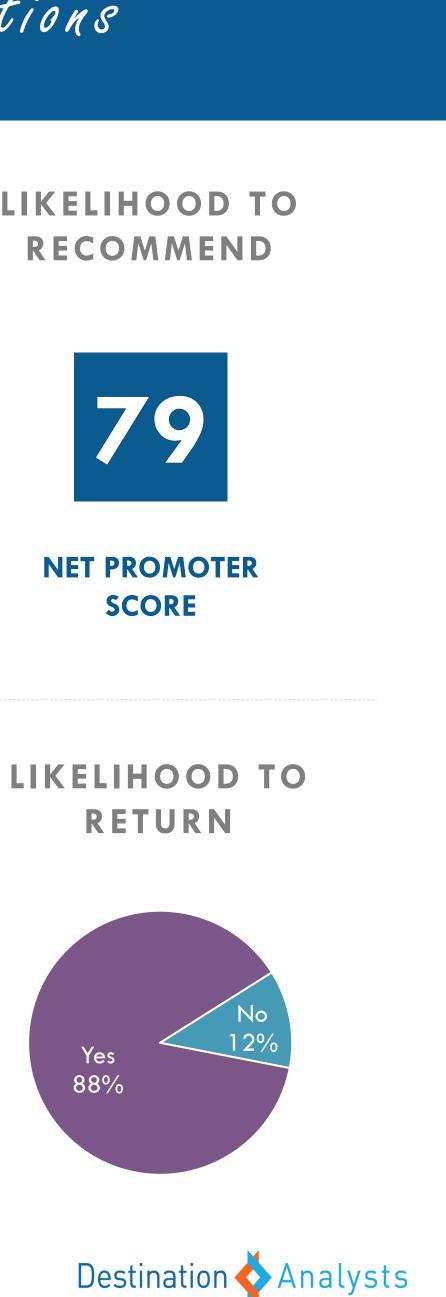


## LIKELIHOOD TO RECOMMEND



# **SCORE**

# RETURN





### **TRIP PURPOSE**

### **TRIP DETAILS**

- resort/lodge.

### SATISFACTION, RECOMMEND, & RETURN

the future.

• In Summer 2022, Cruise visitors to Alaska were 51 years of age on average, were slightly more likely to be male (53%), were likely to be married (87%), and had an average household income of over \$115,000 per year. Four in ten had children in their household (44%). The majority of visitors identified as White/Caucasian (90%). One in five had accessibility needs in their travel party (20%).

• Nearly all Cruise visitors to Alaska in Summer 2022 were traveling for leisure purposes (86%). Less than one in ten were traveling for business (7%) or to visits friends/relatives (5%). For more than half of visitors (59%), it was their first trip to the state.

• Among the selection factors for choosing Alaska as a travel destination, half of Cruise visitors came for the scenic beauty (50%), nature/outdoors (47%), and/or wildlife (45%). This was followed by rest/relaxation (34%), adventure (31%), and/or bucket list trip (28%).

• On average, Cruise visitors to Alaska spent 5.8 days on land in Summer 2022. Three quarters of Cruise visitors took an excursion on land (74%), while four in ten extended their trip pre- or post-cruise (42%). Of Cruise visitors who stayed on land, 35 percent stayed in a hotel, while 24 percent stayed in a

• Seven in ten Cruise visitors to Alaska in Summer 2022 traveled with their spouse/significant other (71%). One fifth were traveling with their children under 18 (19%) and/or extended family (17%). On average, travel parties consisted of 4.1 persons.

• The majority of Cruise visitors to Alaska in Summer 2022 went to the Southcentral region (80%), while three quarters visited the Inside Passage (73%). This was followed by the Interior (51%), Southwest (37%), and/or the Arctic (26%).

• On average, Cruise visitors to Alaska spent \$253 per person per day in-destination. Shopping accounted for the largest share of wallet (\$62 per person per day), followed by food/dining (\$60), and outdoor recreation/sightseeing/entertainment (\$51).

Cruise visitors to Alaska were mostly satisfied with their overall trip in Summer 2022 (83%). Satisfaction was highest for service/hospitality (86%) and interactions with locals (85%), and lowest for value for money (77%) and lodging (71%). Three quarters (76%) of Cruise visitors said they are likely to return in





# CRUISE VISITORS Who They Are



### Gender

Female: 47% Male: 53%

Gen Z: 1%

Gen Xers: 26%

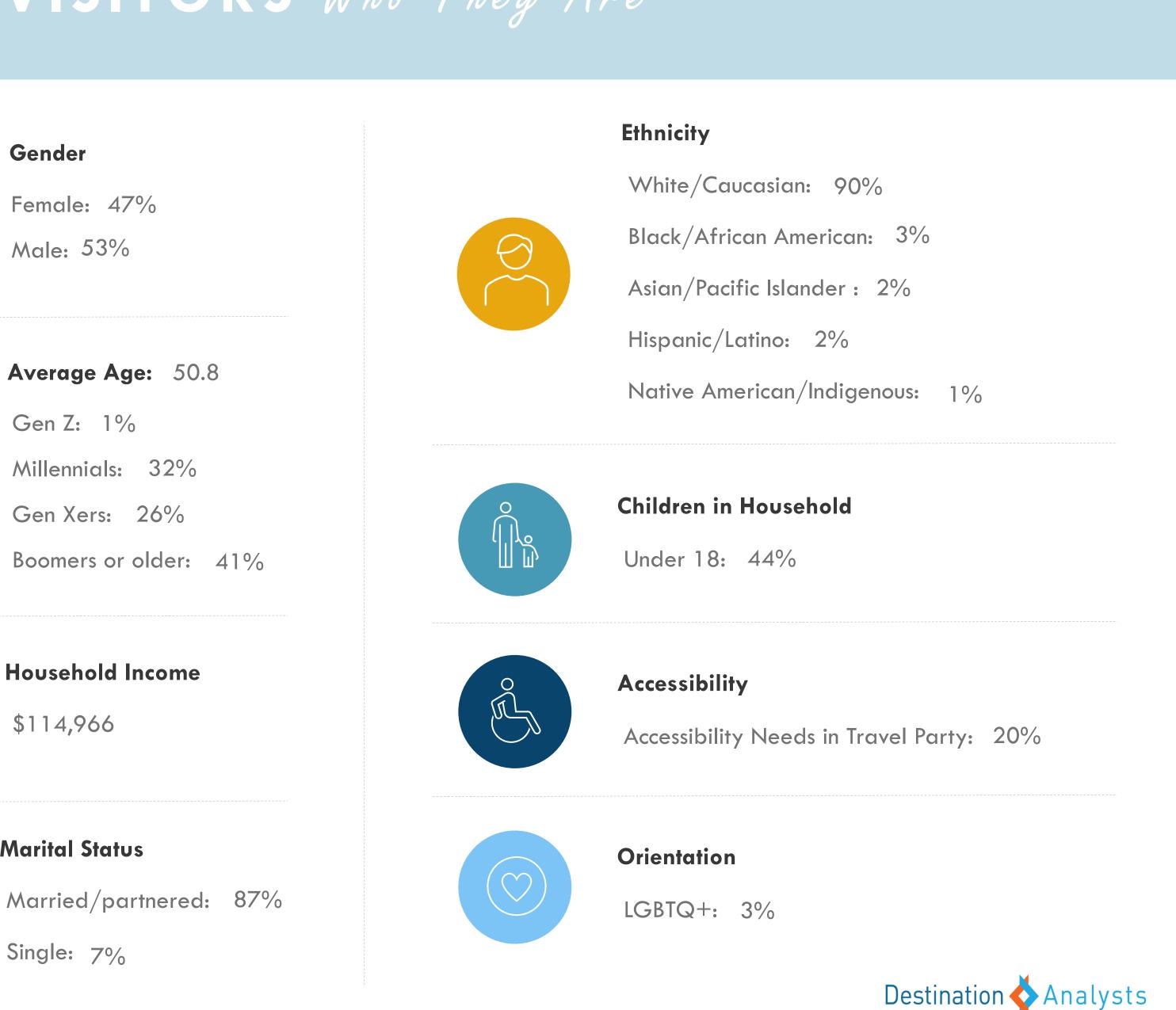


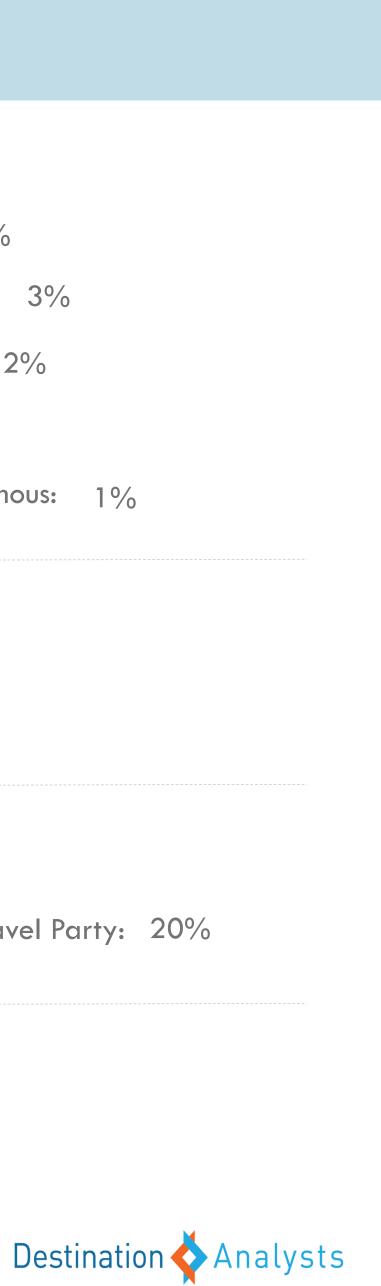
## Household Income

\$114,966

## **Marital Status**

Single: 7%







# CRUISE VISITORS Trip Details

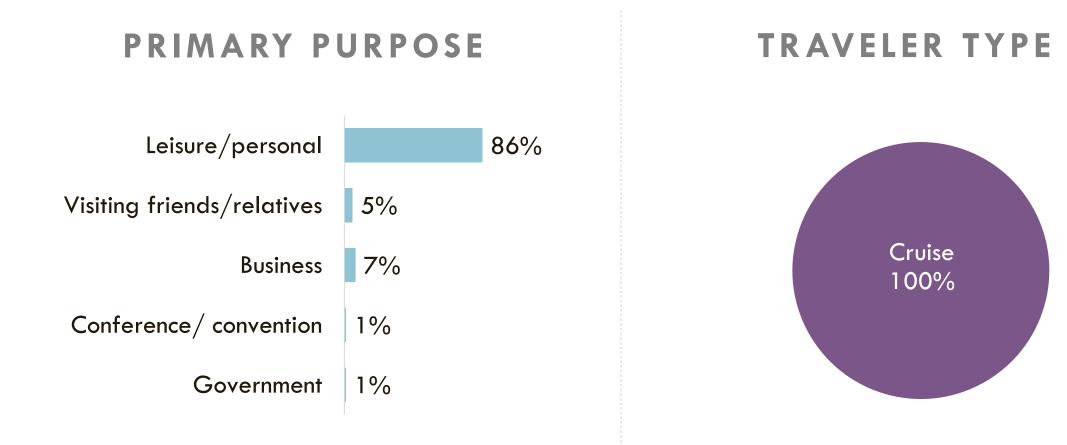
## AVERAGE LENGTH OF STAY



DAYS ON LAND

## **TOP ACTIVITIES**

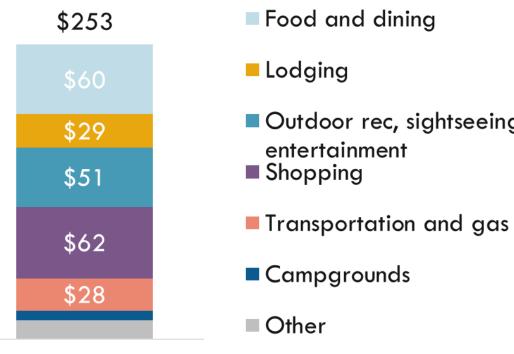
Wildlife viewing	71%
Local cuisine	62%
Shopping	55%
Sightseeing excursions by boat	53%
Photography	43%
Breweries/distilleries	42%
Bear viewing	42%

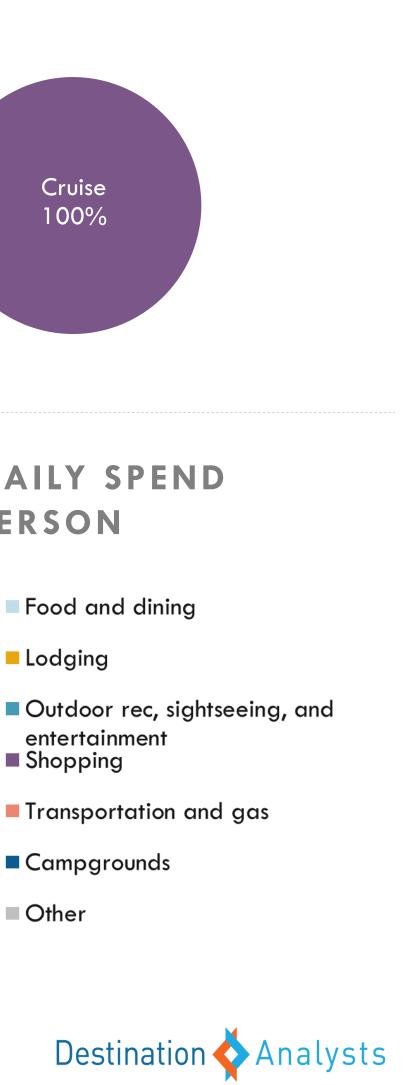


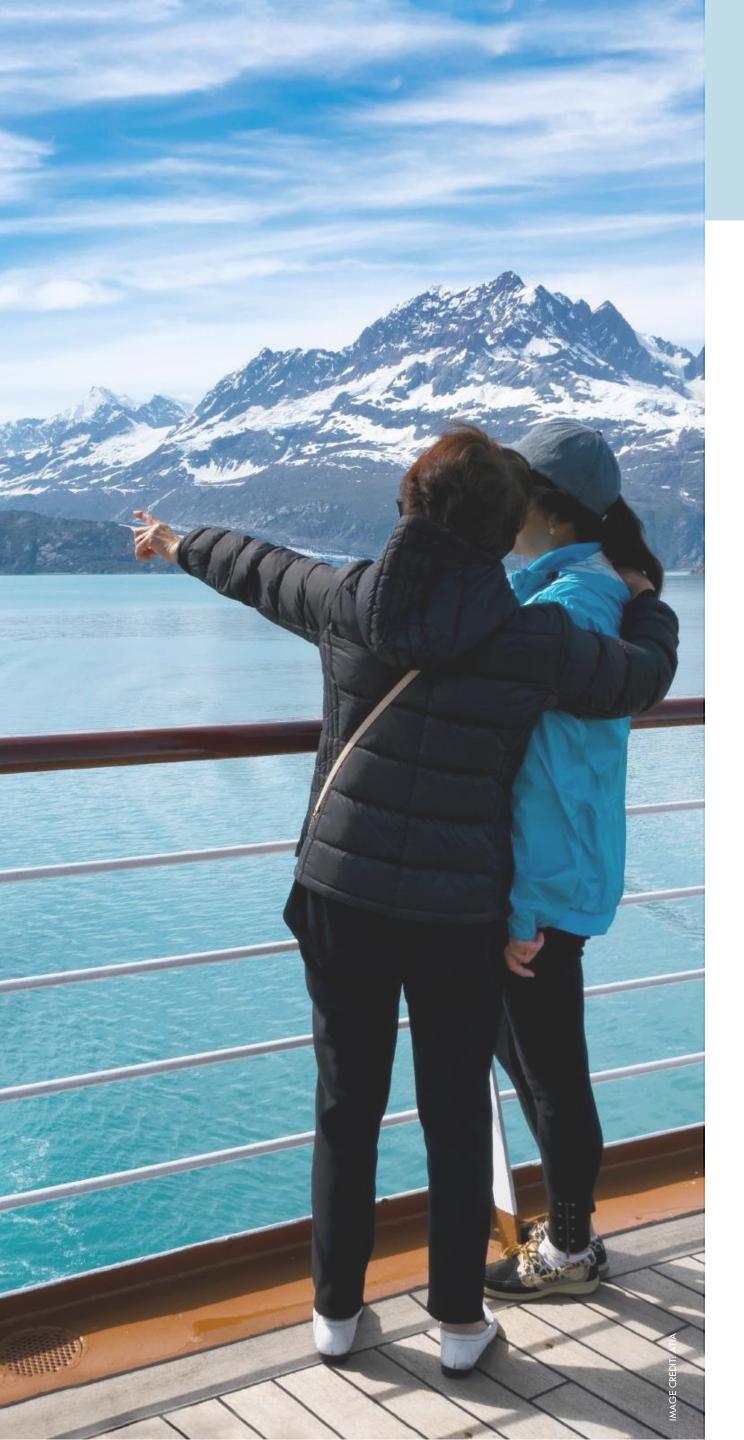
## **REGION VISITED**

Southcentral	80%
Inside Passage	73%
Interior	51%
Southwest	37%
Arctic	26%

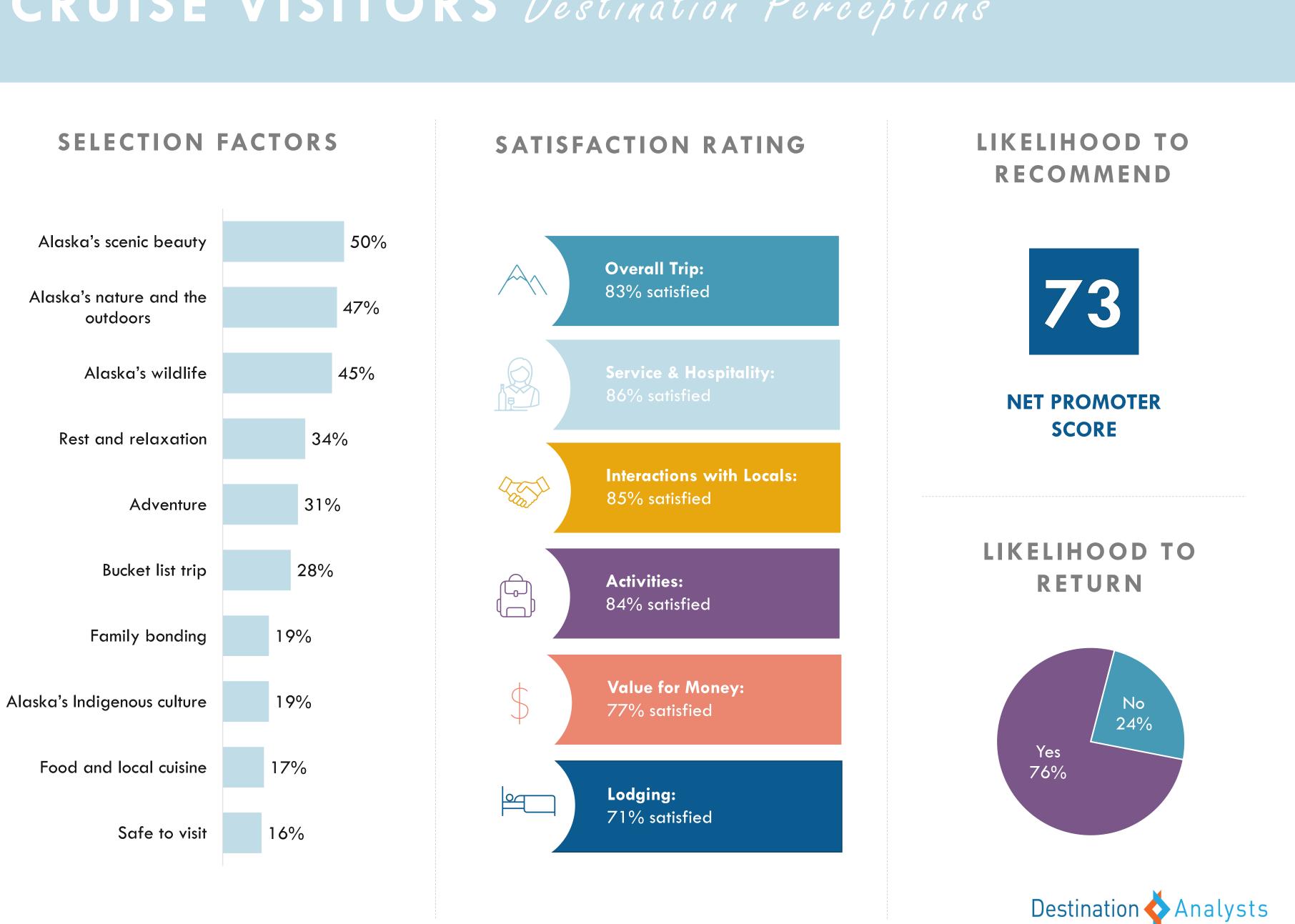
## **AVERAGE DAILY SPEND PER PERSON**







# CRUISE VISITORS Destination Perceptions





### **TRIP PURPOSE**

- a bucket list trip or to visit friends/family (31% each).

### **TRIP DETAILS**

- travelers pre-purchased a package prior to arrival (12%).

### SATISFACTION, RECOMMEND, & RETURN

Independent travelers said they are likely to return in the future.



• In Summer 2022, Independent visitors to Alaska were 50 years of age on average, were slightly more likely to be male (53%), were likely to be married (71%), and had an average household income of over \$116,000 per year. One quarter had children in their household (25%). The majority of visitors identified as White/Caucasian (86%). One in ten had accessibility needs in their travel party (10%).

• Two thirds of Independent travelers were visiting for leisure purposes in Summer 2022 (64%). A much smaller percentage were traveling to visit friends/relatives (19%), for business (11%), or a conference (1%). For half of Independent travelers (49%), it was their first visit to the state. • Among the selection factors for choosing Alaska as a travel destination, more than half of Independent travelers came for the scenic beauty (56%), nature/outdoors (54%), and/or wildlife (52%). This was followed by adventure (38%) and/or rest/relaxation (36%). One in three were traveling as part of

• On average, Independent travelers to Alaska spent 10.1 days on land in Summer 2022. Just under half stayed in a hotel (45%). A much smaller percentage stayed with friends/family (25%), in a vacation rental (22%), in a cabin/yurt (11%), or in a RV/motorhome (10%).

• Half of Independent travelers to Alaska in Summer 2022 traveled with their spouse/significant other (54%), while one fifth were traveling solo (21%). Around one in ten were traveling with their children under 18 (14%) and/or their friends (13%). On average, travel parties consisted of 2.8 persons. • The majority of Independent travelers to Alaska in Summer 2022 went to the Southcentral region (77%), while four in ten visited the Interior (39%). This was followed distantly by the Inside Passage (28%), Southwest (10%), and Arctic (4%).

• On average, Independent travelers to Alaska spent \$269 per person per day in-destination. Lodging accounted for the largest share of wallet (\$70 per person per day), followed by transportation/gas (\$59), food/dining (\$54), and outdoor recreation/sightseeing/entertainment (\$43). One in ten Independent

• Independent travelers to Alaska were largely satisfied with their overall trip in Summer 2022 (89%). Satisfaction was highest for service/hospitality (85%), interactions with locals (83%), and activities (83%). Satisfaction was lowest with value for money (66%) and lodging (55%). Eight in ten (84%) of











### Gender

Female: 47% Male: 53%

- Gen Z: 4%
- Gen Xers: 27%

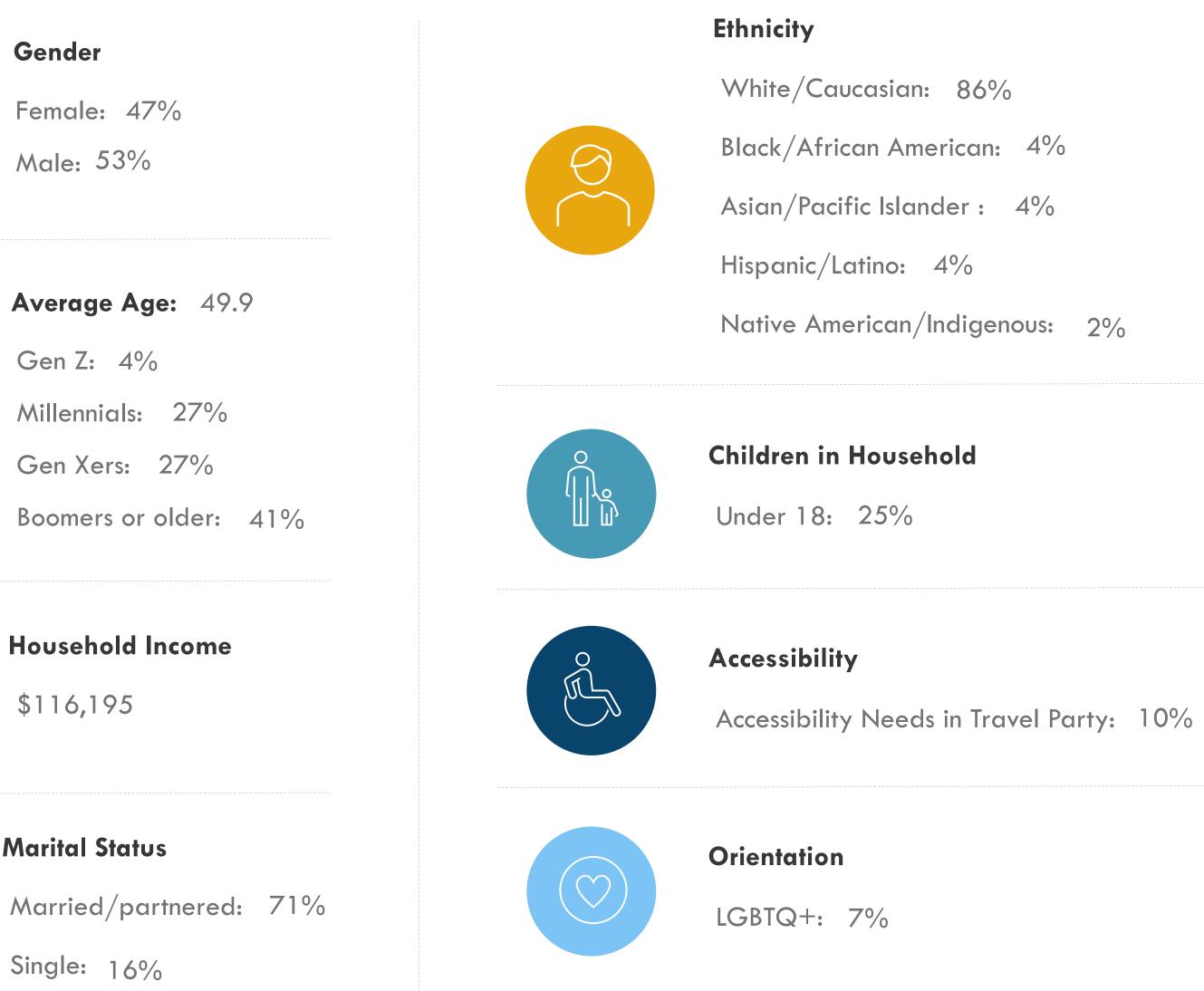


\$116,195

## **Marital Status**

Single: 16%

# INDEPENDENT VISITORS Who They Are









# INDEPENDENT VISITORS Trip Details

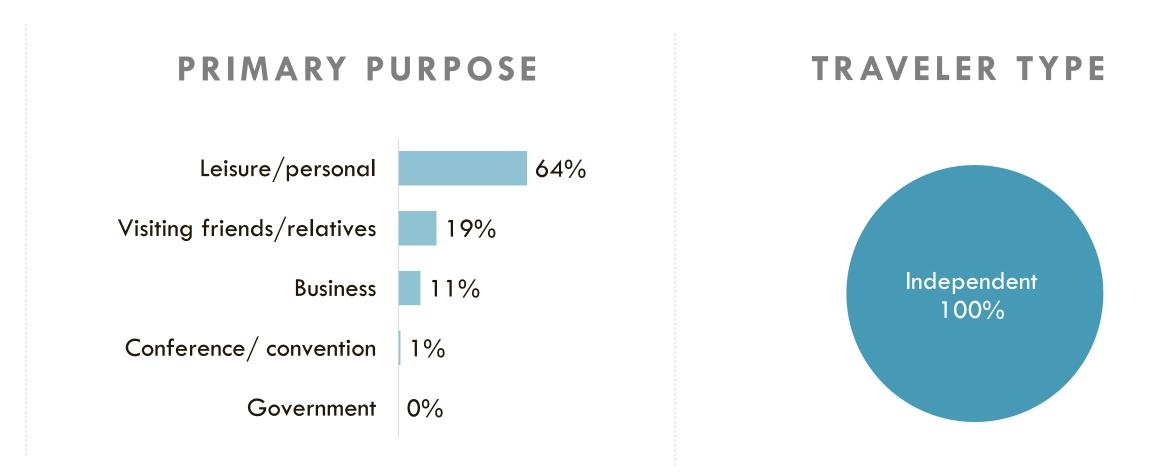
# AVERAGE LENGTH OF STAY



DAYS ON LAND

## **TOP ACTIVITIES**

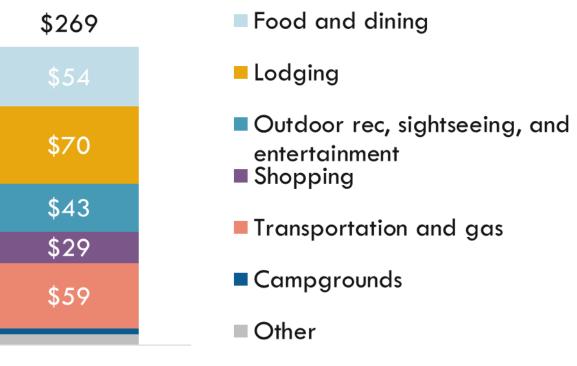
Local cuisine	80%
Wildlife viewing	72%
Shopping	54%
Hiking (day)	54%
Breweries/distilleries	47%
Photography	45%
Museums/galleries	40%



**REGION VISITED** 

Southcentral	77%
Inside Passage	28%
Interior	39%
Southwest	10%
Arctic	4%

## AVERAGE DAILY SPEND PER PERSON

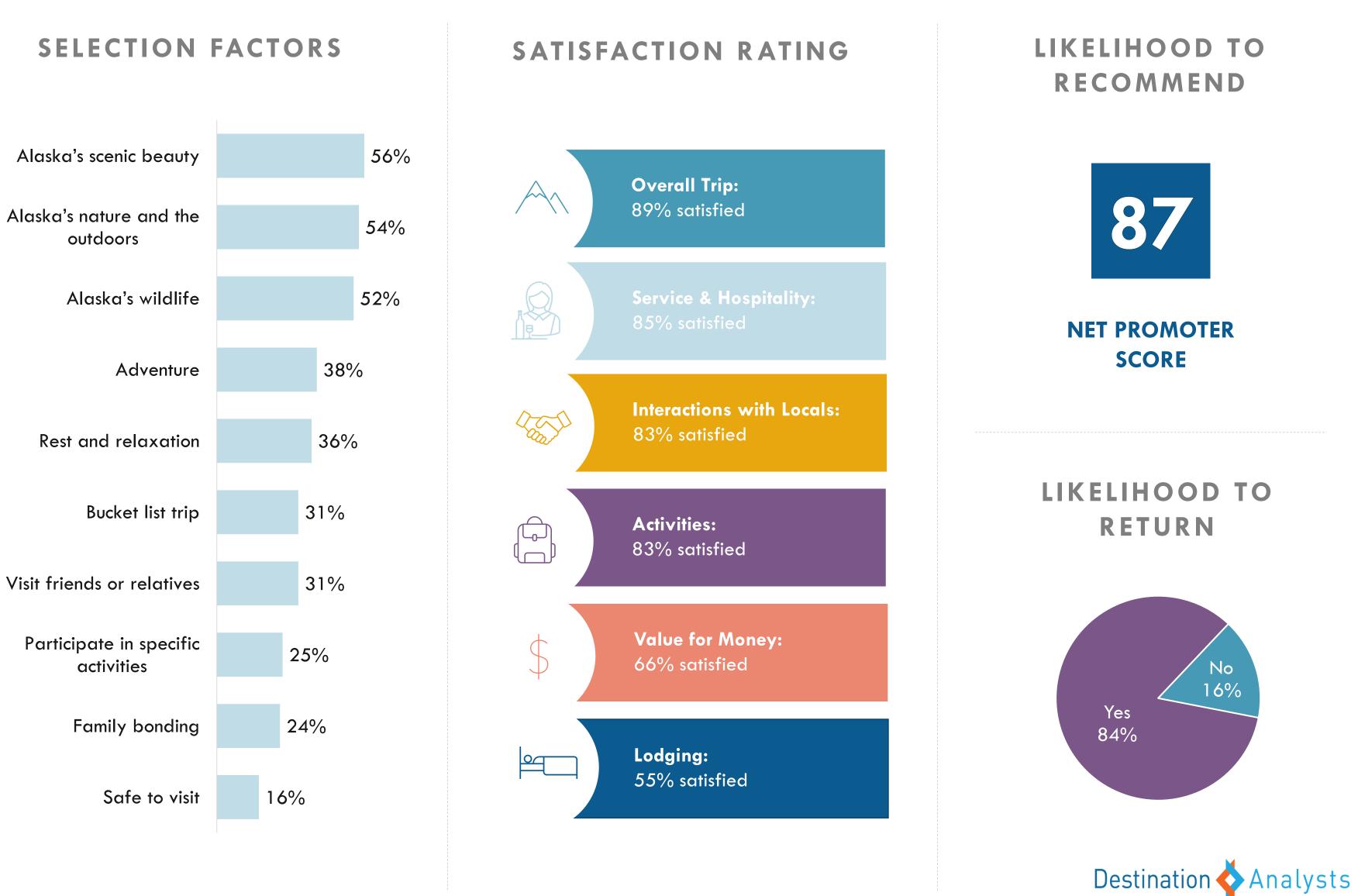


Destination 🔷 Analysts





# INDEPENDENT VISITORS Destination Perceptions





#### **TRIP PURPOSE**

#### **TRIP DETAILS**

- to arrival in the state.

### **SATISFACTION, RECOMMEND, & RETURN**

are likely to return in the future.

• In Summer 2022, Guided Group visitors to Alaska were 53 years of age on average, were slightly more likely to be female (52%), were likely to be married (80%), and had an average household income of over \$111,000 per year. One quarter had children in their household (26%). The majority of visitors identified as White/Caucasian (91%). Less than one in ten had accessibility needs in their travel party (7%).

• Nearly all Guided Group visitors were visiting for leisure purposes in Summer 2022 (96%). For six in ten (59%), it was their first visit to the state. • Among the selection factors for choosing Alaska as a travel destination, around three quarters of Guided Group visitors came for the scenic beauty (74%), wildlife (72%), and/or the nature/outdoors (71%). This was followed by adventure (50%) and/or a bucket list trip (42%).

• On average, Guided Group visitors to Alaska spent 9.7 days on land in Summer 2022. Eight in ten stayed in a hotel (79%). A much smaller percentage stayed in a resort/lodge on the road system (37%) or in the backcountry (21%).

• Two thirds of Guided Group visitors to Alaska in Summer 2022 traveled with their spouse/significant other (65%), while one fifth were traveling with friends (18%). Just under one in five brought their children under 18 (16%). On average, travel parties consisted of 3.5 persons.

• The majority of Guided Group visitors to Alaska in Summer 2022 went to the Southcentral region (81%), while six in ten visited the Interior (63%). This was followed distantly by the Inside Passage (42%), Southwest (18%), and Arctic (12%).

• On average, Guided Group visitors to Alaska spent \$245 per person per day in-destination. Lodging accounted for the largest share of wallet (\$59 per person per day), followed by outdoor recreation/sightseeing/entertainment (\$53), and shopping (\$49). Guided Group visitors spent \$3,297 on their tour prior

• Guided Group visitors to Alaska were largely satisfied with their overall trip in Summer 2022 (89%). Satisfaction was highest for activities (89%) and service/hospitality (86%). Satisfaction was lower with value for money (76%) and lodging (67%). Three quarters (73%) of Guided Group travelers said they







# GROUP VISITORS Who They Are





## Gender

Female: 52%

Male: 41%

Gen Z: 1%

Gen Xers: 23%

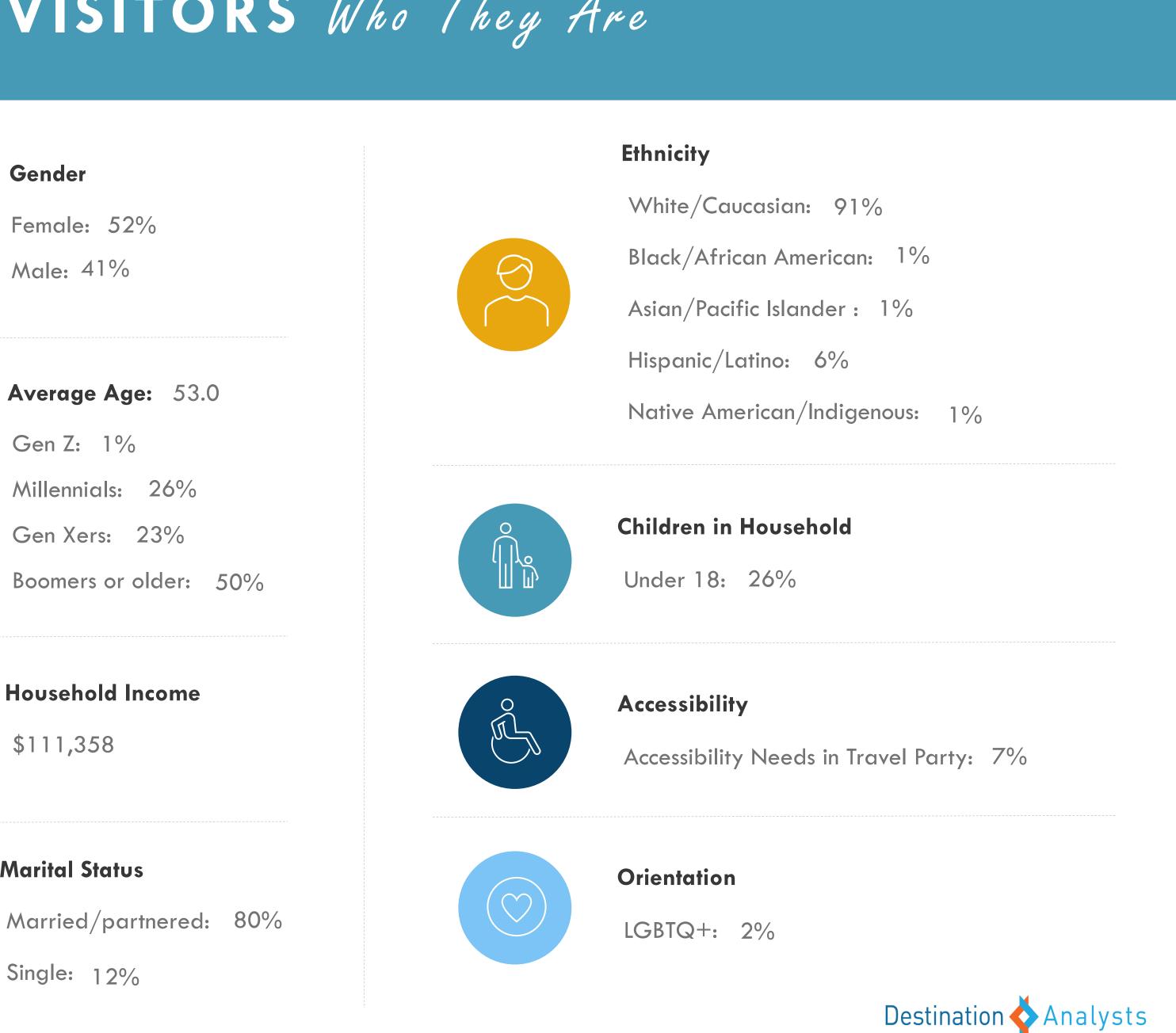


Household Income

\$111,358

## **Marital Status**

Single: 12%







# GROUP VISITORS Trip Details

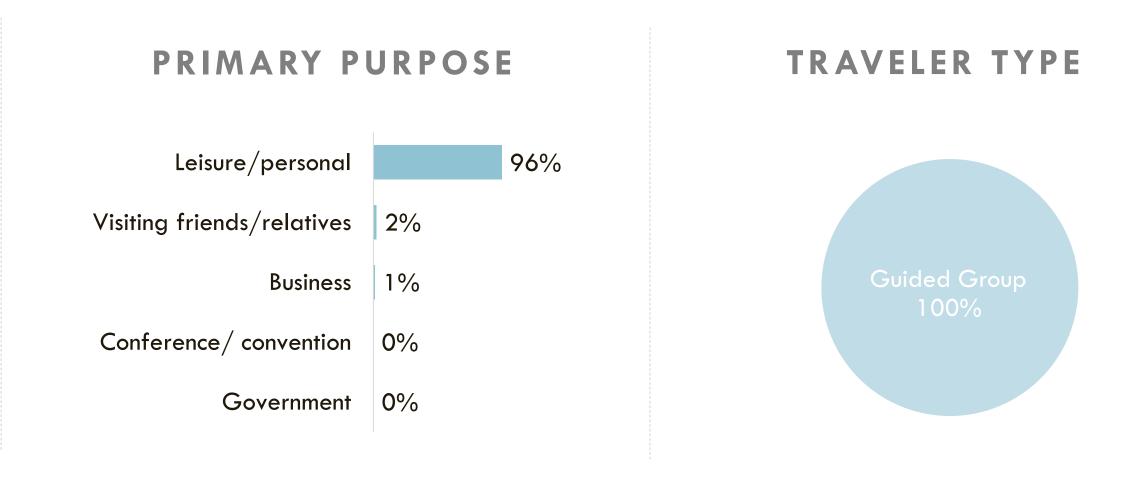
# AVERAGE LENGTH OF STAY



DAYS ON LAND

## TOP ACTIVITIES

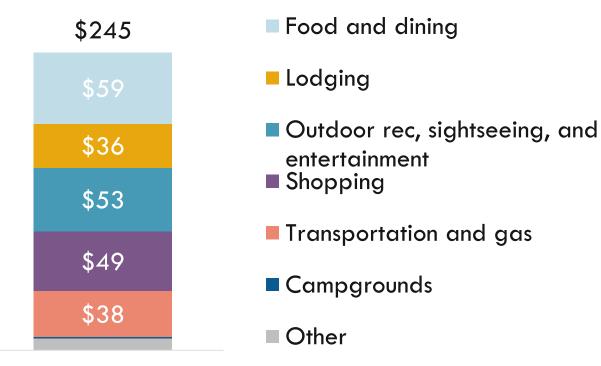
Wildlife viewing	85%
Local cuisine	76%
Shopping	73%
Sightseeing excursions by boat	68%
Photography	66%
Bear viewing	57%
Hiking (day)	50%



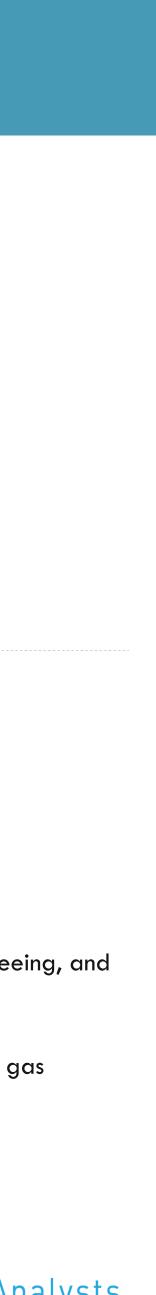
## **REGION VISITED**

Southcentral	60%
Inside Passage	25%
Interior	15%
Southwest	1%
Arctic	0%

## AVERAGE DAILY SPEND PER PERSON

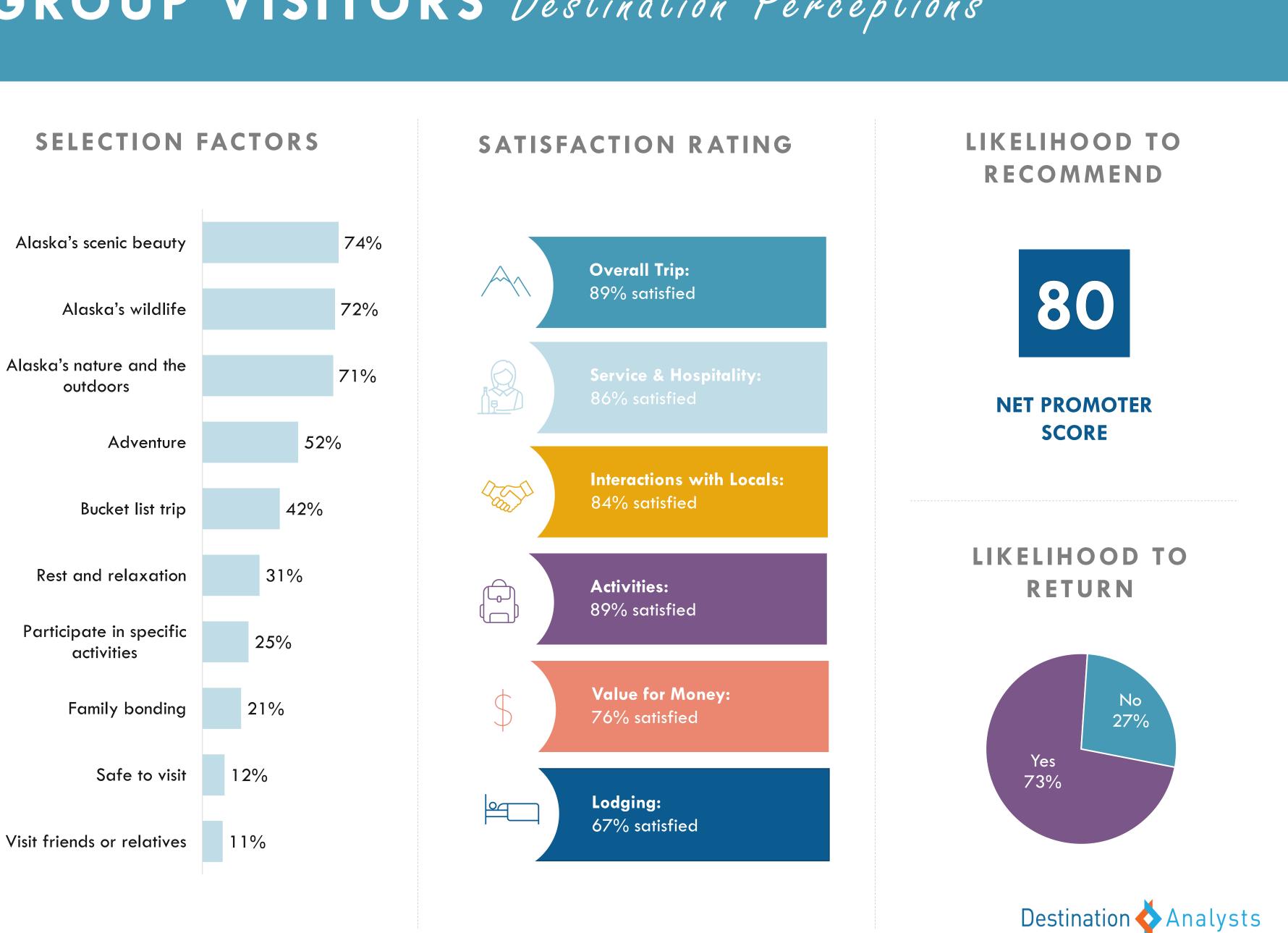


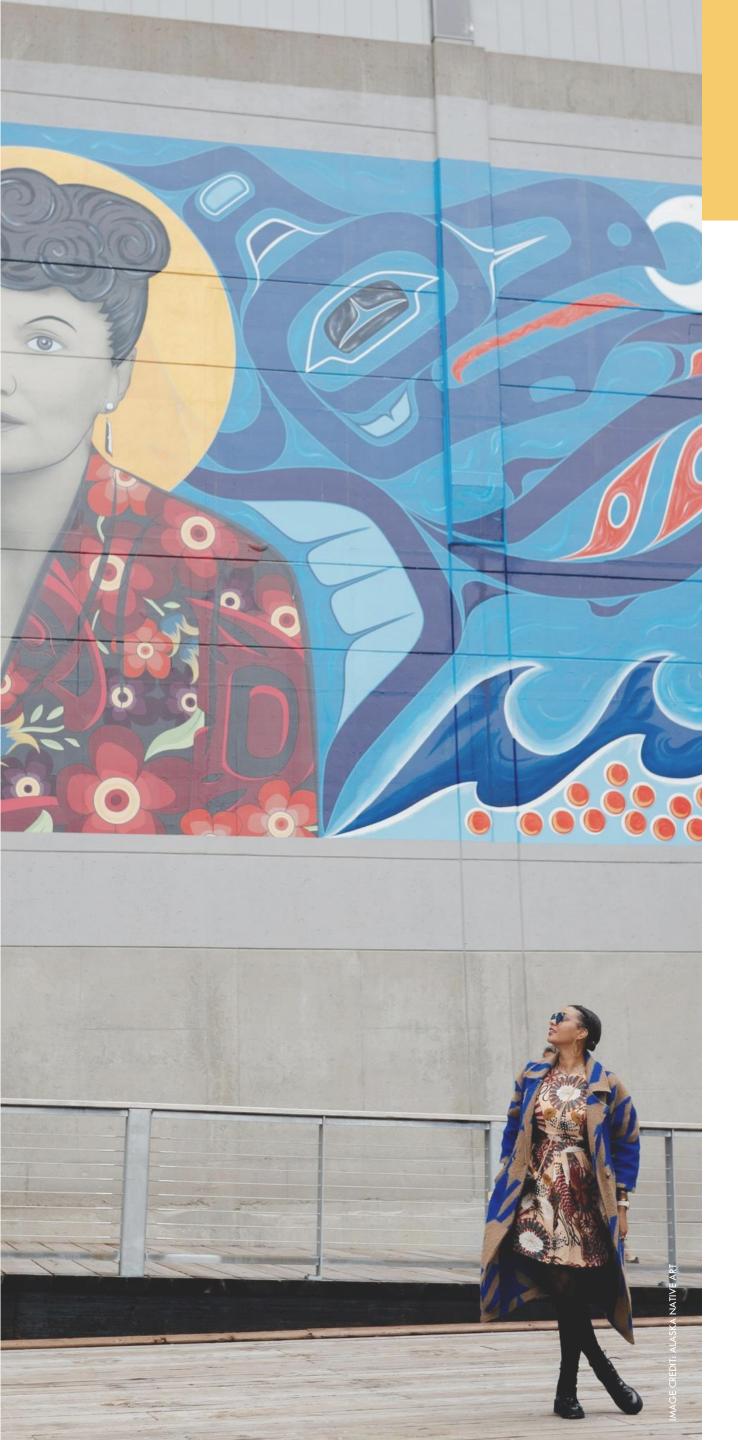
Destination Analysts



# GROUP VISITORS Destination Perceptions







#### **TRIP PURPOSE**

- had already been to the state previously.

### **TRIP DETAILS**

- Western US visitors purchased a travel package prior to arrival in the state.

#### **SATISFACTION, RECOMMEND, & RETURN**

return in the future.

• In Summer 2022, Western US visitors to Alaska were 49 years of age on average, were slightly more likely to be male (54%), were likely to be married (77%), and had an average household income of over \$114,000 per year. Four in ten had children in their household (41%). The majority of visitors identified as White/Caucasian (85%). One in ten had accessibility needs in their travel party (14%).

• Three quarters of Western US visitors were visiting for leisure purposes in Summer 2022 (76%). Around one in ten were traveling to visit friends/family (14%) or for business (8%). Western US travelers were also slightly more likely to be cruise visitors (51%), compared to Independent (46%). Six in ten (57%)

• Among the selection factors for choosing Alaska as a travel destination, half of Western US visitors came for the wildlife (48%), scenic beauty (47%), and/or the nature/outdoors (47%). This was followed by rest/relaxation (38%) and/or adventure (36%).

• On average, Western US visitors to Alaska spent 7.3 days on land in Summer 2022. Half stayed on a cruise ship (51%), while four in ten stayed in a hotel (41%). This was followed distantly by resort/lodge (16%), with friends/family (15%), and vacation rental (11%).

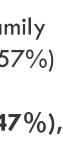
• Six in ten Western US visitors to Alaska in Summer 2022 traveled with their spouse/significant other (59%), while one fifth were traveling with their extended family (17%). Just under one in five brought their children under 18 (18%). On average, travel parties consisted of 3.7 persons.

• The majority of Western US visitors to Alaska in Summer 2022 went to the Southcentral region (78%), while less than half visited the Inside Passage (48%) and/or Interior (41%). This was followed distantly by the Southwest (19%) and Arctic (15%).

• On average, Western US visitors to Alaska spent \$239 per person per day in-destination. Food/dining accounted for the largest share of wallet (\$56 per person per day), followed by shopping (\$45), outdoor recreation/sightseeing/entertainment (\$42), transportation (\$39), and lodging (\$38). One in ten

• Western US visitors to Alaska were mostly satisfied with their overall trip in Summer 2022 (83%). Satisfaction was highest for service/hospitality (84%) and activities (83%). Satisfaction was lower with value for money (73%) and lodging (60%). Eight in ten (83%) of Western US visitors said they are likely to



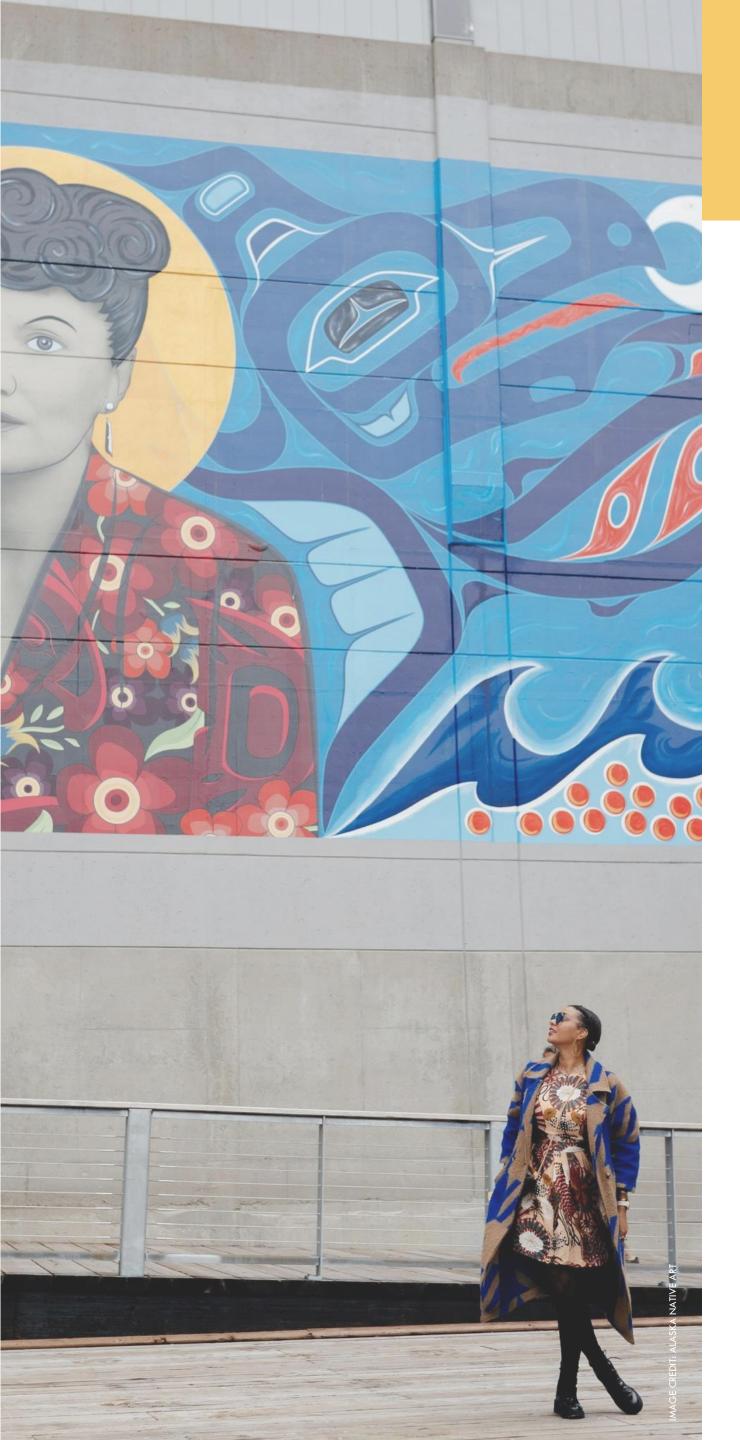












# WESTERN US VISITORS Who They Are



### Gender

Female: 46% Male: 54%

Gen Z: 3%

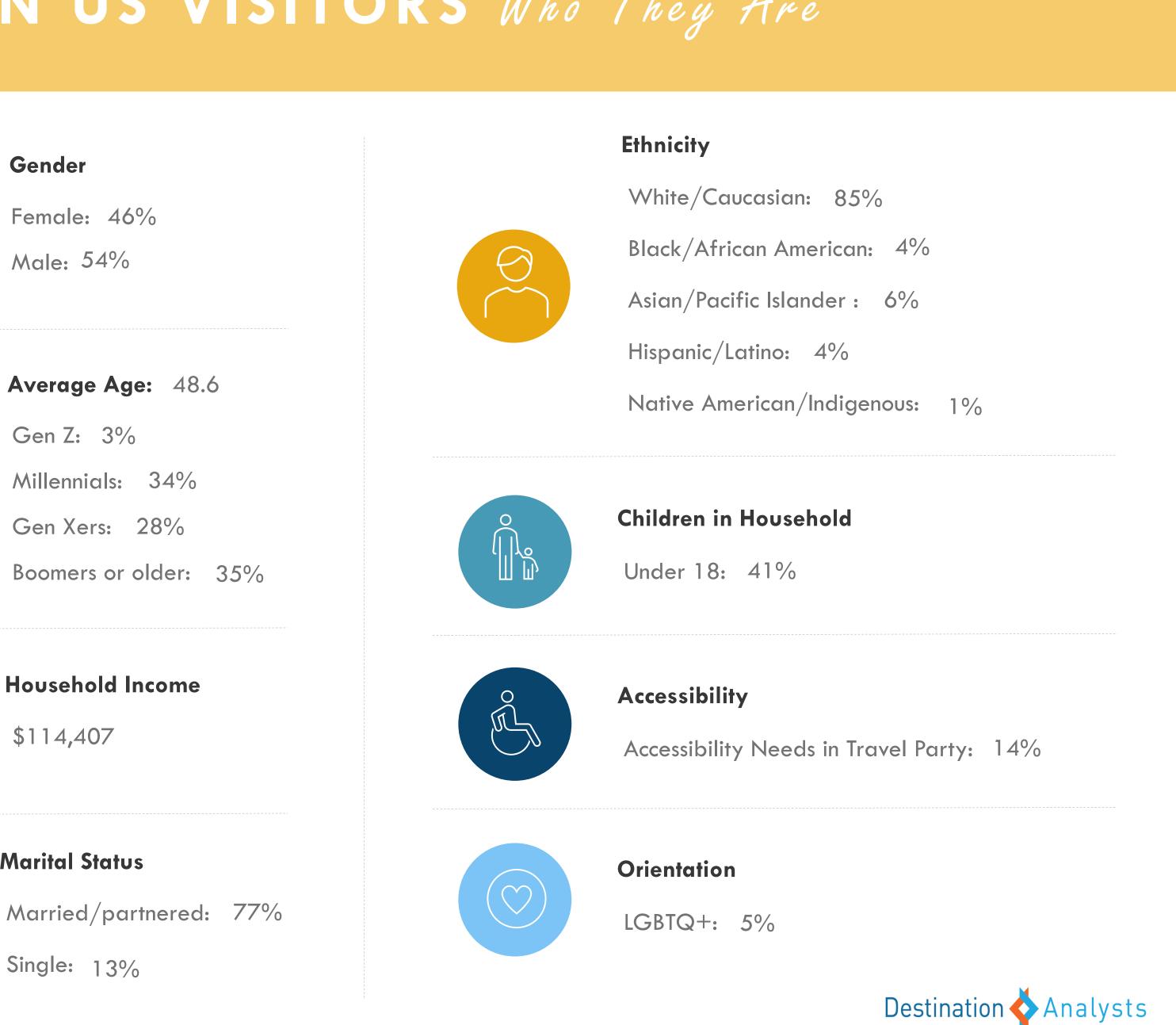


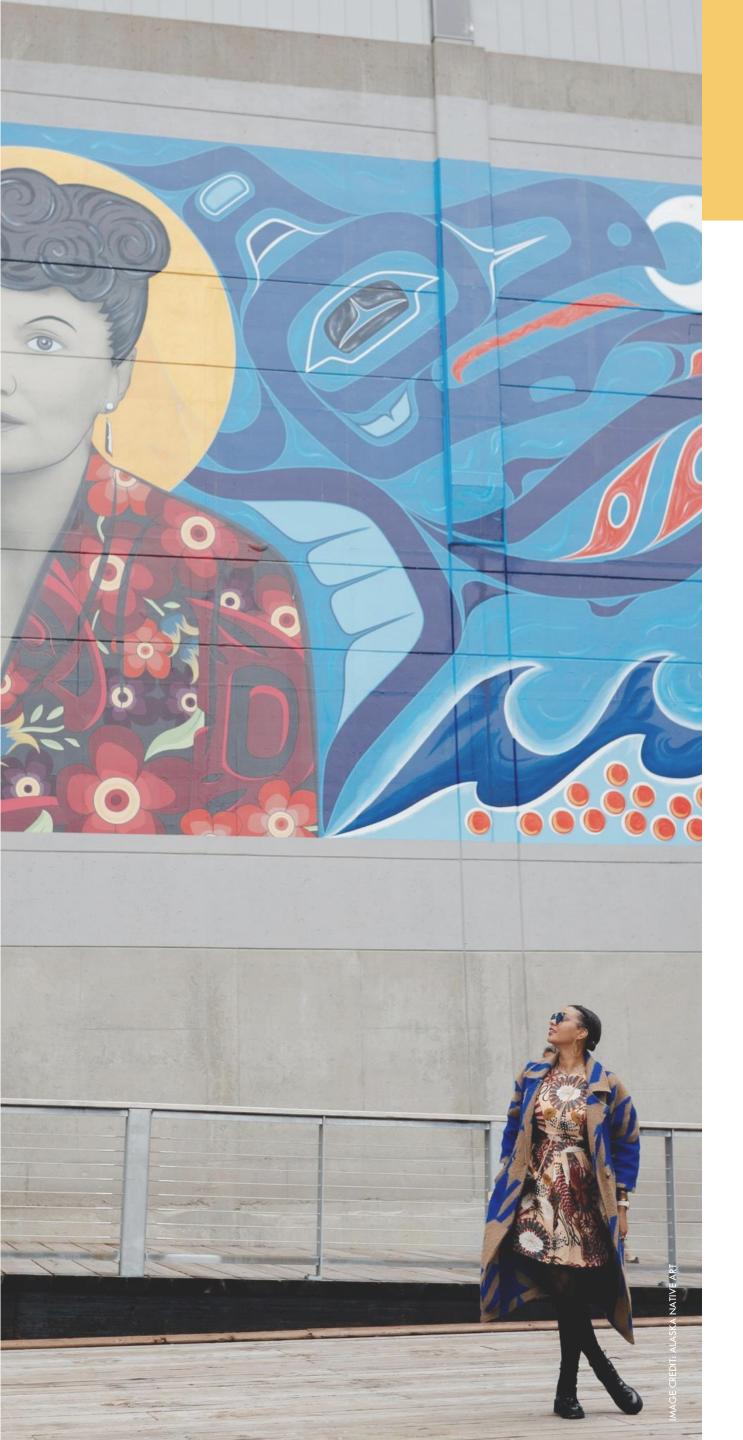
## Household Income

\$114,407

## **Marital Status**

Single: 13%





# WESTERN US VISITORS Trip Details

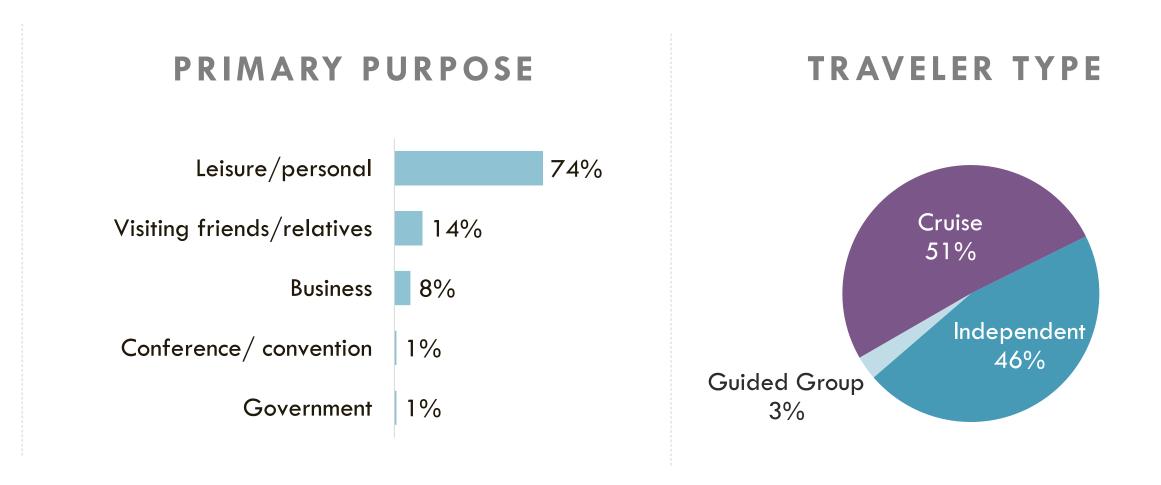
### AVERAGE LENGTH OF STAY



DAYS ON LAND

### TOP ACTIVITIES

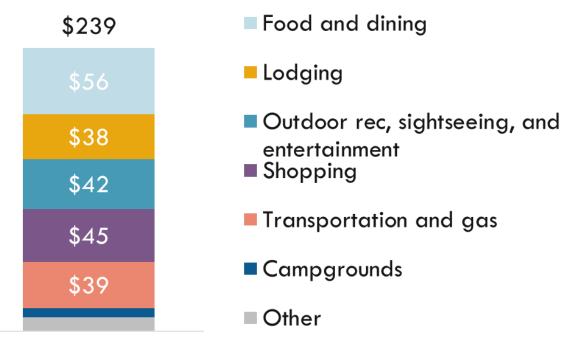
Local cuisine	69%
Wildlife viewing	67%
Photography	50%
Shopping	49%
Breweries/distilleries	48%
Sightseeing excursions by boat	44%
Hiking	43%



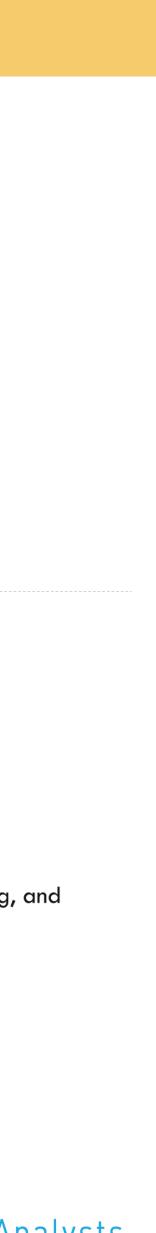
### **REGION VISITED**

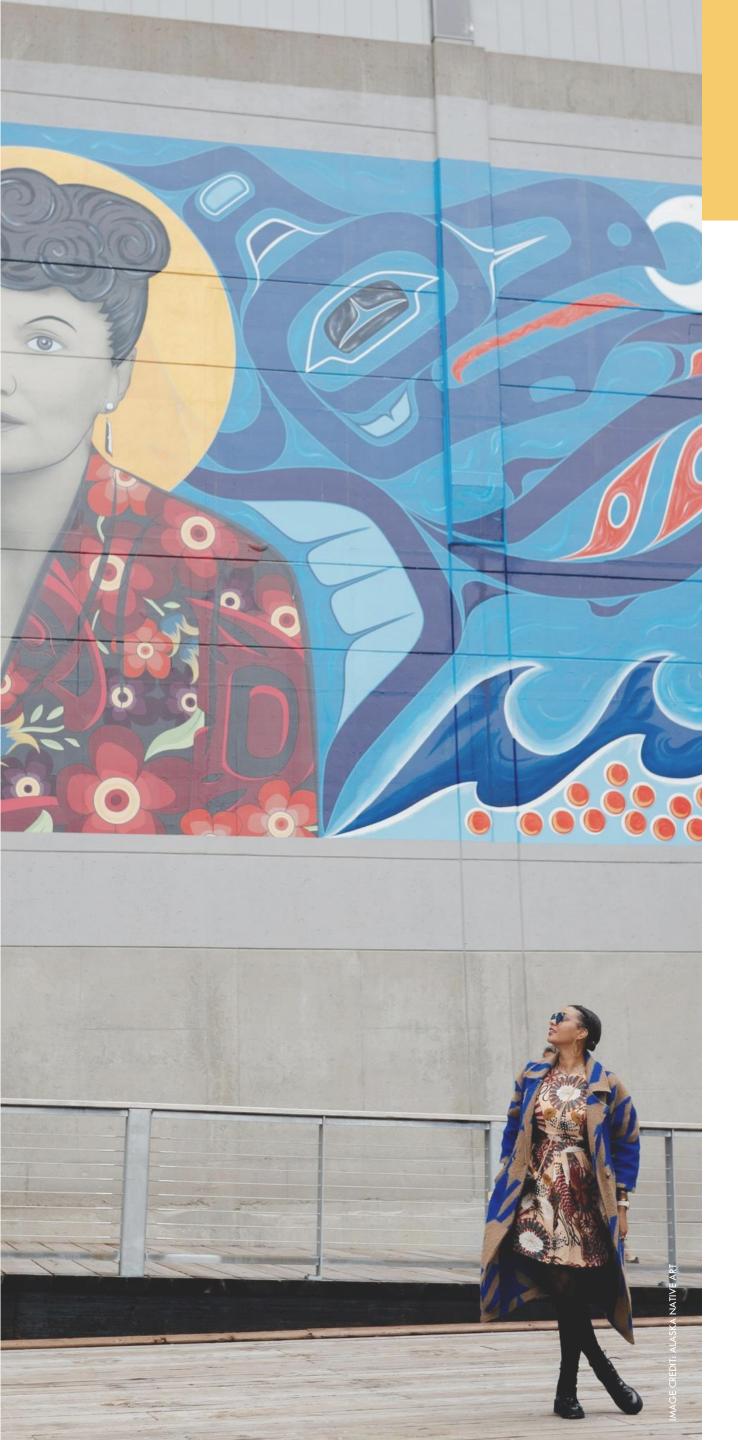
Southcentral	78%
Inside Passage	48%
Interior	41%
Southwest	19%
Arctic	15%

### AVERAGE DAILY SPEND PER PERSON

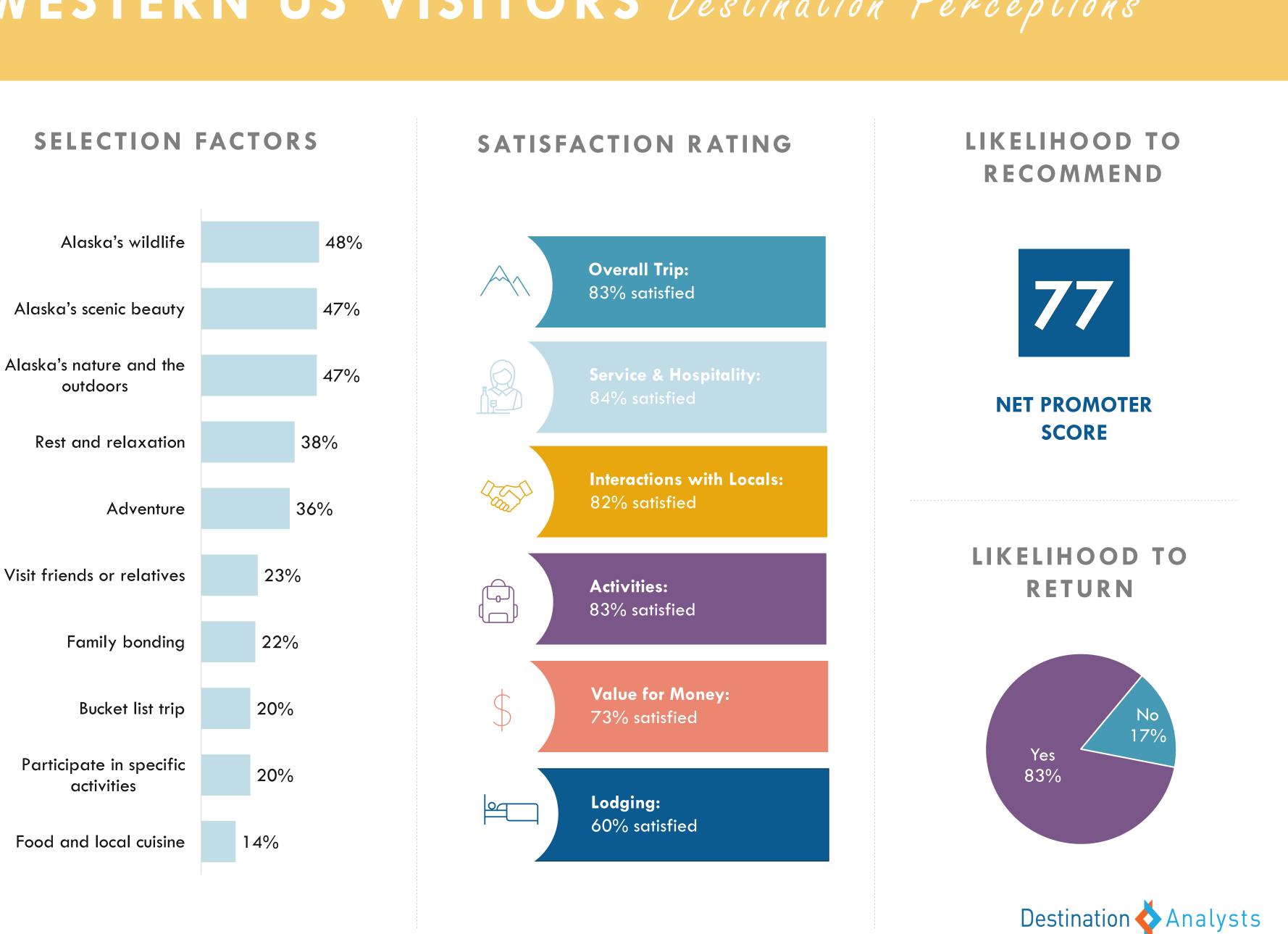


Destination Analysts





# WESTERN US VISITORS Destination Perceptions





### DEMOGRAPHICS

### **TRIP PURPOSE**

- never been to Alaska before.

### **TRIP DETAILS**

- persons.
- purchased a travel package prior to arrival in the state (16%).

### SATISFACTION, RECOMMEND, & RETURN

visitors said they are likely to return in the future.



• In Summer 2022, Eastern US visitors to Alaska were 52 years of age on average, were slightly more likely to be male (52%), were likely to be married (82%), and had an average household income of over \$117,000 per year. One third had children in their household (31%). The majority of visitors identified as White/Caucasian (88%). Over one in ten had accessibility needs in their travel party (15%).

• Three quarters of Eastern US visitors were visiting for leisure purposes in Summer 2022 (77%). Around one in ten were traveling to visit friends/family or for business (9% each). Eastern US travelers were also slightly more likely to be cruise visitors (51%), compared to Independent (46%). Six in ten (63%) had

• Among the selection factors for choosing Alaska as a travel destination, more than half of Eastern US visitors came for the scenic beauty (57%), nature/outdoors (53%), and/or wildlife (50%). This was followed by bucket list trip (37%), adventure (34%), and/or rest/relaxation (33%).

• On average, Eastern US visitors to Alaska spent 8.3 days on land in Summer 2022. Half stayed on a cruise ship (52%), while four in ten stayed in a hotel (41%). This was followed distantly by resort/lodge (21%) and vacation rental (15%).

• Two thirds of Eastern US visitors to Alaska in Summer 2022 traveled with their spouse/significant other (66%). Around one in ten were traveling with their friends (14%), extended family (10%), or solo (10%). Just under one in five brought their children under 18 (16%). On average, travel parties consisted of 3.3

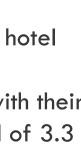
• The majority of Eastern US visitors to Alaska in Summer 2022 went to the Southcentral region (79%), while half visited the Inside Passage (54%) and/or Interior (49%). This was followed distantly by the Southwest (29%) and Arctic (16%).

• On average, Eastern US visitors to Alaska spent \$278 per person per day in-destination. Food/dining accounted for the largest share of wallet (\$58 per person per day), followed by lodging (\$53), outdoor recreation/sightseeing/entertainment (\$53), and shopping (\$48). One fifth of Eastern US visitors

• Eastern US visitors to Alaska were satisfied with their overall trip in Summer 2022 (88%). Satisfaction was highest for service/hospitality (87%), interactions with locals (85%), and activities (85%). Satisfaction was lower with value for money (72%) and lodging (67%). Eight in ten (78%) of Eastern US















# EASTERN US VISITORS Who They Are



Gender

Female: 48% Male: 52%



Gen Z: 2%

Gen Xers: 25%

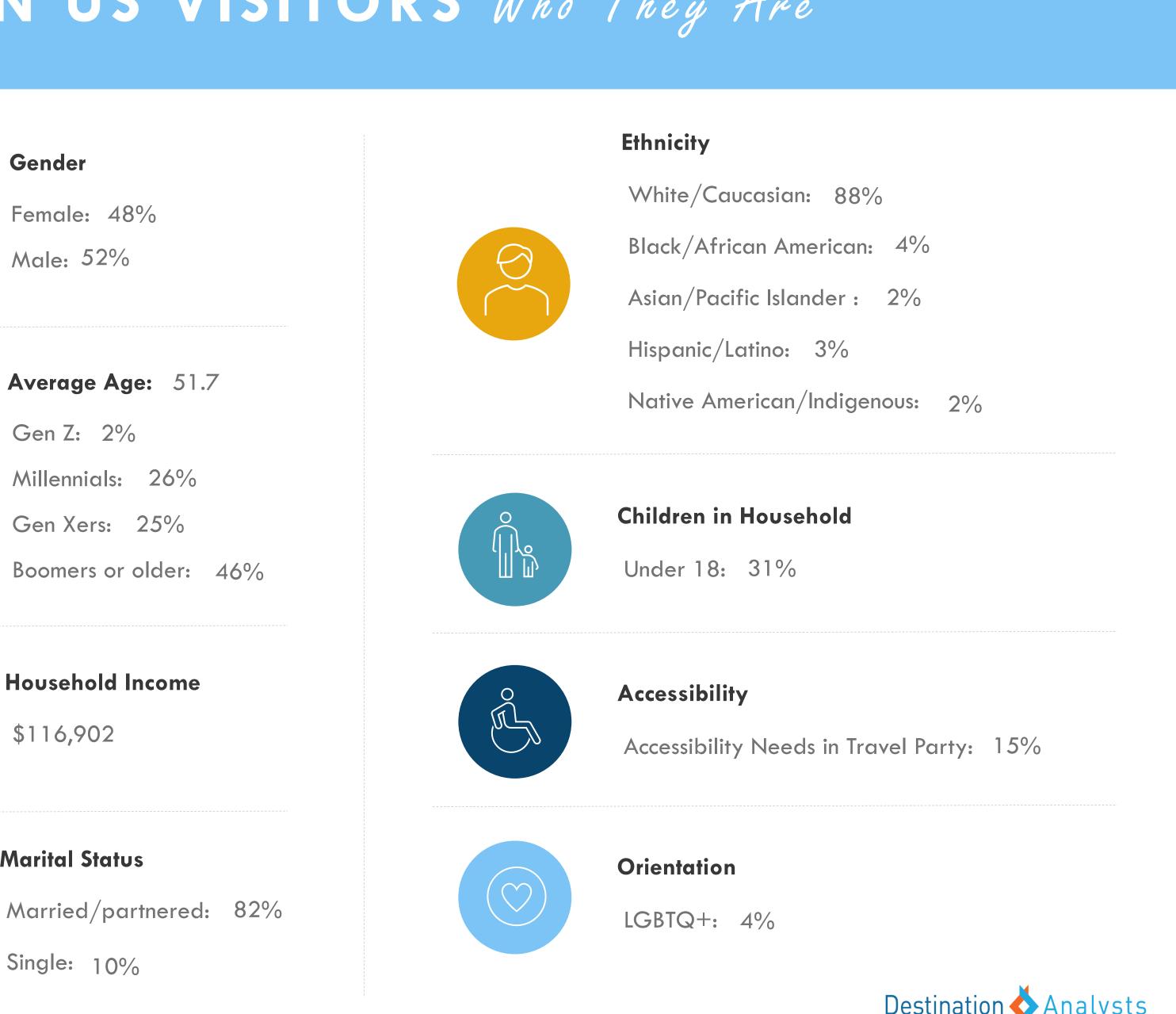


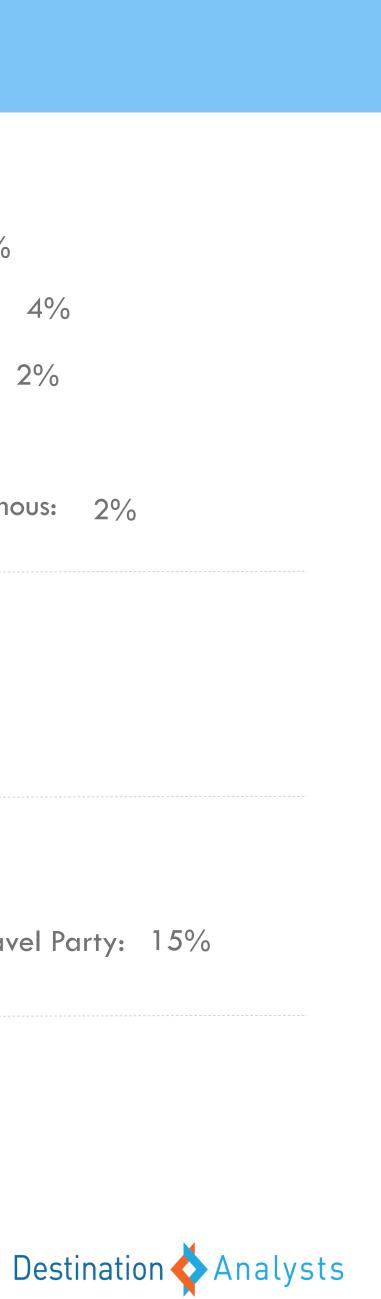
Household Income

\$116,902



Single: 10%







# EASTERN US VISITORS Trip Details

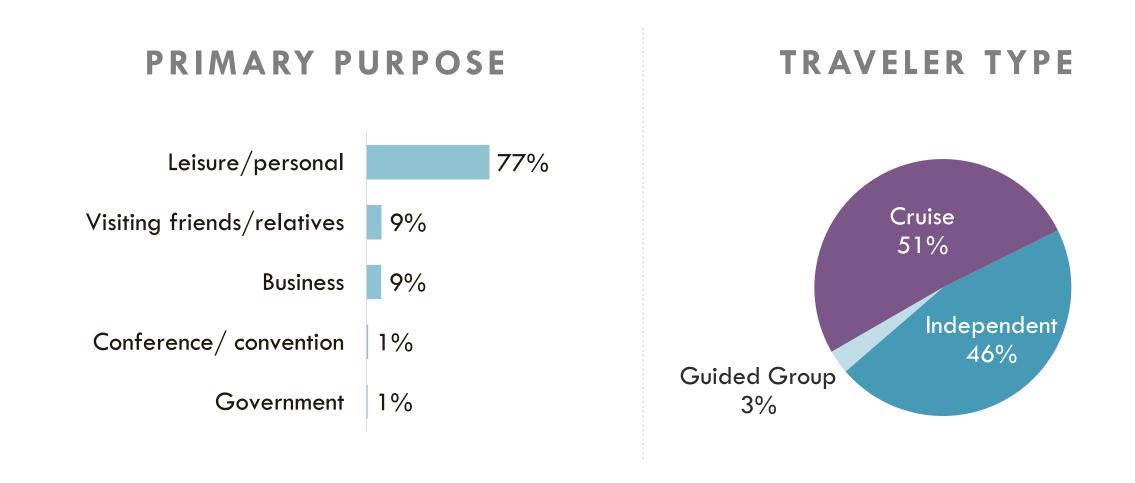
### AVERAGE LENGTH OF STAY



DAYS ON LAND

### TOP ACTIVITIES

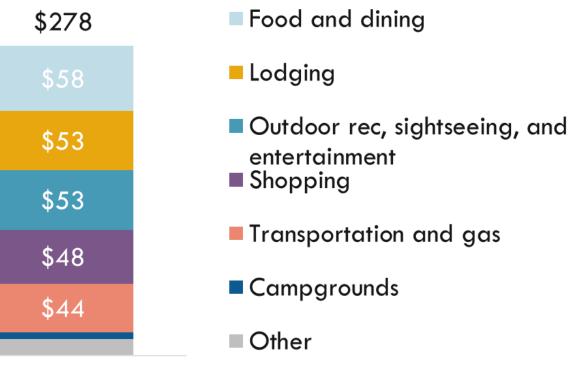
Wildlife viewing	76%
Local cuisine	71%
Shopping	59%
Sightseeing excursions by boat	48%
Hiking	44%
Breweries/distilleries	42%
Photography	41%



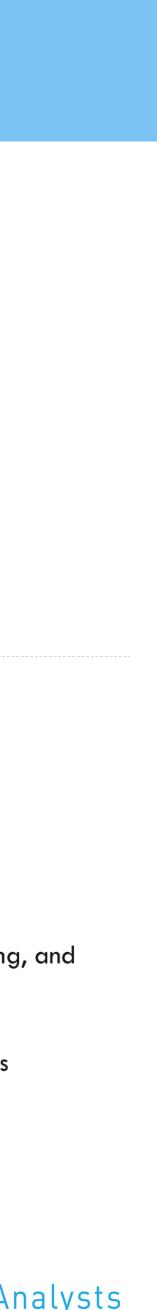
### **REGION VISITED**

Southcentral	79%
Inside Passage	54%
Interior	49%
Southwest	29%
Arctic	16%

### AVERAGE DAILY SPEND PER PERSON

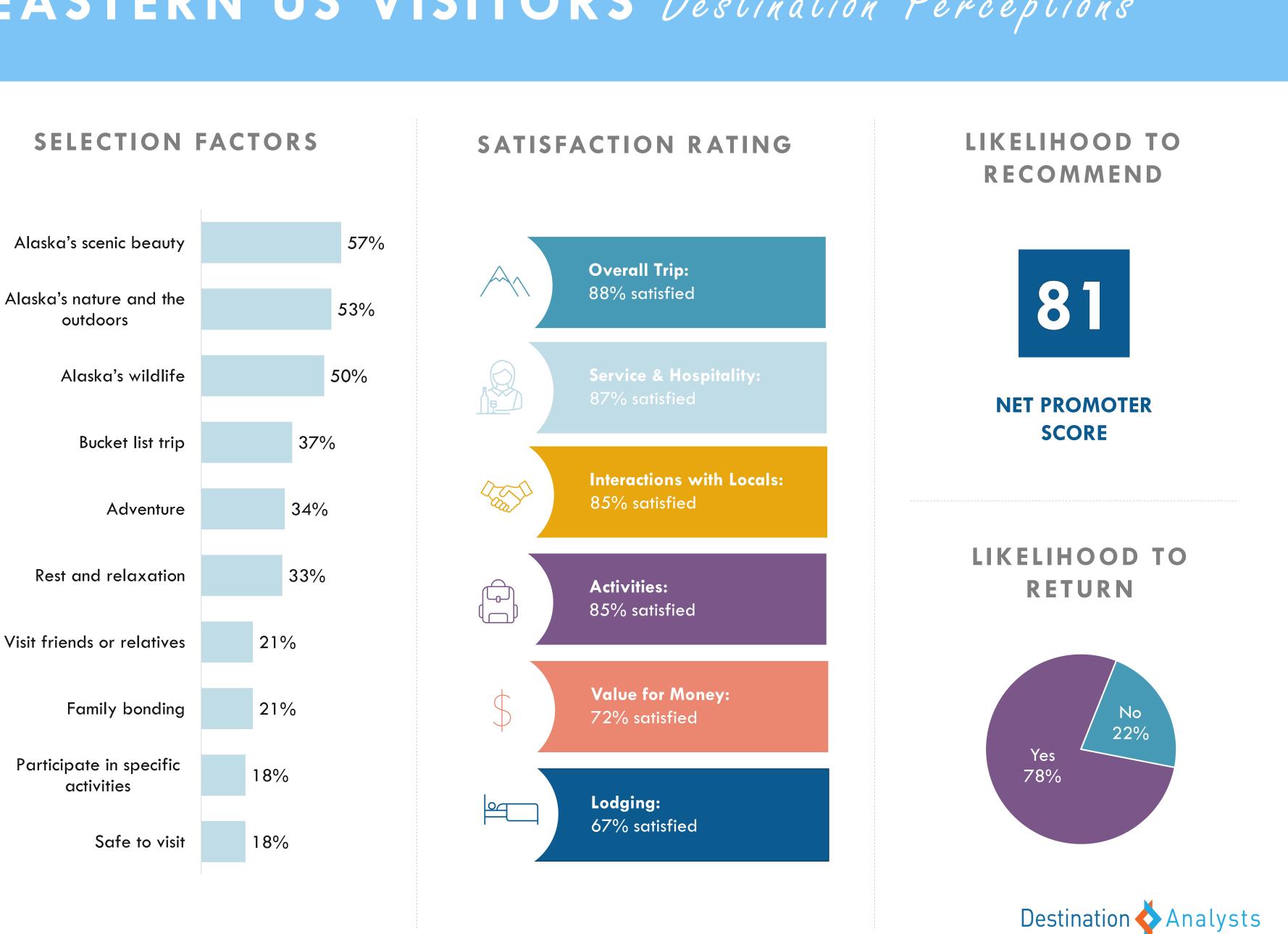




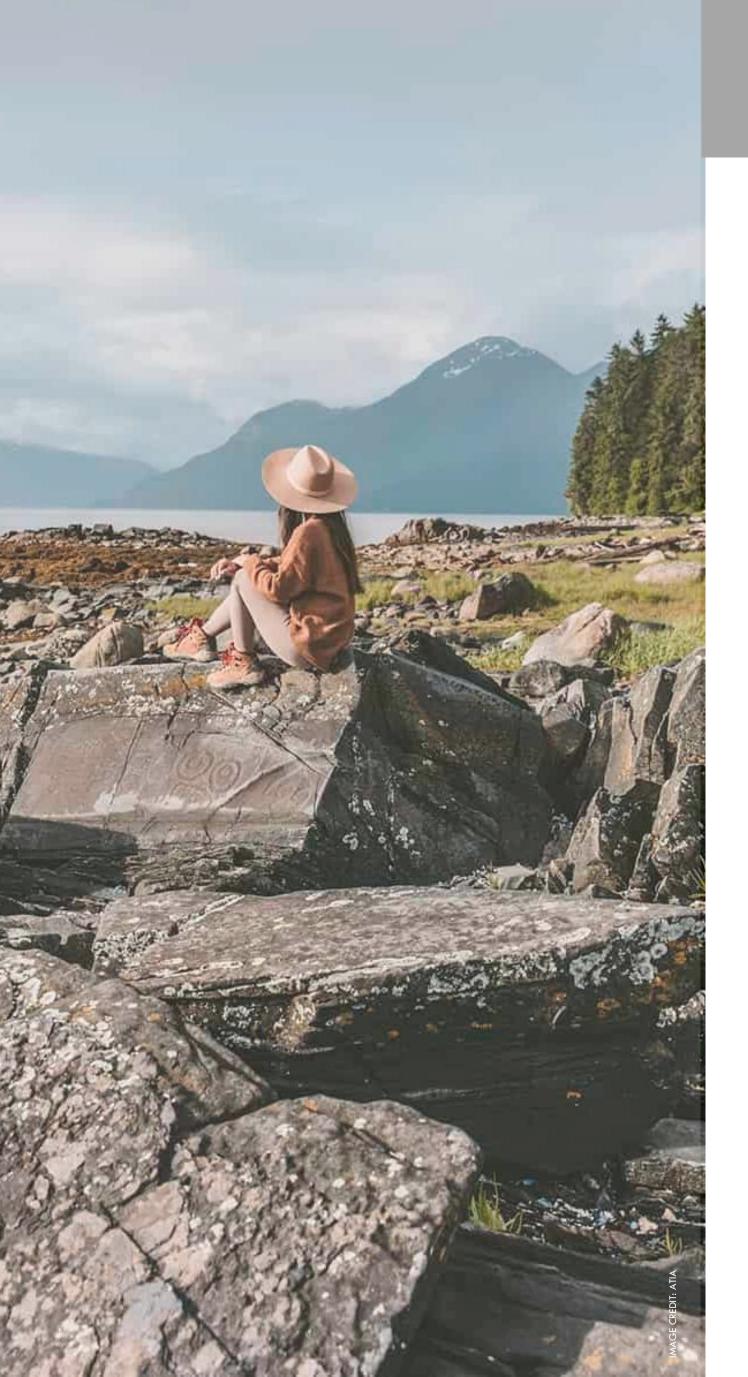




# EASTERN US VISITORS Destination Perceptions



# INTERNATIONAL VISITORS Summary



### DEMOGRAPHICS

### **TRIP PURPOSE**

- (37%).

### **TRIP DETAILS**

- to arrival in the state (16%).

SATISFACTION, RECOMMEND, & RETURN

visitors said they are likely to return in the future.

• In Summer 2022, International visitors to Alaska were 53 years of age on average, were more likely to be female (58%), were likely to be married (72%), and had an average household income of over \$91,000 per year. One fifth had children in their household (18%). The majority of visitors identified as White/Caucasian (66%), while one fifth were Asian (20%). Over one in ten had accessibility needs in their travel party (13%).

• Nearly all International visitors were visiting for leisure purposes in Summer 2022 (91%). International travelers were also slightly more likely to be cruise visitors (53%), compared to Independent (44%). Seven in ten (67%) had never been to Alaska before.

• Among the selection factors for choosing Alaska as a travel destination, seven in ten International visitors came for the scenic beauty (72%) and/or nature/outdoors (72%), while 60 percent visited for the wildlife. This was followed by adventure (47%), bucket list trip (41%), and/or rest/relaxation

• On average, International visitors to Alaska spent 10.4 days on land in Summer 2022. Half stayed on a cruise ship (53%), while four in ten stayed in a hotel (40%). This was followed distantly by with friends/family (17%) or a resort/lodge (14%).

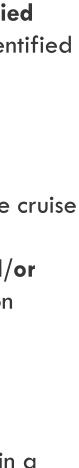
• Two thirds of International visitors to Alaska in Summer 2022 traveled with their spouse/significant other (67%). Around one in ten were traveling with their extended family (13%), solo (13%), or with their children under 18 (10%). On average, travel parties consisted of 3.1 persons.

• The majority of International visitors to Alaska in Summer 2022 went to the Southcentral region (86%), while more than half visited the Inside Passage (62%). This was followed distantly by the Interior (45%), Southwest (11%) and Arctic (3%).

• On average, International visitors to Alaska spent \$205 per person per day in-destination. Food/dining accounted for the largest share of wallet (\$51 per person per day), followed by lodging (\$47), shopping (\$38), and transportation/gas (\$38). One fifth of International visitors purchased a travel package prior

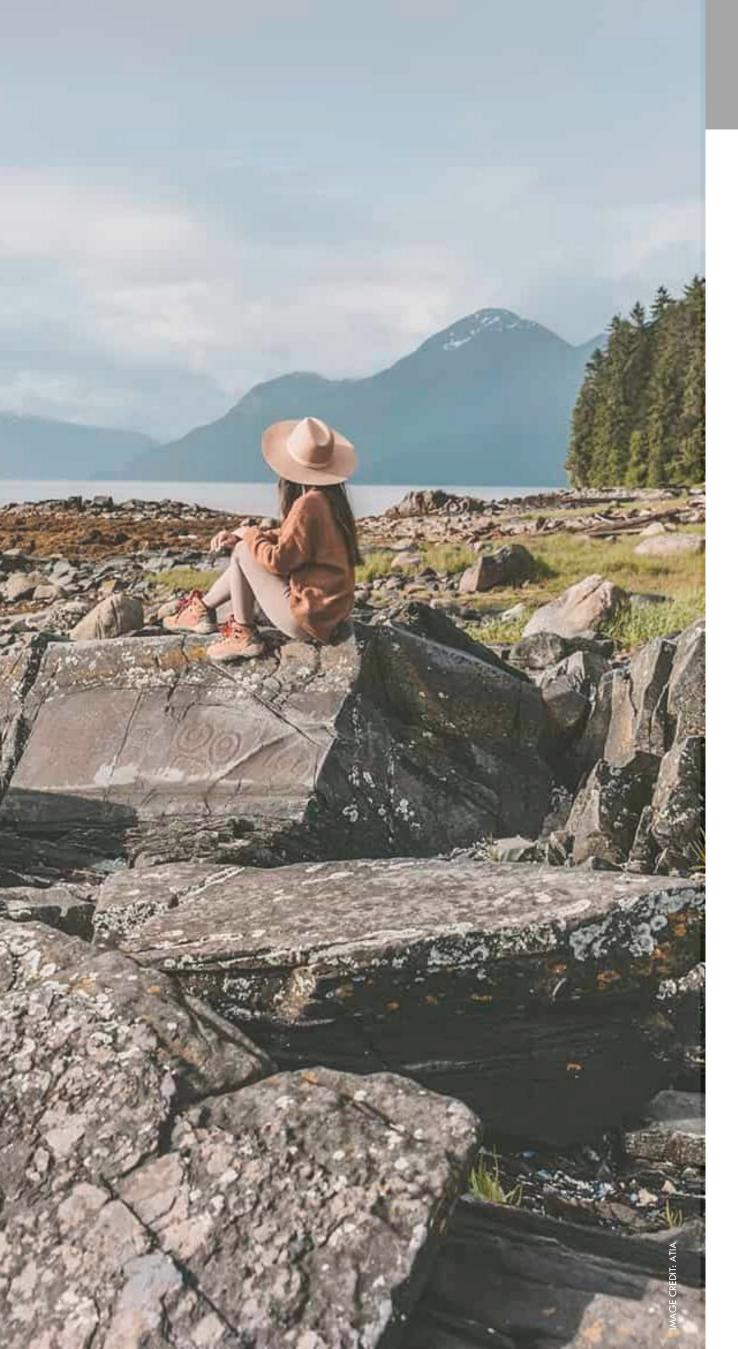
• International visitors to Alaska were satisfied with their overall trip in Summer 2022 (91%). Satisfaction was highest for service/hospitality (92%), interactions with locals (91%), and activities (88%). Satisfaction was lower with value for money (63%) and lodging (48%). Six in ten (62%) of International







# INTERNATIONAL VISITORS Who They Are





### Gender

Female: 58%

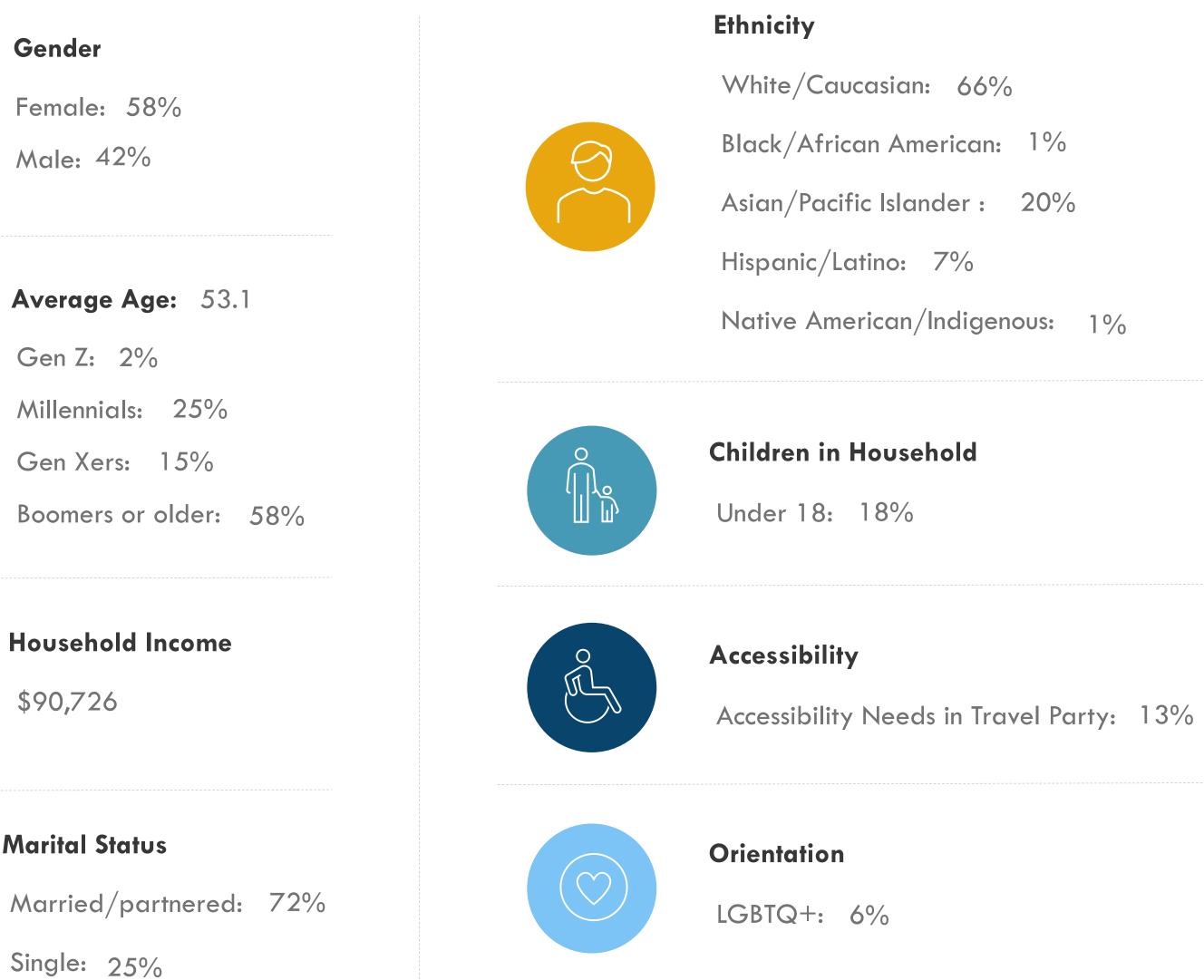




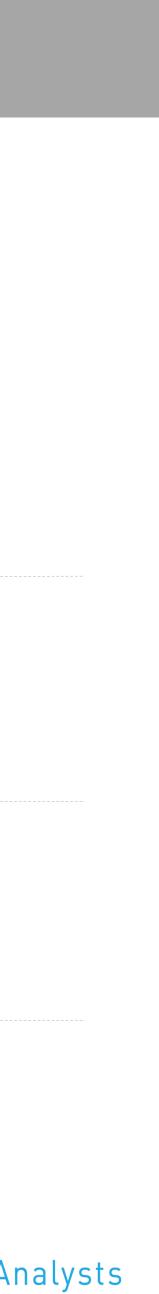
\$90,726



Single: 25%



Destination 🔷 Analysts



# INTERNATIONAL VISITORS Trip Details

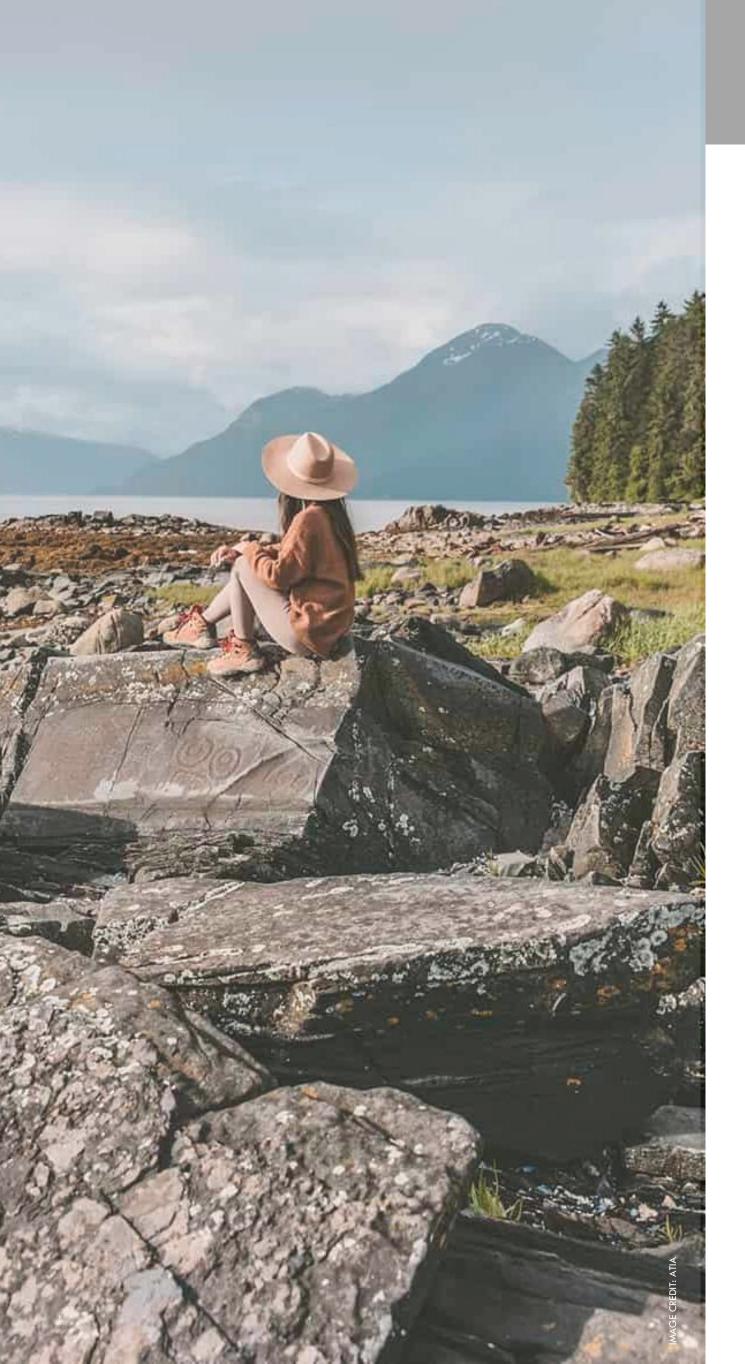
### AVERAGE LENGTH OF STAY

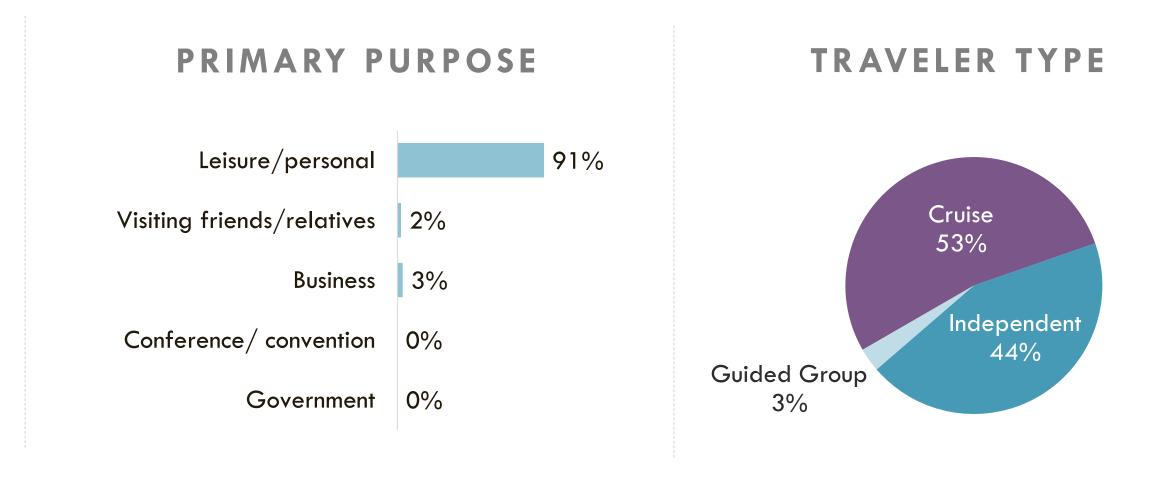


### DAYS ON LAND

### **TOP ACTIVITIES**

Shopping	64%
Hiking	53%
Sightseeing excursions by boat	50%
Museums/galleries	49%
Photography	47%
Breweries/distilleries	45%
Bear viewing	44%

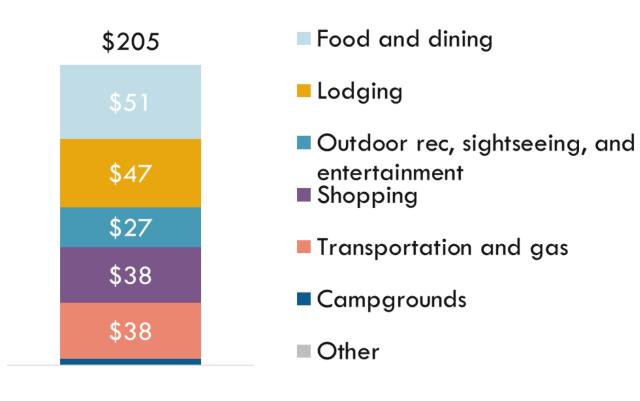




### **REGION VISITED**

Southcentral	86%
Inside Passage	62%
Interior	45%
Southwest	11%
Arctic	3%

### **AVERAGE DAILY SPEND** PER PERSON

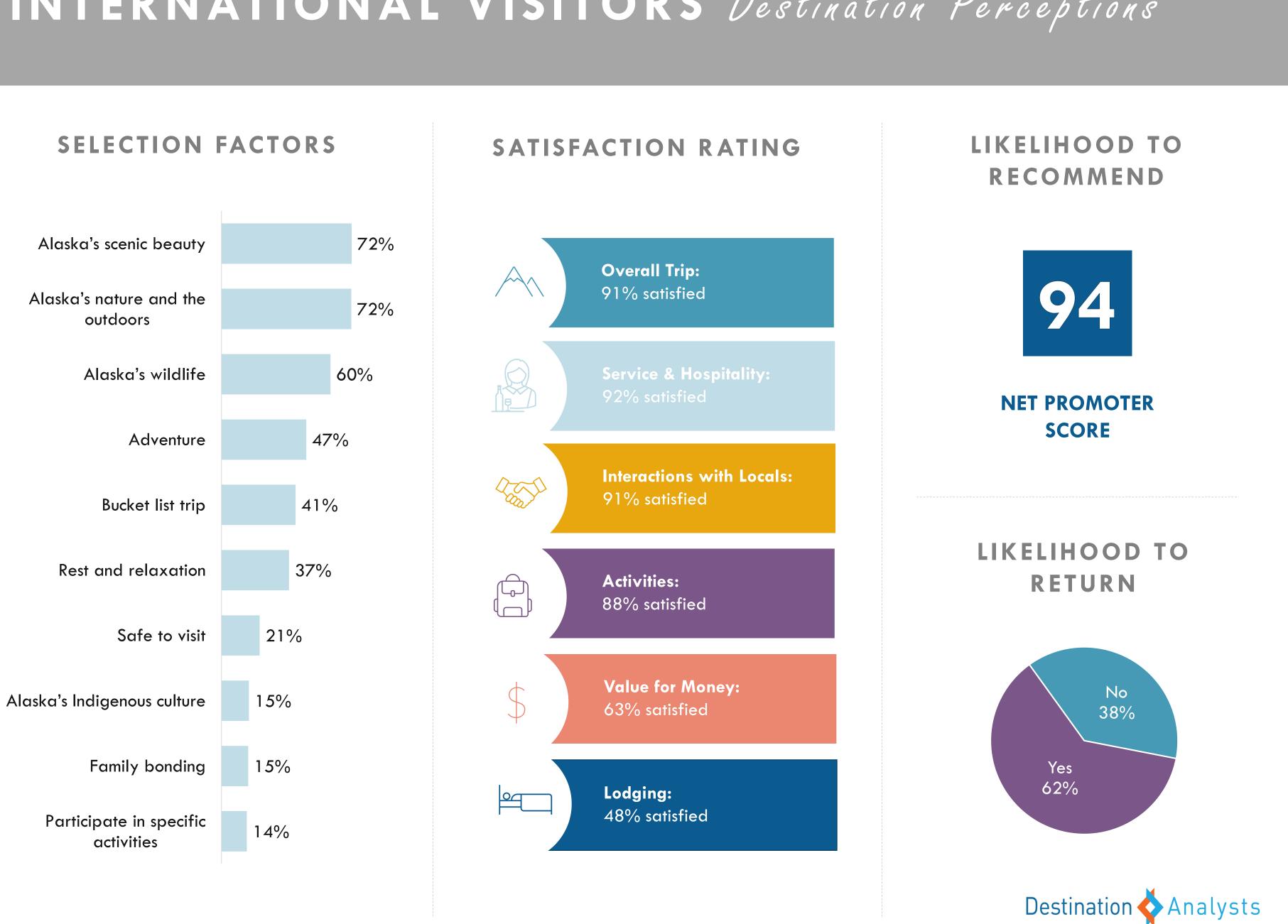


Destination 🔷 Analysts



# INTERNATIONAL VISITORS Destination Perceptions









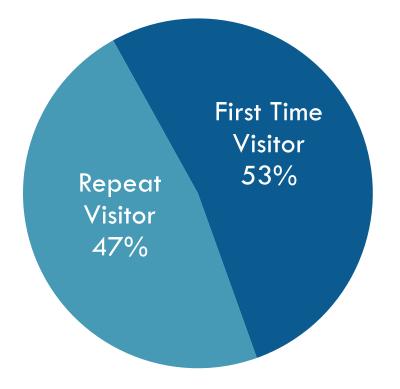


# FIRST TIME VS REPEAT VISITATION

Over half of Summer 2022 arrivals were first time visitors to Alaska (52%). International (67%), Leisure (59%), Cruise (59%), and Guided Group (59%) visitors were more likely to be first timers. First time visitation was even higher among US East visitors, at 63 percent.

### Figure 1: First Time vs Repeat Visitation

### **Detail by Segment**





Question: Is this your first visit to Alaska as an adult (after age 18)? Base: Intercept, 1,295 respondents.



Total	tal Trip Type				Traveler Type	;	(	Origin Region			
Total Visitors	Leisure	VFR	Business/ Convention	Independent	Cruise	Guided Group	Western US	Eastern US	Internationd		
53%	59%	39%	26%	49%	59%	59%	43%	63%	67%		
47%	41%	61%	74%	51%	41%	41%	57%	37%	33%		





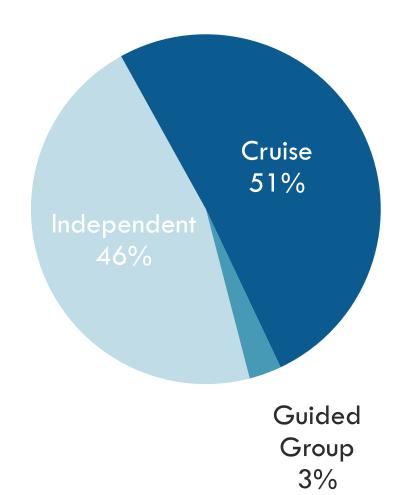


# VISITOR TYPE

Just over half of Summer 2022 visitors to Alaska traveled by cruise (51%), while 46 percent were independent and three percent were on a guided group tour. Leisure visitors were more likely to also be cruise visitors (57%), while VFR (78%) and Business/Convention (56%) visitors were more likely to be independent.



### **Detail by Segment**

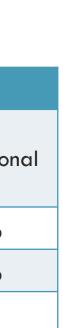




Base: Total, 2,922 respondents.



Total			Origin Region			
Total Visitors		VFR	Business/ Convention	Western US	Eastern US	Internatior
51%	57%	22%	44%	51%	51%	53%
46%	39%	78%	56%	46%	46%	44%
3%	4%	0%	0%	3%	3%	4%





# PRIMARY PURPOSE OF TRIP

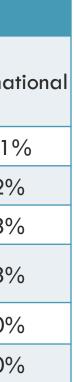
The majority of Summer 2022 visitors came to Alaska for leisure or personal travel reasons (76%). This was followed distantly by visiting friends/relatives (11%), business (9%), conference/convention (1%), and government travel (1%). Guided Group (96%), International (91%), and Cruise (86%) visitors were most likely to be traveling for leisure. Independent travelers reported the highest percentage traveling to visit friends/relatives (19%).



Question: What best describes the purpose of your trip to Alaska? Base: Total, 2,888 respondents.



Total		Trip Type			Traveler Type	•	Origin Region			
Total Visitors	Leisure	VFR	Business/ Convention	Independent	Cruise	Guided Group	Western US	Eastern US	Interna	
76%	100%	0%	0%	64%	86%	96%	74%	77%	919	
11%	0%	100%	0%	19%	5%	2%	14%	9%	2%	
9%	0%	0%	91%	11%	7%	1%	8%	9%	3%	
1%	0%	0%	9%	1%	1%	0%	1%	1%	3%	
1%	0%	0%	0%	0%	1%	0%	1%	1%	0%	
3%	0%	0%	0%	5%	0%	2%	2%	3%	0%	



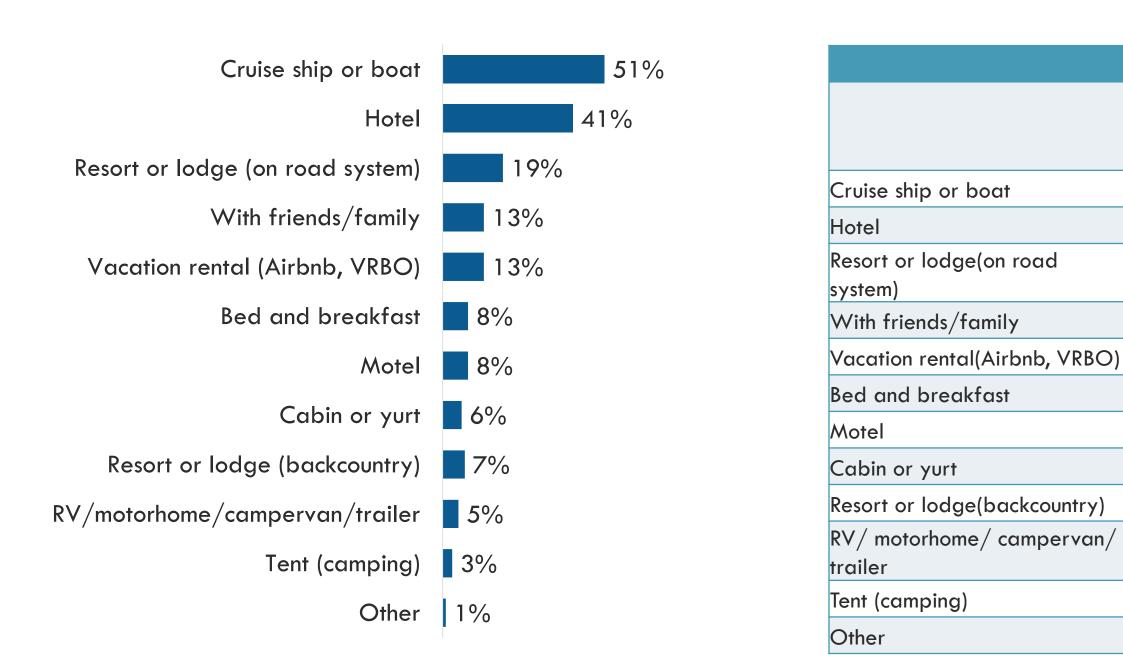


# **ACCOMMODATION TYPE**

Figure 4: Accommodation Type

In Summer 2022, half of visitors to Alaska stayed on a cruise ship (41%), while 41 percent stayed in a hotel. This was followed distantly by a resort/lodge (19%), with friends/family (13%), and/or a vacation rental (13%). Leisure visitors were most likely to stay on a cruise ship (57%), while Guided Group visitors were most likely to stay in a hotel (79%). VFR visitors reported the highest percentage staying with friends/relatives (55%).

**Detail by Segment** 

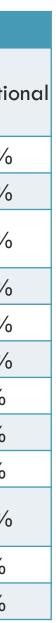


Question: What types of lodging did you/will you stay in on this trip? Select all that apply. Base: Total, 2,922 respondents.



	Total		Trip Type		-	Traveler Type	2	Origin Region				
	Overnight Visitors			Business/ Convention	Independent Cruise		Guided Group	Western US	Eastern US	Internatio		
	51%	57%	22%	44%	0%	100%	0%	51%	51%	53%		
	41%	43%	28%	41%	45%	35%	79%	41%	41%	40%		
	19%	20%	14%	8%	11%	24%	37%	16%	21%	14%		
	13%	7%	55%	5%	25%	2%	4%	15%	11%	17%		
)	13%	14%	11%	9%	22%	6%	9%	11%	15%	10%		
	8%	8%	4%	4%	8%	7%	7%	6%	9%	10%		
	8%	8%	16%	3%	7%	9%	12%	10%	7%	8%		
	6%	6%	3%	10%	11%	1%	8%	6%	6%	1%		
	7%	7%	2%	15%	3%	10%	21%	6%	8%	4%		
/	5%	6%	2%	1%	10%	1%	5%	5%	5%	11%		
	3%	3%	3%	7%	5%	1%	4%	3%	3%	5%		
	1%	1%	1%	0%	2%	0%	0%	1%	1%	1%		



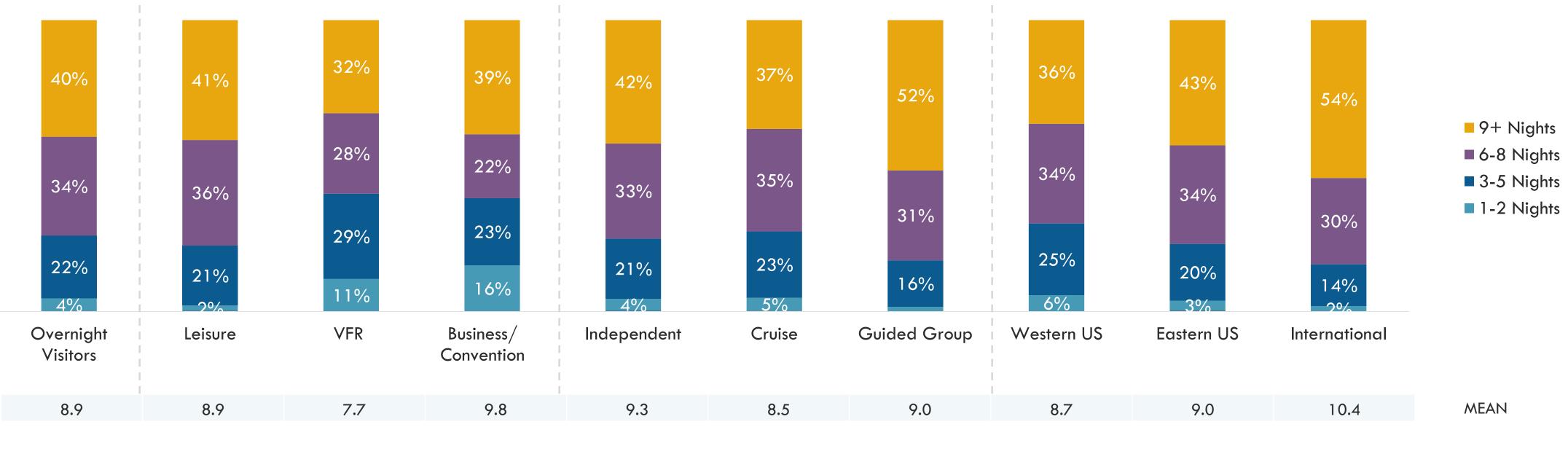




# LENGTH OF STAY – NIGHTS

On average, visitors to Alaska stayed 8.9 nights in Summer 2022. This was highest among International (10.4 nights), Business/Convention visitors (9.8 nights), and Independent visitors (9.3 nights). Length of stay was lowest among VFR travelers (7.7 nights).

Figure 5: Average Length of Stay – Nights



TRIP TYPE

Base: Total, 2,776 respondents.



### TRAVELER TYPE

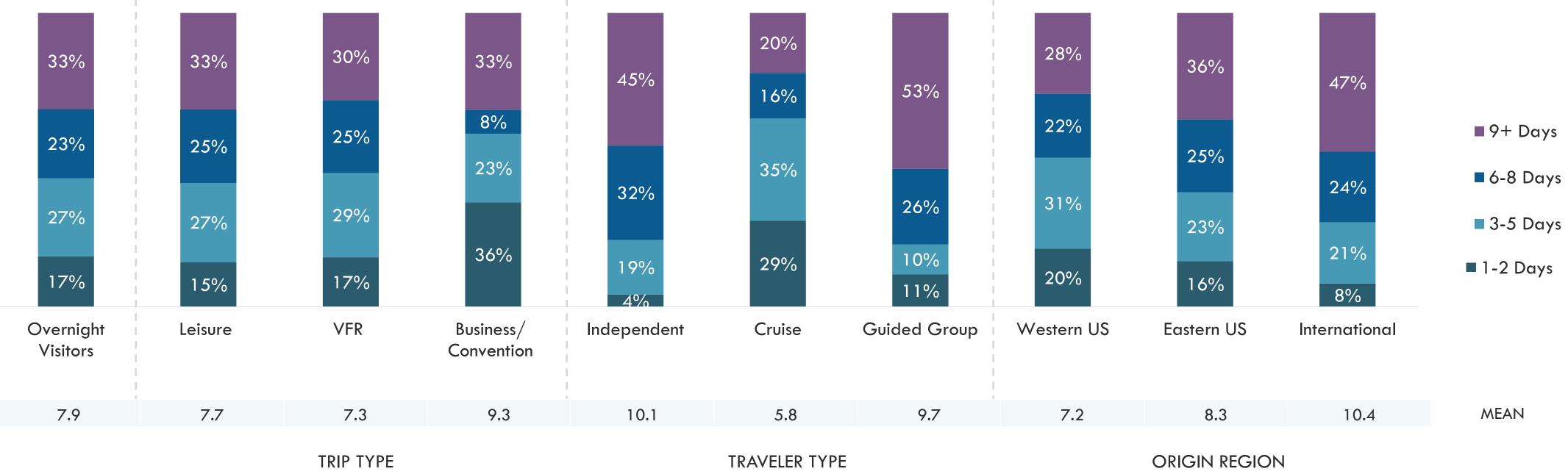
ORIGIN REGION



# LENGTH OF STAY – DAYS ON LAND

On average, visitors to Alaska spent 7.9 days on land in Summer 2022. This was highest among International (10.4 days), Independent visitors (10.1 days) and Business/Convention visitors (9.3 days). Days on land was lowest among cruise travelers (5.8 days).

### Figure 6: Average Length of Stay – Days on Land



Base: Total, 2,123 respondents.

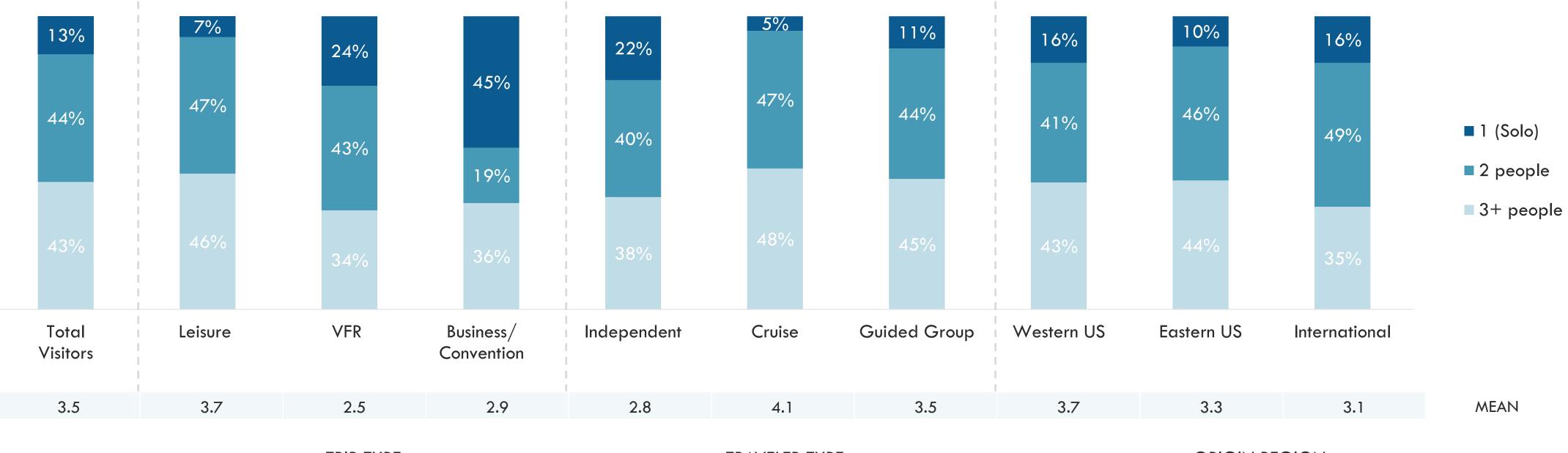






# TRAVEL PARTY SIZE

On average, visitors to Alaska traveled in groups of 3.5 people in Sumer 2022. Around four in ten traveled in a pair (44%) or with three or more people (43%). Just over one in ten traveled solo (13%). Those traveling on a cruise reported the largest average party size at 4.1 persons, while those traveling for VFR reported the smallest party size at 2.5 persons.



### Figure 7: Travel Party Size

TRIP TYPE

Base: Total, 2,879 respondents.



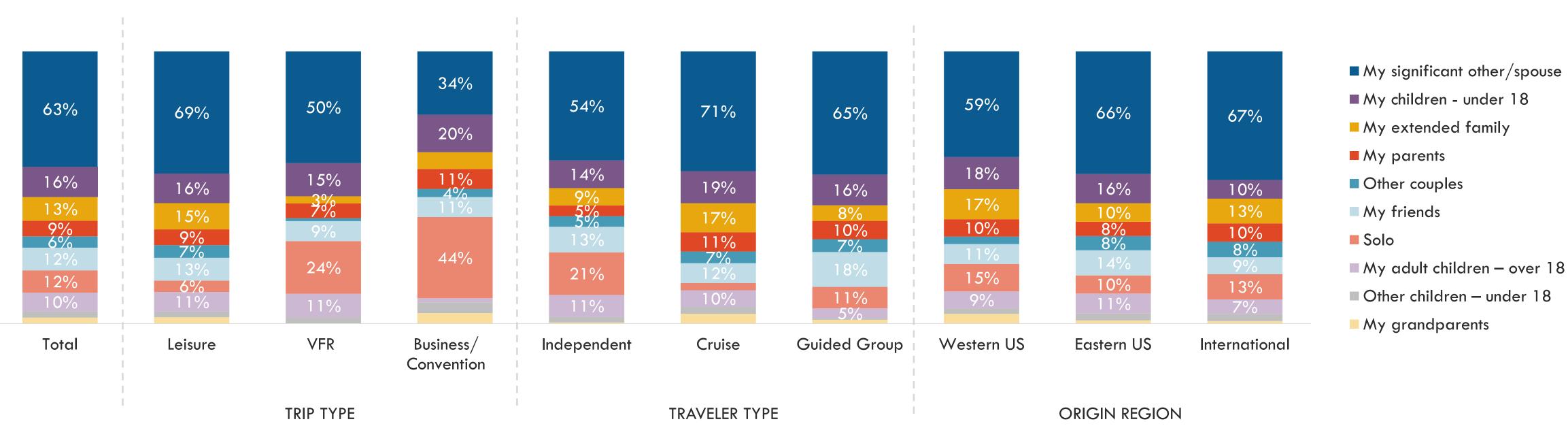
### TRAVELER TYPE

**ORIGIN REGION** 



# **TRAVEL PARTY COMPOSITION**

Two thirds of visitors to Alaska in Summer 2022 traveled with their spouse or significant other (63%), while less than one fifth brought their children under 18 (16%). Around one in ten traveled with their extended family (13%), with their friends (13%), with their adult children (10%), and/or with their parents (9%). Cruise (71%) and Leisure (69%) were most likely to be traveling with their spouse, while Guided Group travelers reported the highest percentage traveling with friends (18%). Business/convention visitors were most likely to be traveling solo (44%).



### **Figure 8: Travel Party Composition**

Question: Who are you traveling with you on this trip? Select all that apply. Base: Total, 2,922 respondents.





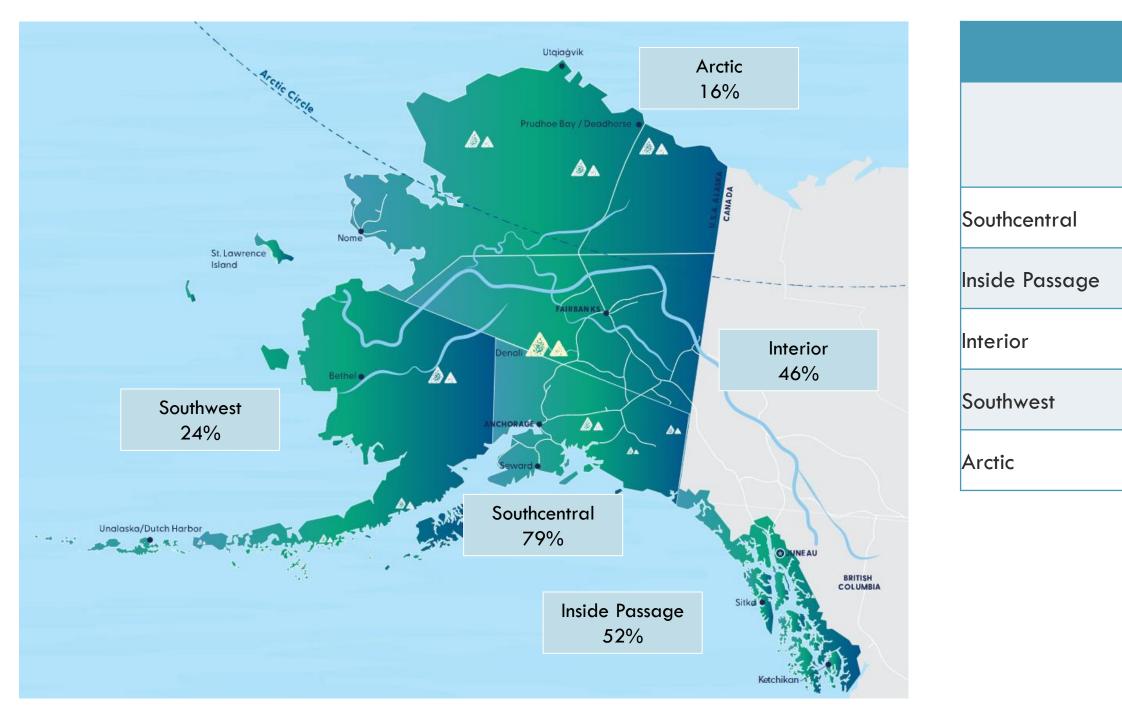


# **AREAS VISITED**

Nearly eight in ten visitors to Alaska visited the Southcentral region in Summer 2022 (79%), while just over half went to the Inside Passage (52%). Less than half visited the Interior (46%), Southwest (24%), or Arctic (16%). International (86%), VFR, (81%), Guided Group (81%), and Cruise (80%) reported the highest percentage of those who visited the Southcentral region. The Inside Passage was most visited by cruise travelers (73%). Guided Group reported the highest percentage to visit the Interior (63%), while Business/Convention visitors were most likely to visit the Southwest (38%) and/or Arctic (32%).

### Figure 9: Area Visited

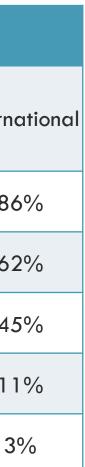




Question: How many nights did you stay/are you staying in each region on this trip? Base: Total, 2,835 respondents.



Total		Trip Type			Traveler Type	Origin Region			
Total Visitors	Leisure	VFR	Business/ Convention	Independent	Cruise	Guided Group	Western US	Eastern US	Interno
79%	78%	81%	79%	77%	80%	81%	78%	79%	86
52%	57%	23%	49%	28%	73%	42%	48%	54%	62
46%	48%	35%	41%	39%	51%	63%	41%	49%	45
24%	25%	9%	38%	10%	37%	18%	19%	29%	11
16%	16%	3%	32%	4%	26%	12%	15%	16%	39





# **ARRIVAL TRANSPORTATION**

More than six in ten visitors to Alaska arrived by commercial air in Summer 2022 (61%), while three in ten arrived by cruise ship (33%). A small percentage arrived by personal car (2%) or personal RV/motorhome (1%). Guided Group (93%) and Independent (92%) visitors were most likely to arrive by commercial plane.

### Figure 10: Arrival Transportation

### **Detail by Segment**

Commercial airline	61%		Total		Trip Type		٦	raveler Type	9	(	Origin Regio	n
Cruise ship	33%		Total Visitors	Leisure	VFR	Business/ Convention	Independent	Cruise	Guided Group	Western US	Eastern US	Interna
My personal car	2%	Commercial airline	61%	56%	79%	73%	92%	32%	93%	63%	61%	349
My personal RV/motorhome/camper van	1%	Cruise ship	33%	38%	16%	20%	0%	65%	0%	33%	33%	47
Earry (Marrine Highway System)	10/	My personal car	2%	2%	1%	0%	2%	1%	1%	1%	2%	6%
Ferry (Marine Highway System) Rental car	1% 1%	My personal RV/motorhome/camper van	1%	2%	0%	0%	3%	0%	2%	1%	1%	9%
Other boat or ship	0%	Ferry (Marine Highway System)	1%	1%	0%	3%	0%	1%	0%	1%	1%	0%
Train	0%	Rental car	1%	1%	1%	1%	1%	0%	1%	0%	1%	2%
Rented RV/motorhome/camper van	0%	Other boat or ship	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
, ,		Train	0%	0%	1%	0%	0%	0%	2%	0%	0%	0%
Private plane Motorcycle		Rented RV/motorhome/camper van	0%	0%	0%	0%	0%	0%	0%	0%	0%	19
Tour bus	0%	Private plane	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%
		Motorcycle	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
		Tour bus	0%	0%	0%	1%	0%	0%	0%	0%	0%	0%

Question: What mode type of transportation did you use to... Base: Total, 2,922 respondents.

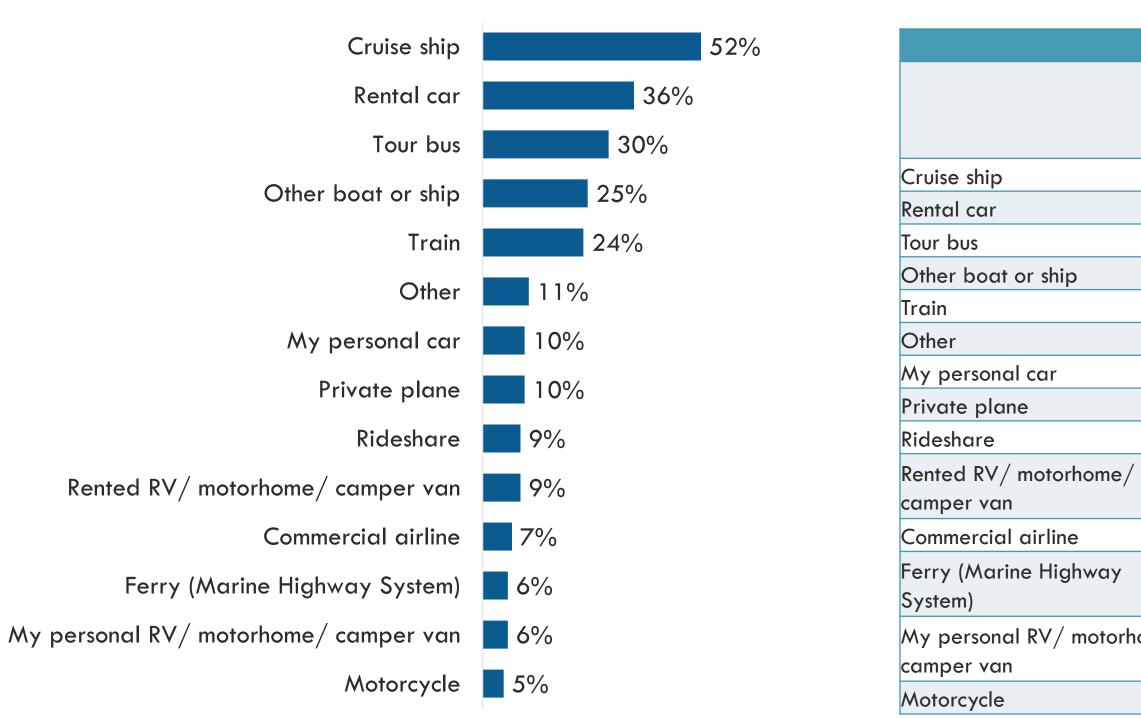


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# **IN-DESTINATION TRANSPORTATION**

While in Alaska, more than half of visitors traveled around the state by cruise ship (52%). This was followed distantly by rental car (36%), tour bus (30%), other boat/ship (25%), and train (24%). When traveling within the state, Independent travelers were most likely to use a rental car (49%). Guided Group visitors were most likely to utilize non-cruise boat/ship (46%), a tour bus (44%), and/or the train (41%).



Question: What mode type of transportation did you use to... Base: Total, 2,922 respondents.



Destination 🔷 Analysts

Figure 11: Arrival Transportation

	Total Trip Type				Т	raveler Type	Origin Region			
	Total Visitors	Leisure	VFR	Business/ Convention	Independent	Cruise	Guided Group	Western US	Eastern US	International
	52%	59%	22%	44%	3%	100%	5%	52%	52%	57%
	36%	36%	27%	38%	49%	25%	30%	32%	39%	20%
	30%	34%	11%	21%	15%	42%	44%	25%	34%	41%
	25%	28%	11%	19%	29%	20%	46%	22%	27%	28%
	24%	27%	10%	16%	14%	31%	41%	17%	29%	34%
	11%	6%	27%	29%	17%	6%	15%	13%	10%	14%
	10%	9%	17%	12%	12%	9%	6%	12%	9%	9%
	10%	10%	4%	14%	9%	9%	28%	8%	12%	7%
	9%	8%	9%	20%	8%	10%	11%	9%	9%	11%
/	9%	9%	3%	14%	6%	12%	3%	8%	10%	2%
	7%	7%	5%	12%	8%	7%	8%	6%	9%	2%
	6%	6%	5%	12%	6%	7%	4%	6%	7%	7%
home/	6%	5%	3%	10%	5%	7%	2%	6%	6%	11%
	5%	3%	6%	15%	1%	8%	2%	5%	5%	2%



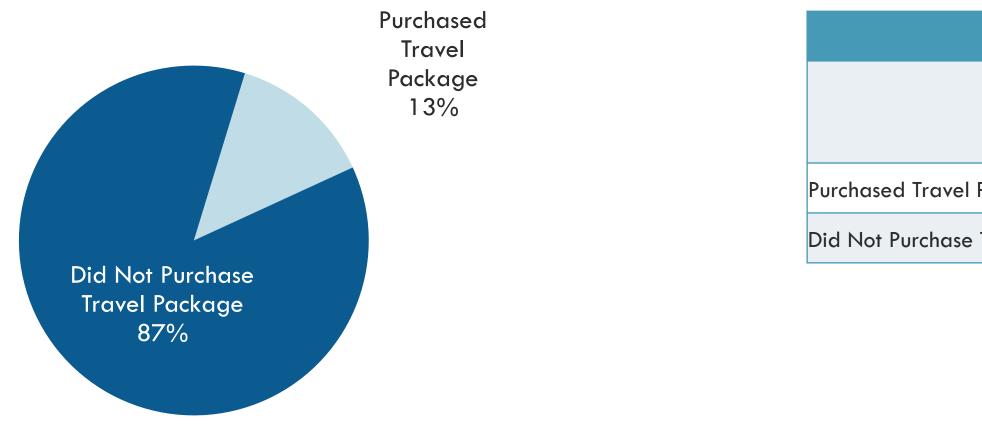


# TRAVEL PACKAGE

Just over one in ten visitors to Alaska purchased a travel package in Summer 2022. This was highest among Leisure (17%), International (17%), and Eastern US (16%) visitors.

### Figure 12: Purchased Travel Package

### **Detail by Segment**



Question: Before arriving, did you purchase a package that included any combination of flight, hotel, transportation, or activities in Alaska? Base: Total, 1,354 respondents.



	Total		Trip Type		Origin Region				
	Total Visitors	Leisure	VFR	Business/ Convention	Western US	Eastern US	Internatio		
el Package	13%	17%	6%	6%	10%	16%	17%		
e Travel Package	87%	83%	94%	94%	90%	84%	83%		





# TRAVEL PACKAGE ITEMS

Figure 13: Accommodation Type

Of those who purchased a travel package in Summer 2022, three quarters included hotels/l within Alaska. Four in ten included flights to/from Alaska.

**Detail by Segment** 

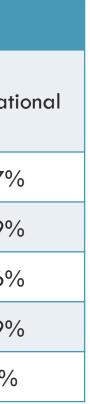
# Hotels/other lodging78%Activities, recreation, entertainment70%Transportation within AlaskaHotels/other lodgingFlight (to/from Alaska)Activities, recreation, entertainmentOther4%

Question: Which components of your travel were included in this package? Select all that apply. Base: Travel Package Purchaser, 172 respondents.



### Of those who purchased a travel package in Summer 2022, three quarters included hotels/lodging (78%), while 70 percent included activities/entertainment, and 66 percent transportation

	Total		Trip Type				
	Total Visitors	Leisure	VFR	Business/ Convention	Western US	Eastern US	Internatio
	78%	77%	76%	83%	76%	78%	97%
iment	70%	72%	38%	58%	81%	63%	89%
	66%	66%	77%	42%	63%	67%	76%
	45%	42%	62%	57%	52%	41%	69%
	4%	5%	0%	0%	0%	6%	0%

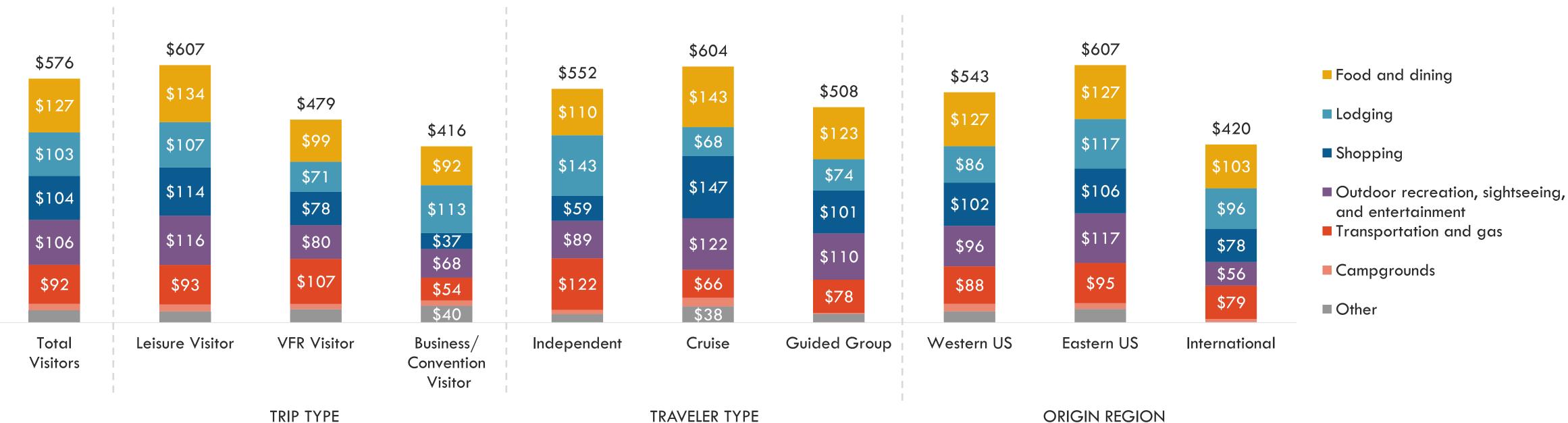




# PER PARTY PER DAY SPEND

On average, visitors to Alaska spent \$576 per party per day in Summer 2022. This was highest among Eastern US visitors (\$607), Leisure visitors (\$607), and Cruise visitors (\$604). Per party per day spend was lowest among Business visitors (\$416).

### Figure 14: Average Daily Spend per Party



Question: PER DAY, approximately how much will you spend on each of the following? Base: Total, 2,576 respondents.



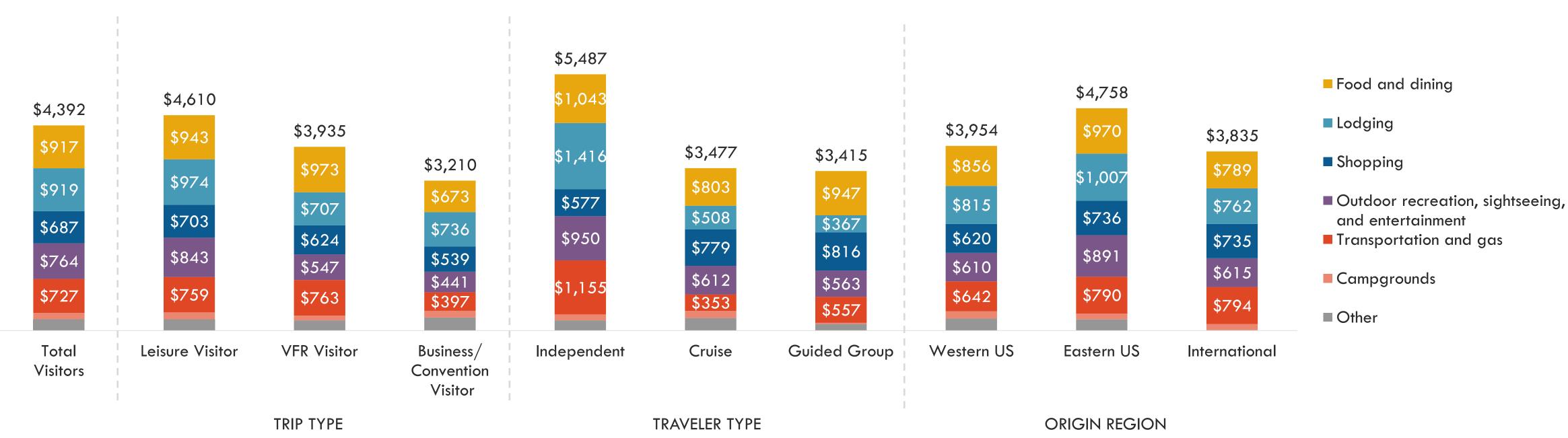
**ORIGIN REGION** 



# PER PARTY PER TRIP SPEND

On average, visitors to Alaska in Summer 2022 spent \$4,392 per party per trip. When accounting for length of stay, per party per trip spend was highest among Independent travelers (\$5,487), followed by Eastern US visitors (\$4,758). Per party per trip spend was lowest among Business visitors (\$3,210) and Group visitors (\$3,415).

### Figure 15: Average Trip Spend per Party



Question: PER DAY, approximately how much will you spend on each of the following? Base: Total, 2,576 respondents. Length of stay for Cruise and Group visitors is based on reported days spent on land before or after their cruise or guided group tour.



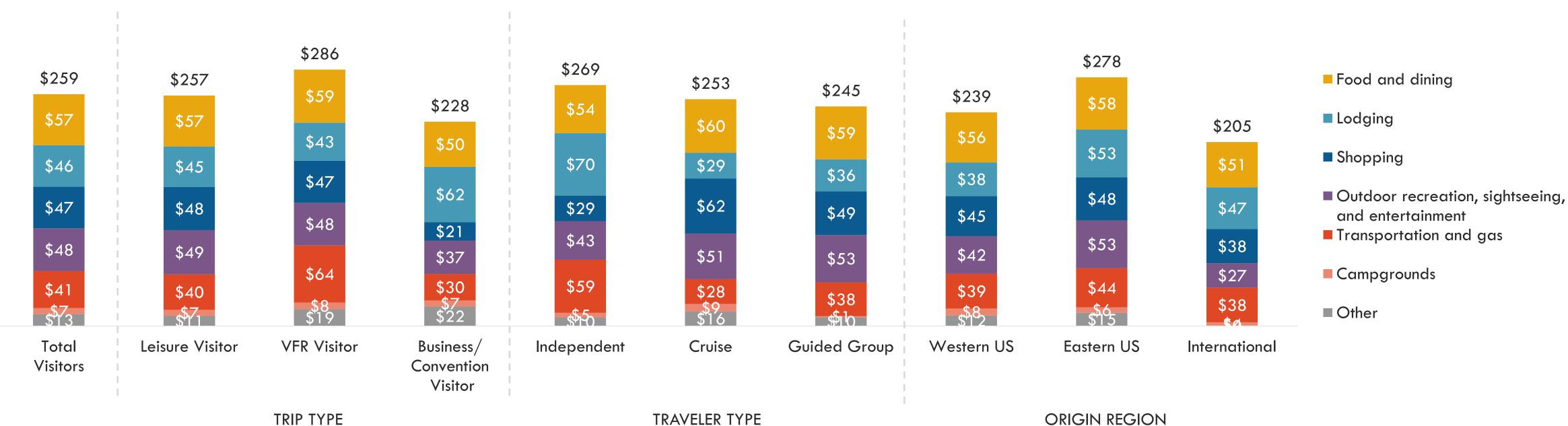




# PER PERSON PER DAY SPEND

In Summer 2022, visitors to Alaska spent an average of \$259 per person per day in-destination. This was highest among VFR visitors (\$286) and Eastern US visitors (\$278) and lowest among Business visitors (\$228) and International visitors (\$205).

### Figure 16: Average Daily Spend per Person



Question: PER DAY, approximately how much will you spend on each of the following? Base: Total, 2,576 respondents.



**ORIGIN REGION** 

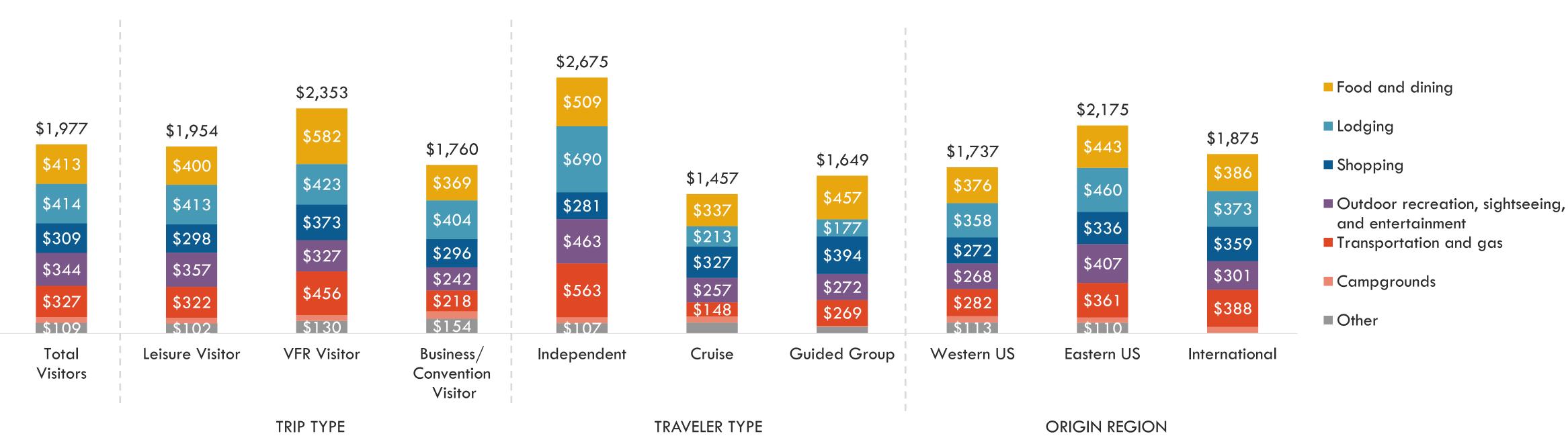




## PER PERSON PER TRIP SPEND

On average, visitors to Alaska in Summer 2022 spent \$1,977 per person per trip in-destination. This was highest among Independent visitors (\$2,675) and lowest among Cruise (\$1,457) and Group visitors (\$1,649).

### Figure 17: Average Trip Spend per Person



Question: PER DAY, approximately how much will you spend on each of the following? Base: Total, 2,576 respondents. Length of stay for Cruise and Group visitors is based on reported days spent on land before or after their cruise or guided group tour.









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# VISITOR ACTIVITIES



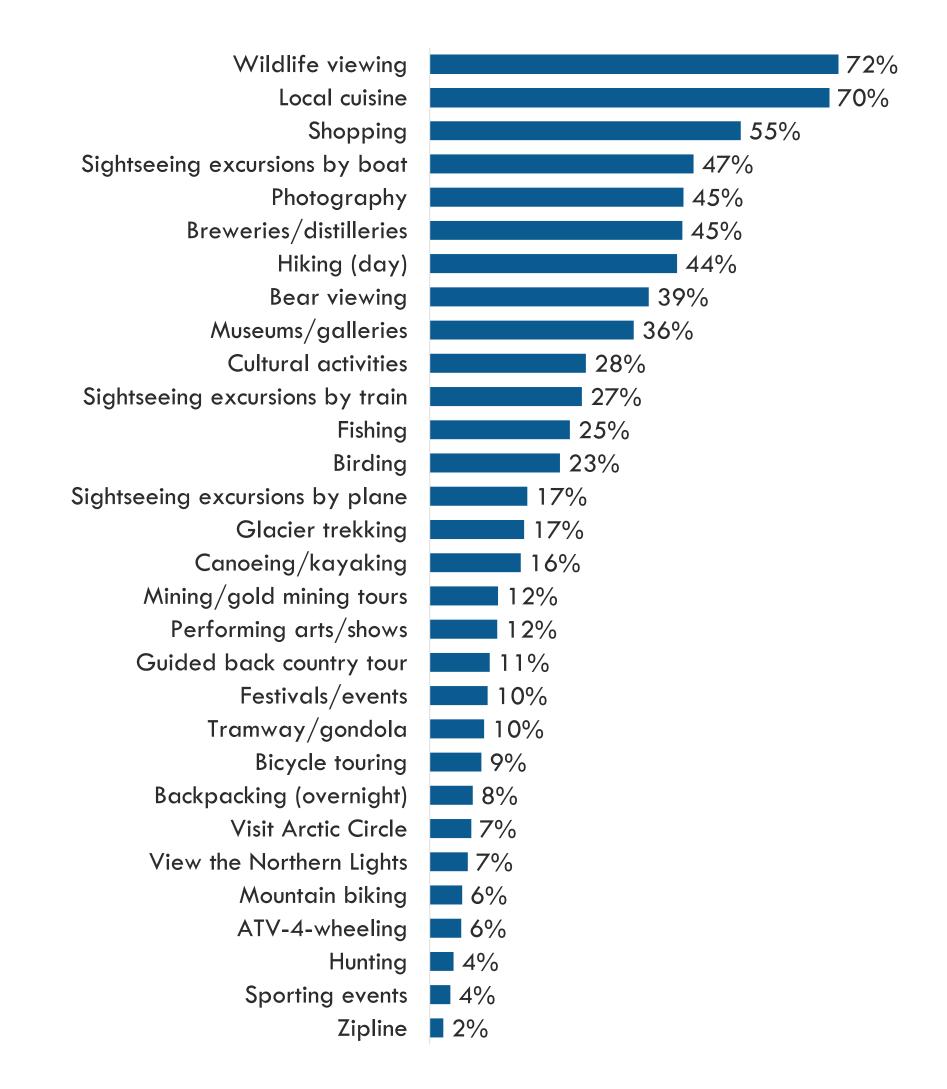
# **IN-DESTINATION ACTIVITIES**

While in Alaska, the most popular in-destination activities included wildlife viewing (72%) and local cuisine (70%). Around half of visitors went shopping (55%), sightseeing by boat (47%), did photography (45%), and/or went to breweries/distilleries (45%). Around four in ten went hiking (44%), bear viewing (39%), and/or went to museums/galleries (36%).

Base: Total, 2,922 respondents.







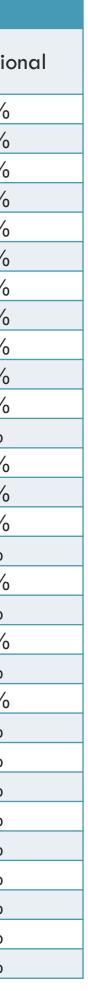


# **IN-DESTINATION ACTIVITIES – CONTINUED**

### **Detail by Segment**

	Total		Trip Type			Traveler Type			Origin Region	
	Total Visitors	Leisure	VFR	Business/ Convention	Independent	Cruise	Guided Group	Western US	Eastern US	Internation
Wildlife viewing	72%	78%	52%	50%	72%	71%	85%	67%	76%	75%
Local cuisine (salmon bake, crab feed, etc.)	70%	71%	67%	66%	80%	62%	76%	69%	71%	80%
Shopping	55%	60%	41%	32%	54%	55%	73%	49%	59%	64%
Sightseeing excursions by boat	47%	53%	24%	28%	37%	53%	68%	44%	48%	50%
Photography	45%	48%	41%	30%	45%	43%	66%	50%	41%	47%
Breweries/distilleries	45%	45%	45%	43%	47%	42%	44%	48%	42%	45%
Hiking (day)	44%	47%	40%	28%	54%	34%	50%	43%	44%	53%
Bear viewing	39%	42%	27%	22%	34%	42%	57%	39%	38%	44%
Museums/galleries	36%	39%	27%	28%	40%	31%	50%	32%	39%	49%
Cultural activities	28%	30%	24%	17%	16%	38%	30%	24%	30%	40%
Sightseeing excursions by train	27%	32%	10%	9%	16%	36%	47%	18%	33%	33%
Fishing	25%	24%	29%	26%	27%	22%	32%	29%	22%	9%
Birding	23%	24%	20%	14%	21%	24%	38%	26%	20%	28%
Sightseeing excursions by plane	17%	18%	16%	13%	13%	20%	24%	17%	18%	13%
Glacier trekking	17%	20%	7%	6%	17%	16%	21%	14%	18%	20%
Canoeing/kayaking	16%	18%	11%	11%	12%	19%	19%	22%	12%	7%
Mining/gold mining tours	12%	12%	12%	14%	6%	17%	20%	9%	14%	15%
Performing arts/shows	12%	13%	6%	17%	5%	18%	15%	12%	12%	7%
Guided back country tour	11%	13%	2%	6%	6%	14%	25%	13%	9%	15%
Festivals/events	10%	8%	19%	9%	10%	10%	10%	9%	12%	6%
Tramway/gondola	10%	11%	7%	3%	6%	13%	8%	9%	10%	13%
Bicycle touring	9%	10%	6%	6%	5%	13%	6%	10%	9%	3%
Backpacking (overnight)	8%	6%	13%	12%	3%	12%	9%	8%	8%	1%
Visit Arctic Circle	7%	9%	3%	4%	4%	11%	6%	8%	7%	2%
View the Northern Lights	7%	7%	7%	2%	7%	6%	5%	6%	7%	5%
Mountain biking	6%	5%	7%	12%	2%	9%	7%	7%	5%	0%
ATV-4-wheeling	6%	6%	5%	2%	7%	4%	6%	4%	7%	4%
Hunting	4%	4%	0%	9%	1%	7%	3%	3%	5%	1%
Sporting events	4%	3%	5%	7%	2%	5%	2%	3%	4%	0%
Zipline	2%	3%	1%	1%	1%	3%	1%	2%	3%	1%



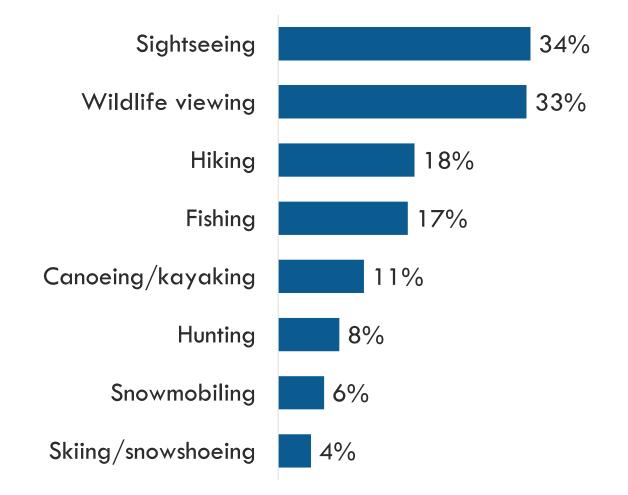




# HIRED GUIDE

Around one third of visitors to Alaska in Summer 2022 hired a guide for sightseeing (34%) and/or wildlife viewing (33%). One in five hired a guide for hiking (18%) and/or fishing (17%).

### Figure 19: Hired Guide

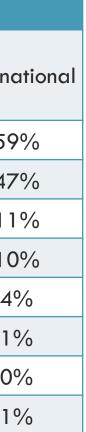


### **Detail by Segment**

	Total	Total		Тгір Туре		Traveler Type			Origin Regior	า
	Total Visitors	Leisure	VFR	Business/ Convention	Independent	Cruise	Guided Group	Western US	Eastern US	Interna
Sightseeing	34%	37%	20%	18%	34%	32%	53%	34%	33%	599
Wildlife viewing	33%	36%	21%	18%	30%	35%	47%	31%	34%	479
Hiking	18%	18%	13%	24%	10%	24%	22%	20%	17%	119
Fishing	17%	16%	16%	28%	22%	13%	31%	17%	18%	100
Canoeing/kayaking	11%	12%	4%	22%	5%	16%	12%	13%	11%	4%
Hunting	8%	5%	16%	30%	1%	14%	0%	10%	7%	1%
Snowmobiling	6%	5%	2%	21%	1%	11%	5%	7%	5%	0%
Skiing/snowshoeing	4%	5%	5%	4%	1%	7%	4%	7%	3%	1%

Question: While in Alaska did you/will you hire a guide for any of the following activities on this trip? Select all that apply. Base: Total, 2,675 respondents.





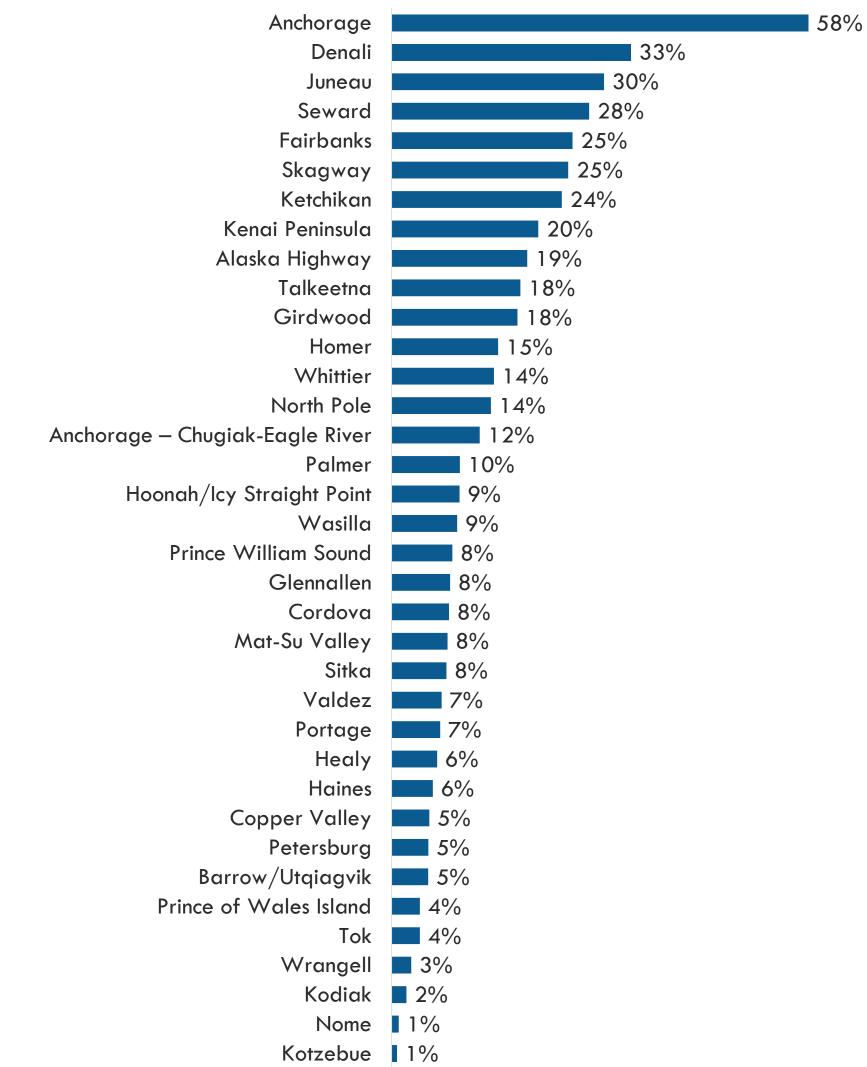


# **AREAS VISITED**

In Summer 2022, more than half of visitors went to Anchorage (58%), while one third visited Denali (33%) and/or Juneau (30%). One quarter of visitors went to Seward (28%), Fairbanks (25%), Skagway (25%), and/or Ketchikan (24%). One fifth visited the Kenai Peninsula (20%), Talkeetna (18%), and/or Girdwood (18%).

Question: What areas have you visited/are you planning to visit on this trip? Select all that apply. Base: Total, 2,922 respondents.





### **Figure 20: Areas Visited**



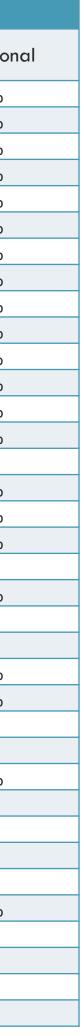


# AREAS VISITED – CONTINUED

### **Detail by Segment**

	Total Trip Type				Traveler Type		Origin Region			
	Total Visitors	Leisure	VFR	Business/ Convention	Independent	Cruise	Guided Group	Western US	Eastern US	Internationa
Anchorage	58%	58%	67%	39%	78%	38%	83%	56%	59%	84%
Denali	33%	39%	15%	13%	36%	30%	57%	24%	40%	45%
Juneau	30%	35%	9%	9%	12%	46%	10%	25%	32%	46%
Seward	28%	33%	10%	5%	33%	22%	39%	25%	29%	40%
Fairbanks	25%	29%	14%	12%	27%	22%	42%	20%	28%	37%
Skagway	25%	29%	3%	13%	5%	43%	10%	20%	27%	48%
Ketchikan	24%	29%	3%	5%	7%	40%	7%	19%	26%	44%
Kenai Peninsula	20%	24%	13%	6%	29%	12%	36%	18%	22%	23%
Alaska Highway	19%	21%	13%	11%	19%	19%	19%	17%	21%	16%
Talkeetna	18%	21%	7%	6%	20%	15%	35%	12%	23%	25%
Girdwood	18%	18%	19%	10%	20%	15%	16%	16%	19%	11%
Homer	15%	17%	9%	8%	22%	9%	17%	14%	16%	12%
Whittier	14%	16%	9%	2%	15%	13%	22%	9%	18%	16%
North Pole	14%	15%	5%	15%	14%	13%	18%	12%	15%	13%
Anchorage – Chugiak-Eagle River	12%	13%	14%	10%	14%	11%	8%	10%	14%	8%
Palmer	10%	10%	10%	4%	15%	5%	9%	6%	12%	10%
Hoonah/Icy Straight Point	9%	11%	1%	8%	1%	18%	3%	8%	10%	10%
Wasilla	9%	9%	12%	5%	13%	5%	8%	6%	11%	12%
Prince William Sound	8%	9%	6%	5%	7%	9%	23%	7%	9%	5%
Glennallen	8%	8%	4%	14%	7%	9%	11%	9%	7%	12%
Cordova	8%	7%	3%	20%	4%	12%	10%	10%	7%	3%
Mat-Su Valley	8%	8%	8%	8%	10%	6%	8%	5%	10%	7%
Sitka	8%	9%	4%	7%	2%	13%	2%	6%	9%	15%
Valdez	7%	7%	7%	7%	9%	5%	19%	5%	8%	15%
Portage	7%	7%	4%	9%	6%	7%	10%	8%	6%	7%
Healy	6%	7%	3%	7%	8%	4%	7%	5%	8%	6%
Haines	6%	6%	1%	8%	4%	8%	2%	4%	7%	13%
Copper Valley	5%	5%	3%	8%	6%	5%	9%	5%	6%	7%
Petersburg	5%	4%	12%	6%	1%	9%	0%	8%	3%	1%
Barrow/Utqiagvik	5%	4%	10%	12%	1%	9%	3%	7%	4%	0%
Prince of Wales Island	4%	3%	12%	1%	2%	6%	0%	5%	4%	1%
Tok	4%	5%	1%	1%	6%	2%	4%	3%	4%	17%
Wrangell	3%	4%	0%	0%	4%	1%	8%	2%	3%	4%
Kodiak	2%	3%	0%	0%	1%	3%	1%	2%	2%	1%
Nome	1%	1%	1%	1%	1%	1%	0%	1%	1%	1%
Kotzebue	1%	1%	1%	0%	0%	1%	2%	1%	1%	0%



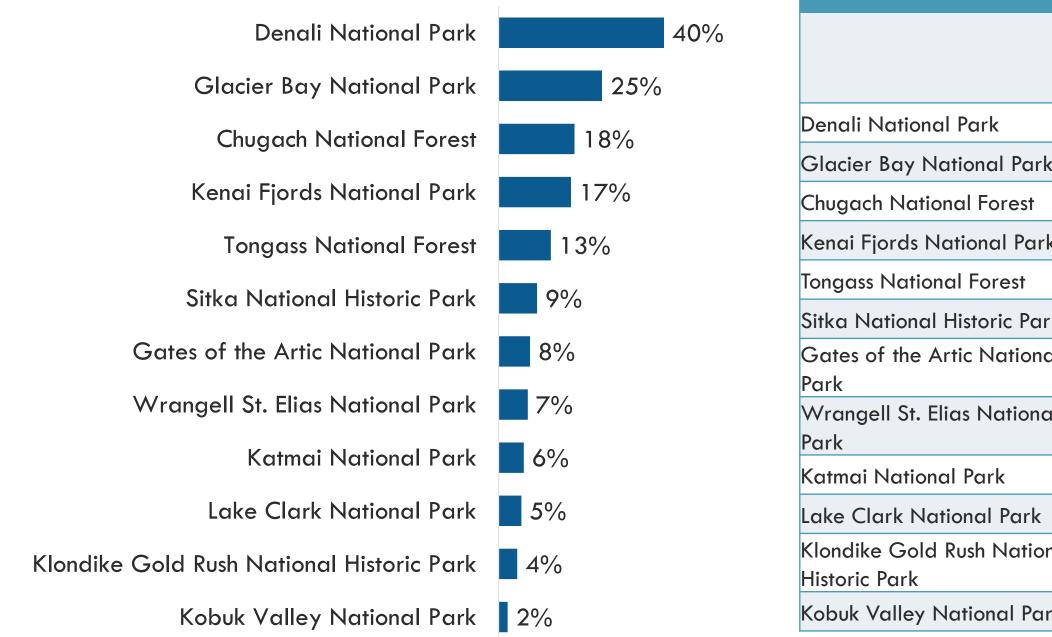




# NATIONAL PARKS/FORESTS VISITED

Four in ten Summer 2022 visitors to Alaska went to Denali National Park (40%). This was followed distantly by Glacier Bay National Park (25%), Chugach National Forest (18%), and Kenai Fjords National Park (17%).

### Figure 21: National Parks/Forests Visited



Question: What areas have you visited/are you planning to visit on this trip? Select all that apply. Base: Total, 2,922 respondents.

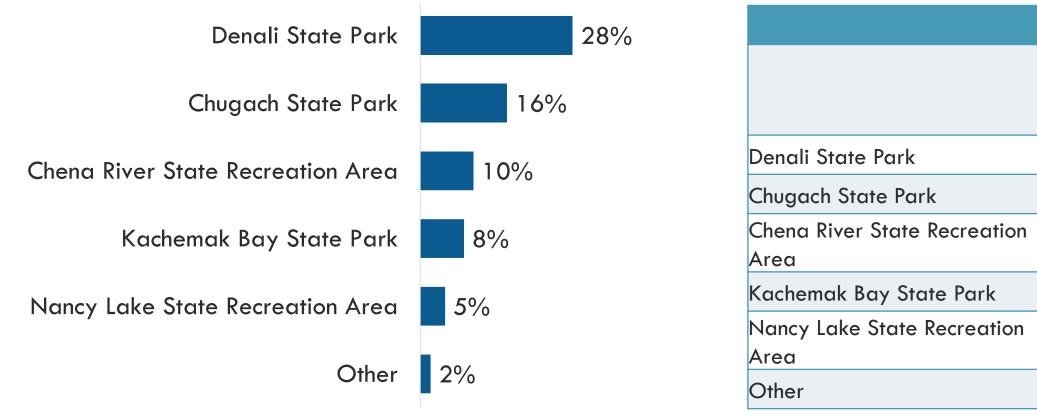


	Total		Trip Type		Т	raveler Type	;	Origin Region			
	Total Visitors	Leisure	VFR	Business/ Convention	Independent	Cruise	Guided Group	Western US	Eastern US	International	
	40%	45%	25%	21%	38%	40%	58%	33%	45%	49%	
rk	25%	29%	6%	18%	10%	39%	10%	24%	25%	35%	
	18%	20%	15%	9%	25%	12%	32%	16%	20%	20%	
rk	17%	20%	8%	11%	22%	12%	40%	15%	19%	12%	
	13%	14%	5%	13%	5%	20%	3%	12%	13%	19%	
ark	9%	9%	12%	14%	2%	16%	6%	9%	9%	7%	
nal	8%	7%	10%	14%	2%	13%	3%	7%	8%	1%	
nal	7%	7%	1%	11%	7%	7%	11%	7%	7%	6%	
	6%	6%	1%	16%	3%	9%	7%	6%	7%	1%	
<b>‹</b>	5%	5%	6%	4%	3%	8%	2%	6%	6%	0%	
onal	4%	5%	2%	1%	2%	7%	6%	5%	4%	2%	
ark	2%	3%	1%	1%	1%	4%	0%	1%	3%	0%	

# **STATE PARKS VISITED**

One quarter of Summer 2022 visitors to Alaska went to Denali State Park (28%). This was followed distantly by Chugach State Park (16%), Chena River State Recreation Area (10%), and Kachemak Bay State Park (8%).

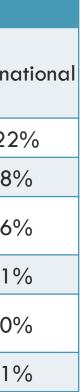
### Figure 22: State Parks Visited



Question: What areas have you visited/are you planning to visit on this trip? Select all that apply. Base: Total, 2,922 respondents.



Total		Trip Type			Traveler Type	;	Origin Region			
Total Visitors	Leisure	VFR	Business/ Convention	Independent	Cruise	Guided Group	Western US	Eastern US	Interna	
28%	31%	18%	25%	20%	36%	19%	24%	32%	22	
16%	16%	21%	15%	16%	16%	9%	16%	17%	8%	
10%	10%	5%	12%	7%	12%	13%	7%	12%	6%	
8%	8%	3%	13%	3%	13%	5%	9%	7%	1%	
5%	5%	2%	9%	2%	7%	3%	3%	6%	0%	
2%	2%	2%	0%	3%	1%	4%	2%	2%	1%	





# VISITOR EXPERIENCE

156.17

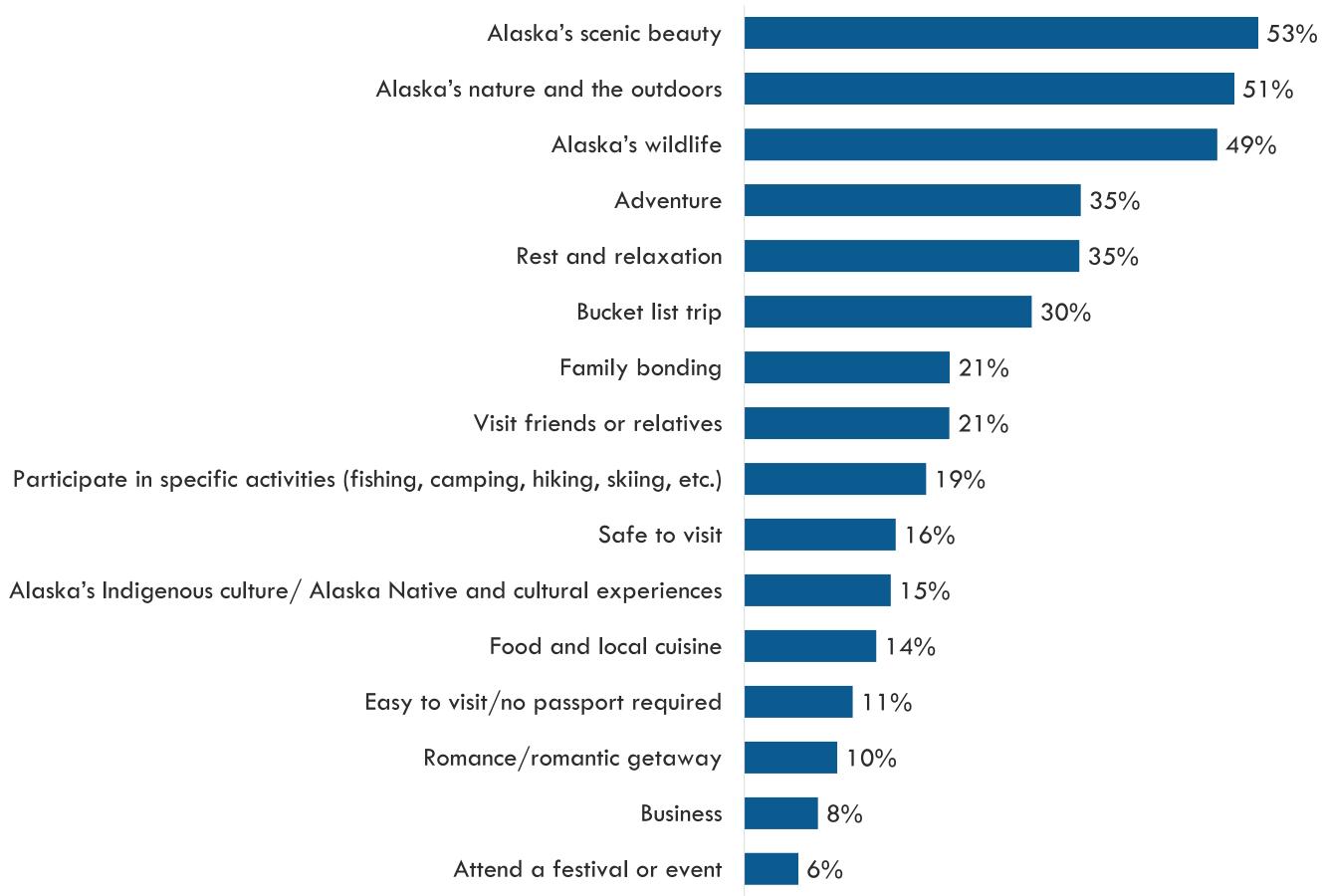


## **DESTINATION SELECTION FACTORS**

In Summer 2022, the top motivators for visiting Alaska were the scenic beauty (53%), nature/outdoors (51%), and/or wildlife (49%). One third visited for adventure (35%) and/or rest/relaxation (35%). Three in ten were visiting as a bucket list trip (30%).

Question: What were the most important motivators for visiting Alaska on this trip? Select all that apply. Base: Total, 2,922 respondents.





#### **Figure 23: Destination Selection Factors**



# **DESTINATION SELECTION FACTORS – CONTINUED**

### **Detail by Segment**

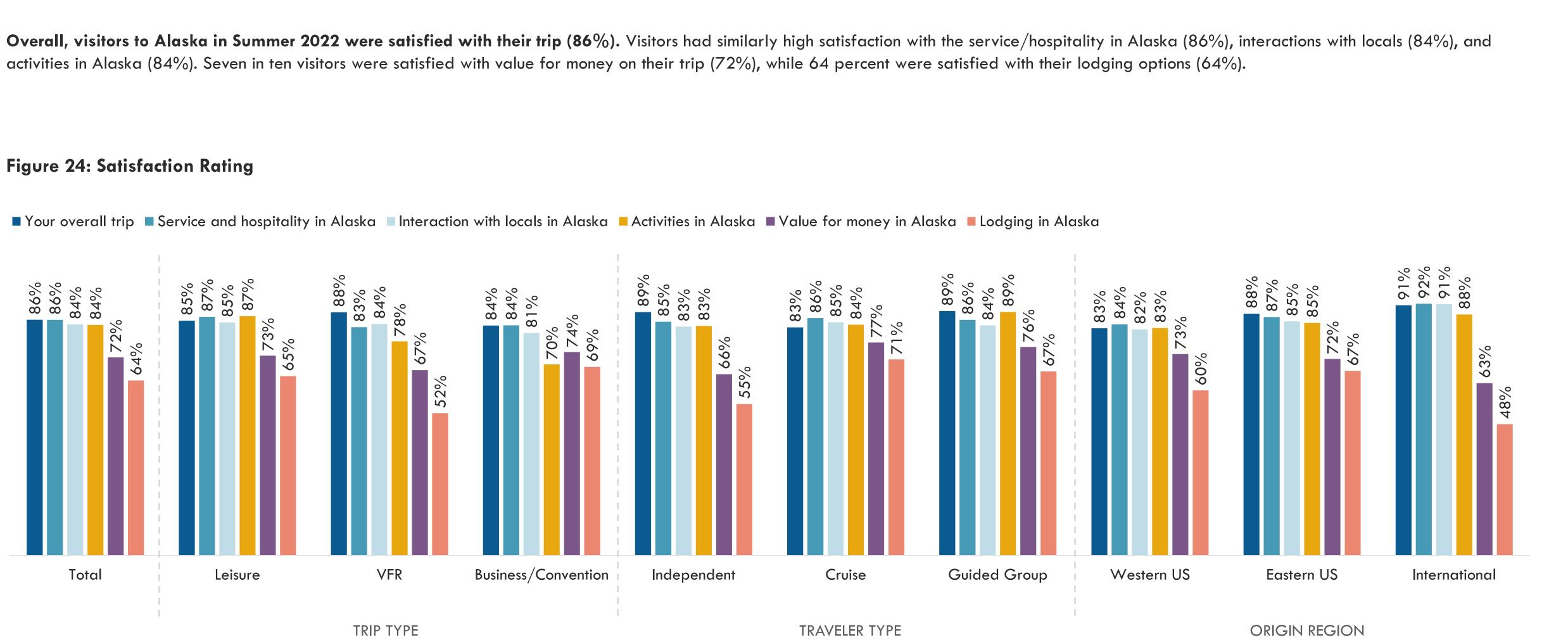
	Total		Trip Type			Traveler Type			Origin Region	
	Total Visitors	Leisure	VFR	Business/ Convention	Independent	Cruise	Guided Group	Western US	Eastern US	Internation
Alaska's scenic beauty	53%	64%	21%	16%	56%	50%	74%	47%	57%	72%
Alaska's nature and the outdoors	51%	60%	22%	21%	54%	47%	71%	47%	53%	72%
Alaska's wildlife	49%	57%	27%	14%	52%	45%	72%	48%	50%	60%
Adventure	35%	41%	9%	24%	38%	31%	52%	36%	34%	47%
Rest and relaxation	35%	39%	32%	12%	36%	34%	31%	38%	33%	37%
Bucket list trip	30%	36%	7%	9%	31%	28%	42%	20%	37%	41%
Family bonding	21%	21%	39%	7%	24%	19%	21%	22%	21%	15%
Visit friends or relatives	21%	15%	72%	11%	31%	13%	11%	23%	21%	7%
Participate in specific activities (fishing, camping, hiking, skiing, etc.)	19%	20%	16%	12%	25%	13%	25%	20%	18%	14%
Safe to visit	16%	17%	12%	9%	16%	16%	12%	13%	18%	21%
Alaska's Indigenous culture/ Alaska Native and cultural experiences	15%	16%	8%	19%	12%	19%	10%	12%	18%	15%
Food and local cuisine	14%	14%	13%	13%	10%	17%	9%	14%	14%	4%
Easy to visit/no passport required	11%	12%	6%	15%	10%	13%	10%	10%	13%	0%
Romance/romantic getaway	10%	11%	4%	8%	6%	13%	8%	10%	9%	10%
Business	8%	3%	1%	54%	11%	5%	1%	8%	8%	5%
Attend a festival or event	6%	4%	10%	9%	4%	7%	7%	6%	6%	0%







### **SATISFACTION RATING**



Question: How satisfied are you with... Base: Total, 2,922 respondents.

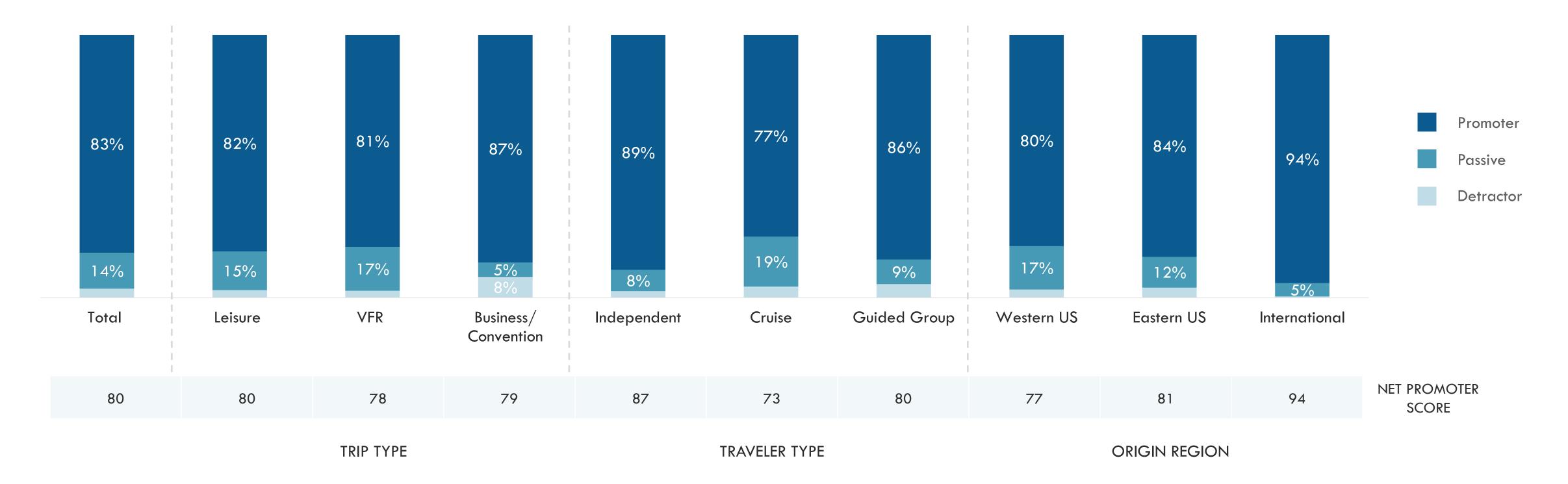




## LIKELIHOOD TO RECOMMEND

Overall, 83 percent of visitors to Alaska in Summer 2022 would recommend the state (promoters). When accounting for detractors (those who would not recommend), Alaska's overall Net Promoter Score was 80. Net Promoter Score was highest among International visitors (94) and Independent travelers (87), and Iowest among Cruise travelers (73).

#### Figure 25: Likelihood to Recommend



Question: How likely are you to...? Base: Total, 2,922 respondents.

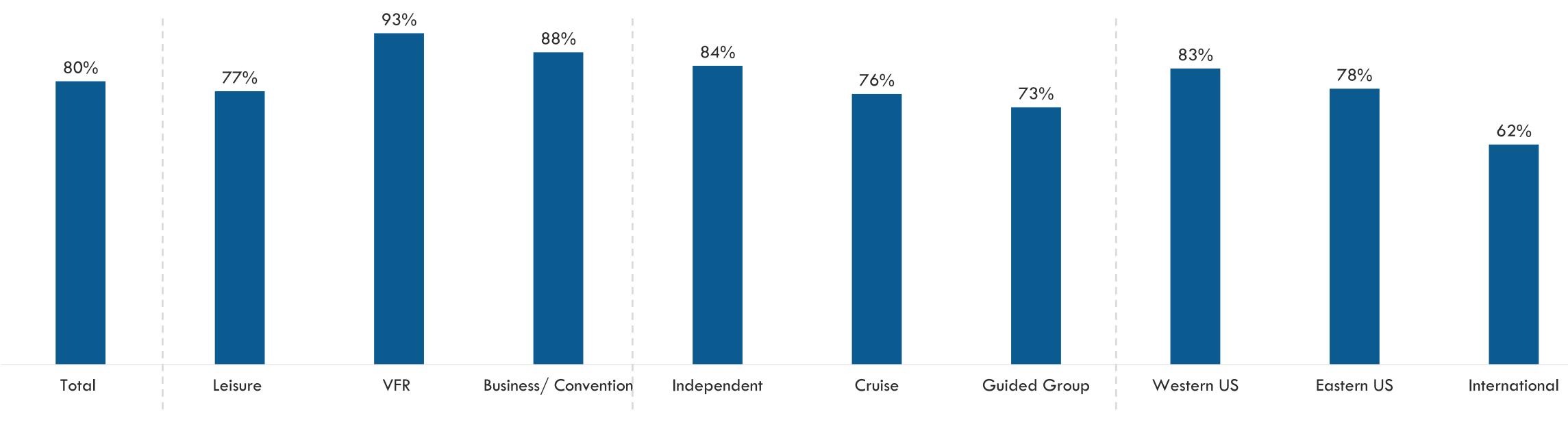




## LIKELIHOOD TO RETURN

Eight in ten Summer 2022 visitors said they are likely to return to Alaska in the future (80%). This was highest among VFR (93%), followed by business/convention (88%). Likelihood to return was lower among Guided Group (73%) and International visitors (62%).

Figure 26: Likelihood to Return



TRIP TYPE

Question: How likely are you to...? Base: Total, 2,922 respondents.



TRAVELER TYPE







### TRAVEL PLANNING RESOURCES

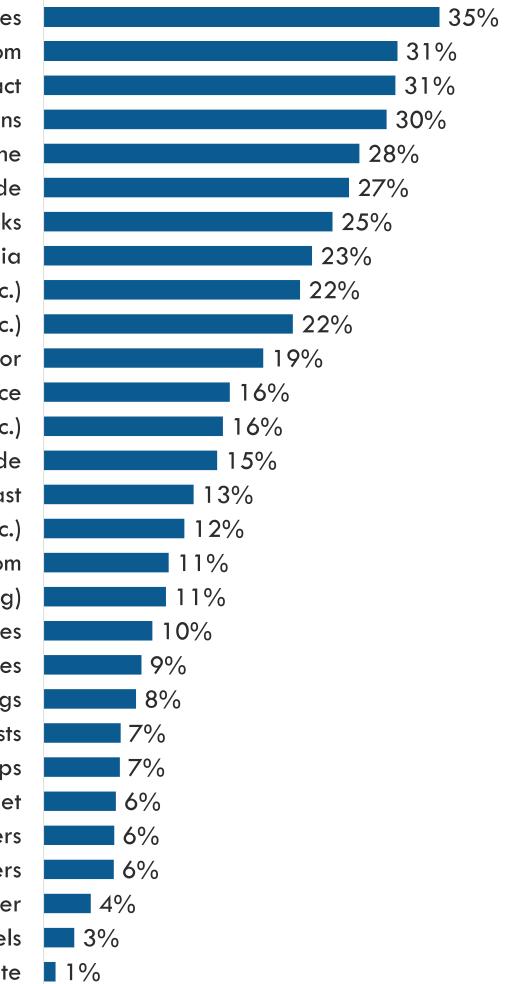
When planning their Summer 2022 vacation, the top travel planning resources visitors used included online search (35%), TravelAlaska.com (31%), word of mouth from friends/family (31%), and travel articles (30%). Around one quarter used the official Alaska Visitors Guide (27%), guidebooks (25%), social media (22%), and/or travel review sites (22%).

Question: Which of the following sources did you use to plan your trip to Alaska? Select all that apply. Base: Total, 1,605 respondents.



#### Figure 27: Travel Planning Resources

Online searches TravelAlaska.com Friends/family via direct contact Travel articles – print publications Travel articles – online Official State of Alaska Visitors Guide Guidebooks Friends/family via social media Online videos (e.g., YouTube, etc.) Travel review sites (e.g., TripAdvisor, etc.) Travel agent/travel advisor Prior experience Online travel agencies (e.g., Expedia, etc.) Official Anchorage Visitors Guide TV—streaming or broadcast Association groups (e.g., AAA, etc.) ExploreFairbanks.com Radio programs (e.g., AM/FM, streaming) Explore Fairbanks Visitor or Winter Guides Films/movies Blogs Podcasts Travel planning apps Anchorage.net Influencers Email newsletters Explore Fairbanks Visitor Center Explore Fairbanks social media channels 📃 3% North to Alaska Website 1%



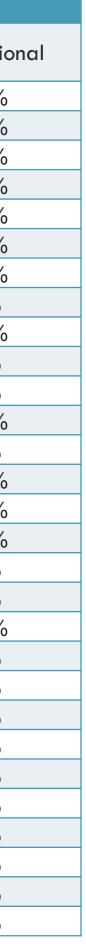


# TRAVEL PLANNING RESOURCES – CONTINUED

#### **Detail by Segment**

	Total		Trip Type			Traveler Type			Origin Region	
	Total Visitors	Leisure	VFR	Business/ Convention	Independent	Cruise	Guided Group	Western US	Eastern US	Internation
Online searches	35%	38%	31%	15%	49%	27%	39%	27%	39%	33%
TravelAlaska.com	31%	35%	18%	9%	51%	21%	33%	24%	35%	48%
Friends/family via direct contact	31%	28%	54%	25%	44%	24%	30%	31%	30%	35%
Travel articles – print publications	30%	34%	17%	18%	35%	27%	30%	24%	33%	30%
Travel articles – online	28%	32%	12%	11%	39%	22%	32%	19%	33%	25%
Official State of Alaska Visitors Guide	27%	27%	32%	18%	41%	20%	19%	20%	30%	33%
Guidebooks	25%	29%	10%	15%	37%	19%	31%	20%	28%	35%
Friends/family via social media	23%	21%	46%	28%	15%	28%	11%	37%	16%	6%
Online videos (e.g., YouTube, etc.)	22%	20%	35%	31%	17%	25%	17%	21%	24%	13%
Travel review sites (e.g., TripAdvisor, etc.)	22%	24%	15%	10%	25%	20%	15%	22%	22%	5%
Travel agent/travel advisor	19%	21%	14%	12%	9%	24%	23%	14%	22%	3%
Prior experience	16%	17%	14%	10%	22%	13%	22%	18%	15%	11%
Online travel agencies (e.g., Expedia, etc.)	16%	15%	11%	30%	12%	18%	17%	16%	16%	4%
Official Anchorage Visitors Guide	15%	16%	4%	20%	22%	12%	12%	10%	18%	10%
TV—streaming or broadcast	13%	13%	4%	21%	5%	17%	9%	16%	12%	17%
Association groups (e.g., AAA, etc.)	12%	13%	5%	19%	10%	14%	9%	14%	11%	16%
ExploreFairbanks.com	11%	11%	8%	14%	15%	9%	17%	9%	12%	6%
Radio programs (e.g., AM/FM, streaming)	11%	10%	18%	10%	1%	16%	5%	22%	4%	0%
Explore Fairbanks Visitor or Winter Guides	10%	9%	23%	2%	11%	9%	8%	9%	10%	13%
Films/movies	9%	8%	2%	25%	4%	11%	1%	12%	6%	6%
Blogs	8%	8%	3%	17%	8%	9%	2%	7%	9%	6%
Podcasts	7%	7%	0%	11%	2%	9%	4%	5%	8%	0%
Travel planning apps	7%	7%	4%	12%	7%	7%	4%	8%	6%	1%
Anchorage.net	6%	7%	2%	4%	8%	6%	4%	4%	7%	7%
Influencers	6%	6%	7%	8%	4%	7%	8%	4%	7%	0%
Email newsletters	6%	6%	3%	8%	7%	6%	2%	4%	7%	1%
Explore Fairbanks Visitor Center	4%	4%	3%	0%	6%	3%	8%	1%	6%	6%
Explore Fairbanks social media channels	3%	3%	1%	5%	2%	3%	5%	2%	3%	6%
North to Alaska Website	1%	1%	0%	0%	1%	1%	2%	1%	1%	6%







### **BOOKING SOURCES**

Around one third of visitors to Alaska in Summer 2022 booked directly with their airline (37%), hotel (32%), travel agent (30%), and/or cruise line (29%). Around one in five booked through an online travel agency (23%) or with a tour operator (20%).

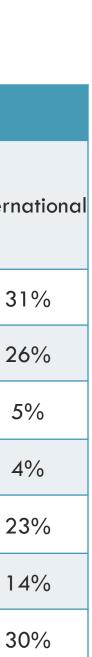
#### 37% Direct with airline Direct with hotel 32% Direct with airline With travel agent/travel advisor 30% Direct with hotel Direct with cruise line 29% With travel agent/travel advisor Online travel agencies (e.g., Expedia, 23% Direct with cruise line Priceline, etc.) Online travel agencies ( Direct with tour operator 20% Expedia, Priceline, etc.) Direct with tour operator Vacation rental site (e.g., Airbnb, 12% Vacation rental site (e.g. VRBO, etc.) Airbnb, VRBO, etc.)

#### Figure 28: Booking Sources

Question: Which of the following sources did you use to book your trip to Alaska? Select all that apply. Base: Total, 1,605 respondents.



	Total		Trip Type		٦	raveler Type	;	(	Origin Region	า
	Total	Leisure	VFR	Business/ Convention	Independent	Cruise	Guided Group	Western US	Eastern US	Intern
	37%	36%	42%	42%	61%	25%	32%	34%	39%	31
	32%	33%	24%	33%	42%	27%	27%	33%	31%	20
rel	30%	29%	31%	39%	11%	40%	25%	28%	31%	5
	29%	32%	22%	21%	4%	43%	13%	32%	28%	4
(e.g., )	23%	23%	29%	21%	26%	21%	27%	20%	25%	23
or	20%	21%	9%	27%	23%	18%	31%	21%	20%	14
g.,	12%	13%	11%	5%	27%	5%	7%	12%	12%	30





### **PLANNING WINDOW**

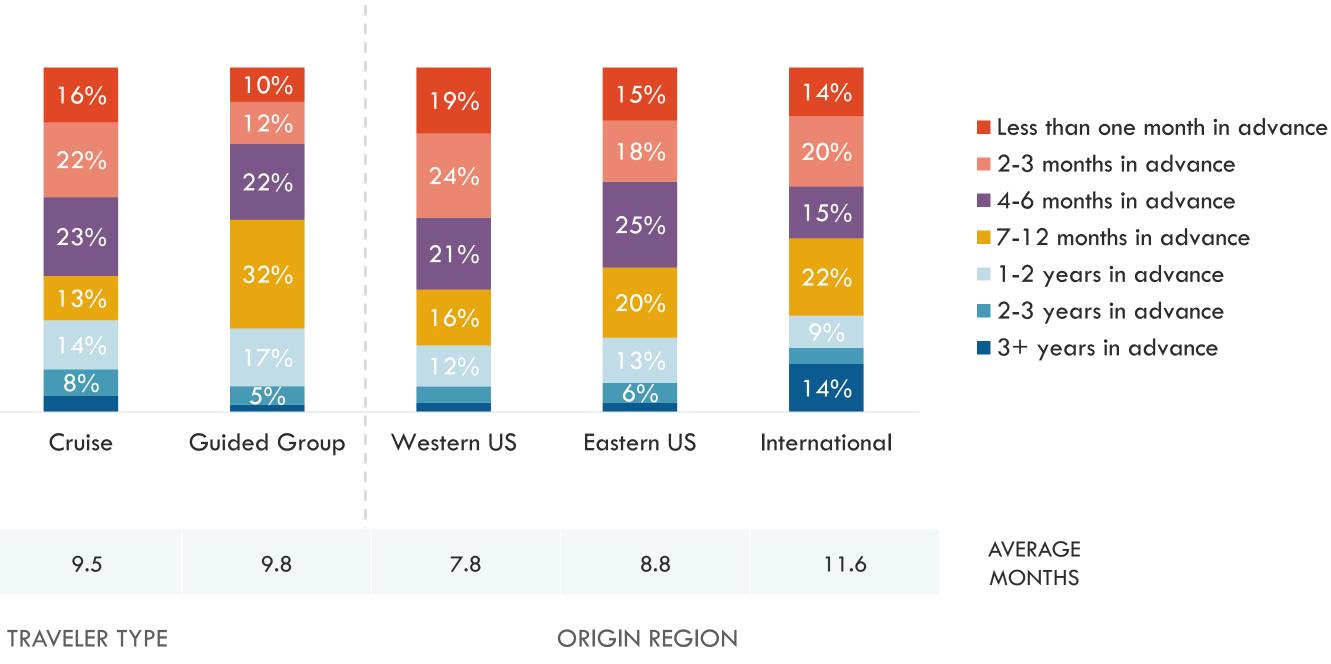
On average, visitors to Alaska in Summer 2022 began planning their trip more than eight months in advance. The length of planning was longest for Leisure (9.6 months), Guided Group (9.8 months), and Cruise (9.5 months) visitors. The travel planning window was shortest for VFR (4.7 months) and Business/Convention (3.7 months) visitors.

#### 12% 16% 17% 19% 24% 43% 18% 22% 21% 20% 34% 25% 23% 23% 23% 26% 20% 13% 23% 19% 10% 24% 10% 17% 8% 7% 5% Total VFR Business/ Cruise Leisure Independent Convention 8.4 9.6 4.7 3.7 7.1 9.5 TRIP TYPE

#### Figure 29: Planning Window

Question: How many months in advance did you begin planning and booking this trip to Alaska? Base: Total, 2,844 respondents.



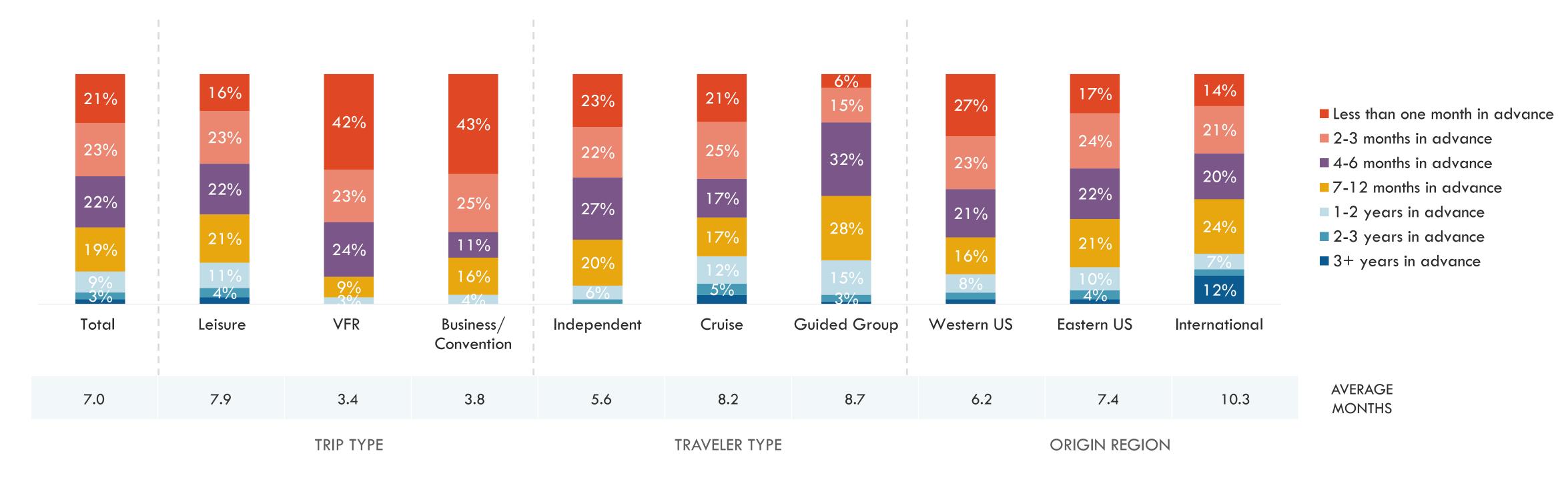




### **BOOKING WINDOW**

On average, visitors to Alaska in Summer 2022 booked their trip seven months in advance. Guided Group (8.7 months), Cruise (8.2 months), and Leisure (7.9 months) had the longest booking window. Business/convention (3.8 months) and VFR (3.4 months) had the shortest booking window.

#### **Figure 30: Booking Window**



Question: How many months in advance did you begin planning and booking this trip to Alaska? Base: Total, 2,844 respondents.





# **CITY/COMMUNITY SELECTION FACTORS**

When choosing where to visit in Alaska, the most important consideration factors included access to outdoor recreation (33%) and access to organized tours/excursions (29%). This was followed by variety of lodging options (18%), dining options (16%), shopping (14%), and entertainment (13%). One in ten visitors prioritized walkability (13%).

#### Figure 31: City/Community Selection Factors

			Total		Trip Type		Ī	Traveler Type		(	Origin Regio	า
Access to outdoor recreation	33%		Total Visitors	Leisure	VFR	Business/ Convention	Independent	Cruise	Guided Group	Western US	Eastern US	Internat
Access to organized/group tours or excursions	29%	Access to outdoor recreation (e.g., hiking, camping, etc.)	33%	33%	33%	36%	29%	37%	25%	30%	36%	149
Variety of lodging options	18%	Access to organized/group tours or excursions	29%	33%	20%	25%	13%	45%	25%	26%	33%	6%
Variety of dining options	16%	Variety of lodging options	18%	19%	11%	18%	17%	18%	16%	16%	20%	5%
Variaty of chapping	14%	Variety of dining options	16%	16%	20%	19%	11%	22%	13%	13%	19%	2%
Variety of shopping	14%	Variety of shopping	14%	14%	16%	16%	6%	22%	6%	14%	14%	8%
Variety of indoor entertainment	13%	Variety of indoor entertainment (e.g., museums, movie theaters, etc.)	13%	14%	9%	18%	7%	19%	8%	11%	16%	3%
Walkability	13%	Walkability	13%	14%	8%	8%	10%	15%	12%	10%	15%	129
Access to waterfront infrastructure	10%	Access to waterfront infrastructure (e.g., harbors, boat ramps, etc.)	10%	11%	6%	12%	10%	11%	4%	9%	12%	3%
Access to ground transportation	10%	Access to ground transportation (e.g., taxis, ride share, etc.)	10%	10%	13%	9%	7%	13%	5%	9%	11%	0%

Question: When choosing which cities/communities to visit on this trip in Alaska, what were the top three amenities that influenced your decision on where to visit? Base: Total, 2,922 respondents.



### nationa 4% 6% 5% 2% 8% 3% 2% 3% 0%



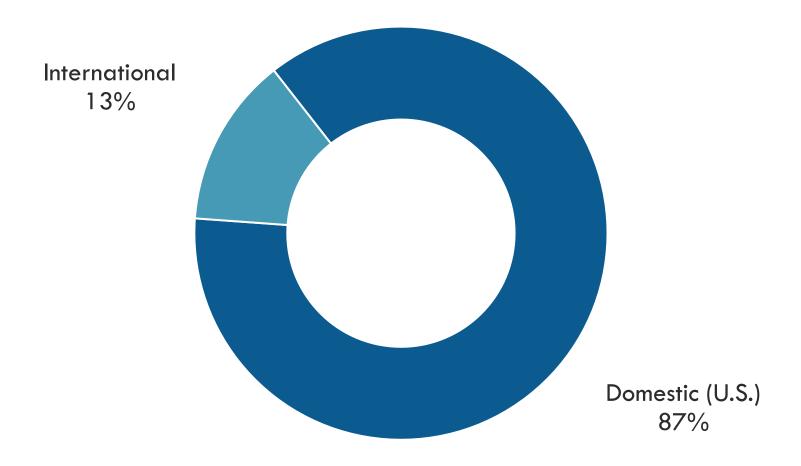
# MARKETS & DEMOGRAPHICS



## **ORIGIN COUNTRIES**

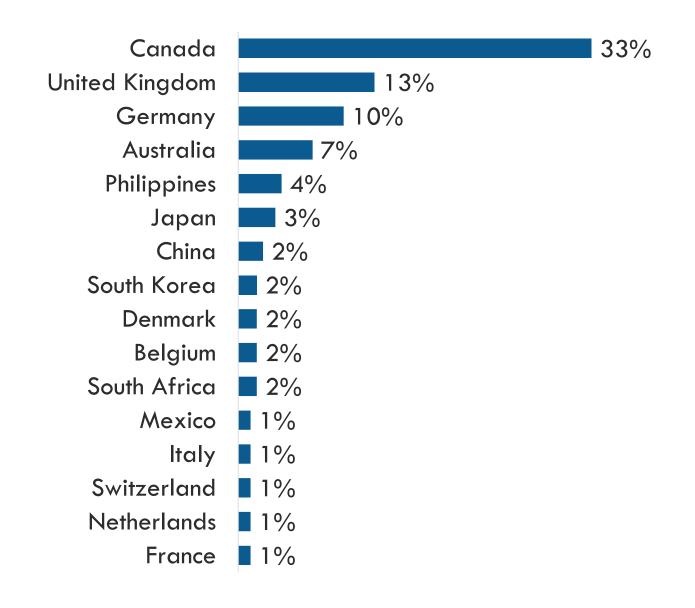
Just over one in ten visitors to Alaska in Summer 2022 were international. The top origin countries included Canada (33%), the United Kingdom (13%), Germany (10%), and Australia (7%).

#### Figure 32: Domestic vs International Visitors





#### Figure 33: Top Countries of Origin



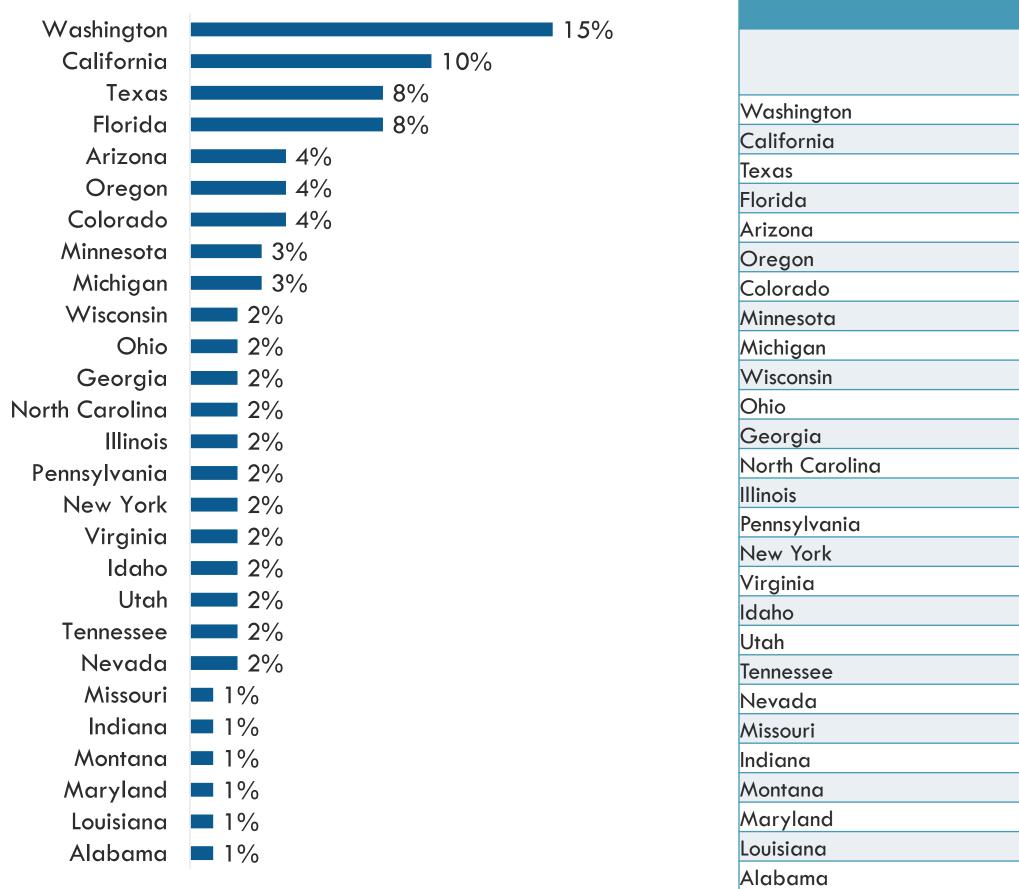


## **ORIGIN STATES**

Of those who visited from the domestic market in Summer 2022, the top origin states included Washington (15%), California (10%), Texas (8%), and Florida (8%).

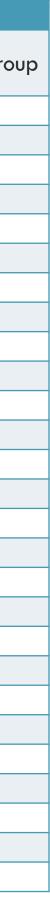
**Detail by Segment** 

#### Figure 34: Top U.S. States





Total		Trip Type			Traveler Type	
U.S. Visitors	Leisure	VFR	Business/ Convention	Independent	Cruise	Guided Grou
15%	13%	26%	16%	14%	15%	20%
10%	10%	6%	12%	9%	10%	13%
8%	7%	6%	21%	8%	9%	6%
8%	9%	4%	6%	7%	9%	13%
4%	5%	2%	3%	4%	5%	0%
4%	4%	7%	2%	4%	4%	0%
4%	4%	4%	4%	3%	4%	5%
3%	4%	2%	1%	3%	3%	3%
3%	3%	1%	1%	2%	3%	3%
2%	3%	2%	2%	2%	3%	3%
2%	2%	4%	1%	2%	3%	3%
2%	2%	3%	2%	3%	2%	1%
2%	3%	1%	1%	2%	2%	3%
2%	2%	2%	2%	2%	3%	4%
2%	2%	3%	0%	2%	2%	1%
2%	2%	4%	3%	2%	2%	3%
2%	2%	1%	2%	2%	2%	2%
2%	2%	1%	0%	2%	2%	1%
2%	2%	2%	0%	2%	2%	0%
2%	1%	2%	7%	2%	2%	2%
2%	2%	2%	2%	1%	2%	1%
1%	1%	1%	2%	2%	1%	2%
1%	1%	1%	0%	2%	1%	0%
1%	1%	2%	0%	1%	1%	1%
 1%	1%	0%	2%	1%	1%	1%
1%	1%	0%	1%	1%	1%	0%
1%	1%	1%	1%	1%	1%	0%





### **ORIGIN MARKETS**

The top domestic source markets for Summer 2022 visitors included Seattle (8%), Dallas-Fort Worth (4%), Phoenix (3%), Los Angeles (3%), Atlanta (3%), and Portland (3%).

#### Figure 35: Top U.S. Markets

Seattle-Everett, WA	8%		Total		Trip Type			Traveler Type	
Dallas-Fort Worth, TX	4%		U.S. Visitors	Leisure	VFR	Business/ Convention	Independent	Cruise	Guided Group
Phoenix-Mesa, AZ		Seattle-Everett, WA	8%	7%	13%	10%	8%	8%	7%
Los Angeles-Long Beach, CA		Dallas-Fort Worth, TX	4%	3%	5%	9%	3%	5%	2%
Atlanta,GA		Phoenix-Mesa, AZ	3%	4%	2%	1%	3%	4%	0%
Portland, OR-WA	3%	Los Angeles-Long Beach, CA	3%	2%	3%	9%	3%	2%	5%
Minneapolis-St. Paul, MN-WI	2%	Atlanta, GA	3%	3%	4%	1%	3%	3%	0%
Denver-Boulder, CO	2%	Portland, OR-WA	3%	2%	5%	2%	3%	2%	0%
Chicago, IL	2%	Minneapolis-St. Paul, MN-WI	2%	3%	2%	1%	3%	2%	2%
Tacoma, WA	2%	Denver-Boulder, CO	2%	2%	3%	3%	2%	3%	3%
Las Vegas, NV-AZ		Chicago, IL	2%	2%	2%	3%	1%	3%	5%
Washington, DC-MD-VA		Tacoma, WA	2%	2%	2%	1%	2%	2%	6%
		Las Vegas, NV-AZ	2%	2%	1%	1%	1%	2%	1%
Houston, TX		Washington, DC-MD-VA	2%	2%	0%	2%	1%	2%	0%
Riverside-San Bernardino-Ontario, CA	2%	Houston, TX	2%	2%	0%	4%	1%	2%	1%
Detroit, MI	1%	Riverside-San Bernardino-Ontario, CA	2%	2%	1%	0%	1%	2%	1%
New York, NY-NJ	1%	Detroit, MI	1%	2%	1%	1%	2%	1%	1%
Fort Lauderdale-Hollywood, FL	1%	New York, NY-NJ	1%	1%	2%	1%	1%	2%	2%
Tampa-St. Petersburg-Clearwater, FL	1%	Fort Lauderdale-Hollywood, FL	1%	2%	1%	0%	1%	2%	0%
Bakersfield, CA		Tampa-St. Petersburg-Clearwater, FL	1%	1%	1%	0%	1%	2%	0%
Orlando,FL		Bakersfield, CA	1%	1%	0%	0%	0%	2%	0%
		Orlando, FL	1%	1%	1%	3%	0%	2%	4%
Jacksonville, FL		Jacksonville, FL	1%	1%	1%	0%	1%	1%	2%
San Francisco-Oakland, CA	1%	San Francisco-Oakland, CA	1%	1%	0%	0%	1%	1%	5%
San Antonio, TX	1%	San Antonio, TX	1%	1%	0%	2%	1%	1%	1%
Fort Worth, TX	1%	Fort Worth, TX	1%	1%	1%	3%	1%	1%	0%
Provo-Orem, UT	1%	Provo-Orem, UT	1%	1%	1%	0%	1%	1%	0%
Tucson,AZ	1%	Tucson, AZ	1%	1%	1%	3%	1%	1%	0%



#### **Detail by Segment**



## DEMOGRAPHICS

	Total		Trip Type			Traveler Type		Origin Region			
	Total Visitors	Leisure	VFR	Business/ Convention	Independent	Cruise	Guided Group	Western US	Eastern US	International	
n=											
Gender		1									
Female	47%	49%	56%	27%	47%	47%	52%	46%	48%	58%	
Male	53%	51%	44%	72%	53%	53%	48%	54%	52%	42%	
Age											
Boomers or Older	42%	47%	29%	13%	41%	41%	50%	35%	46%	58%	
Gen X	26%	24%	27%	39%	27%	26%	23%	28%	25%	15%	
Millennial	30%	26%	38%	47%	27%	32%	26%	34%	26%	25%	
Gen Z	3%	2%	7%	1%	4%	1%	1%	3%	2%	2%	
Mean	50.4	52.0	45.7	43.4	49.9	50.8	53.0	48.6	51.7	53.1	
Ethnicity											
White/Caucasian	86%	88%	80%	85%	82%	90%	91%	85%	88%	66%	
Asian/Pacific Islander	3%	3%	5%	4%	5%	2%	6%	4%	3%	7%	
Black/African American	4%	4%	5%	3%	7%	2%	1%	6%	2%	20%	
Latino/Hispanic	4%	3%	10%	8%	5%	3%	1%	4%	4%	1%	
Native American/Indigenous	2%	1%	4%	2%	2%	1%	1%	1%	2%	1%	
Other	1%	1%	2%	1%	1%	0%	0%	1%	1%	0%	
Marital Status											
Married/partnered	80%	83%	65%	72%	71%	87%	80%	77%	82%	71%	
Single	12%	10%	19%	14%	16%	7%	12%	13%	10%	25%	
Children in Household	/ ¢		, .	,•	,	. , .	/ •		,.	/	
Under 18	35%	32%	39%	53%	25%	44%	26%	41%	31%	18%	
Education		0270				,0		,0		,	
College Graduate	62%	62%	51%	70%	61%	63%	58%	62%	62%	60%	
Household Income	0270	0270	0170	7070	0170			0270	02/0		
More than \$150,000	22%	22%	16%	33%	28%	18%	17%	22%	23%	17%	
\$100,000 to \$149,999	37%	36%	43%	41%	27%	45%	43%	38%	37%	25%	
\$50,000 to \$99,999	32%	35%	30%	22%	35%	31%	32%	31%	33%	34%	
Less than \$50,000	8%	7%	11%	4%	10%	6%	8%	8%	7%	24%	
Mean	\$115,396	\$114,345	\$106,929	\$132,665	\$116,195	\$114,966	\$111,358	\$114,407	\$116,902	\$90,726	
Employment	ψιτο,070	טדטןדווע	ΨΙΟΟ//Ζ/	ΨT02,000	ψιτο,τ75	ψι τη / 00	φττι,000	עד,דייע/	ψττΟ <sub>1</sub> /02	ψ/0 <sub>1</sub> /20	
Employed full-time	62%	58%	71%	91%	64%	62%	43%	66%	60%	48%	
Retired	32%	36%	20%	6%	28%	34%	44%	27%	35%	36%	
Orientation	52/0	0070	20/0	070	20/0	0-770		<b>∠</b> 7 /0	5570	5070	
LGBTQ+	5%	3%	14%	9%	7%	3%	2%	5%	4%	6%	
Accessibility	J /0	570	1 - 1 / 0	//0	//0	J / U	∠ /0	J / U	7/0	070	

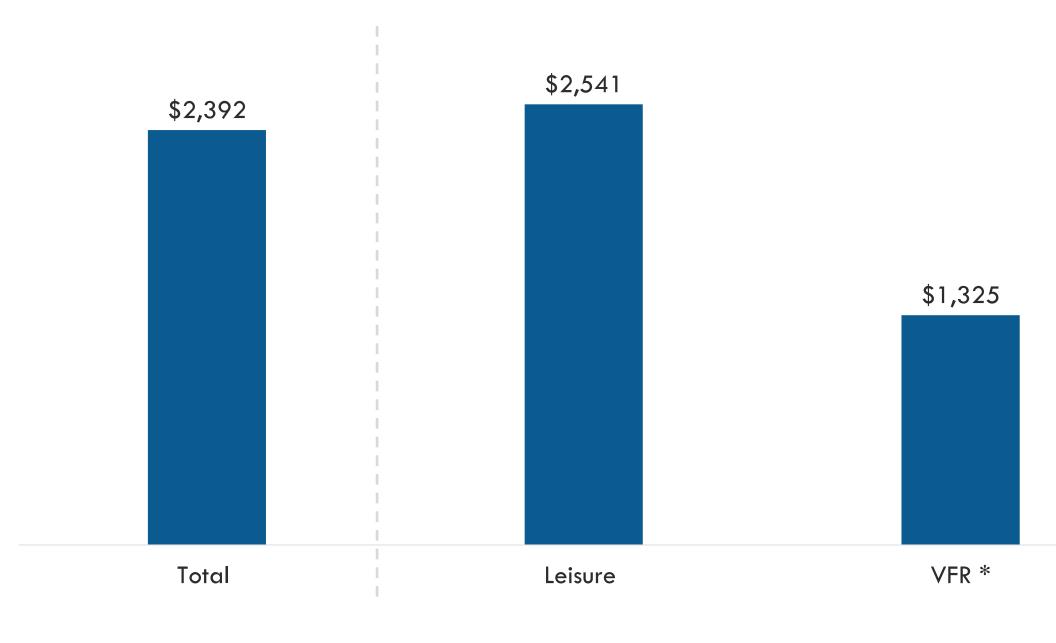
# APPENDIX: CRUISE VISITORS





### **CRUISE TICKET COST**

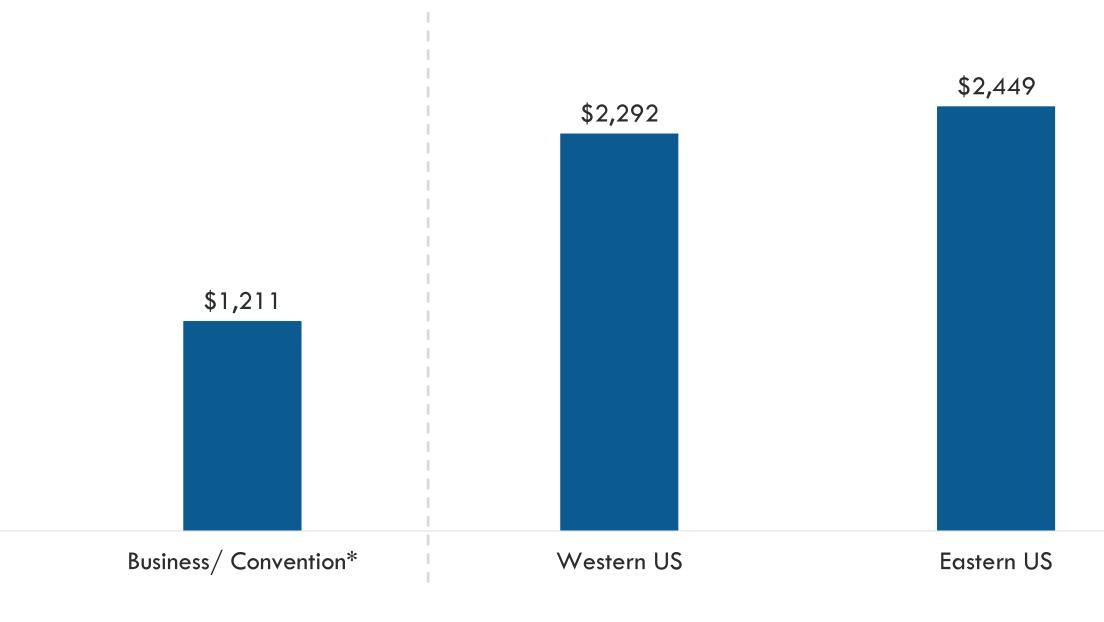
#### Figure 36: Cruise Cost Per Person



TRIP TYPE

Question: Before arriving in Alaska, how much did you spend on cruise tickets per person? Exclude taxes and airfare. Base: Cruise visitors, 1,307 respondents. \*Small sample

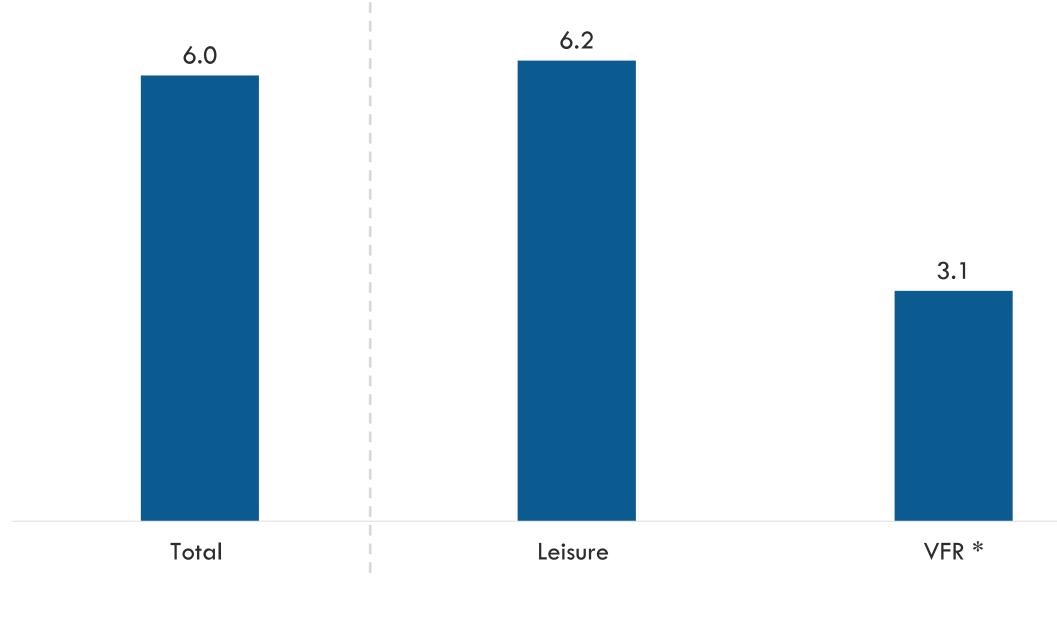






### **CRUISE DAYS**

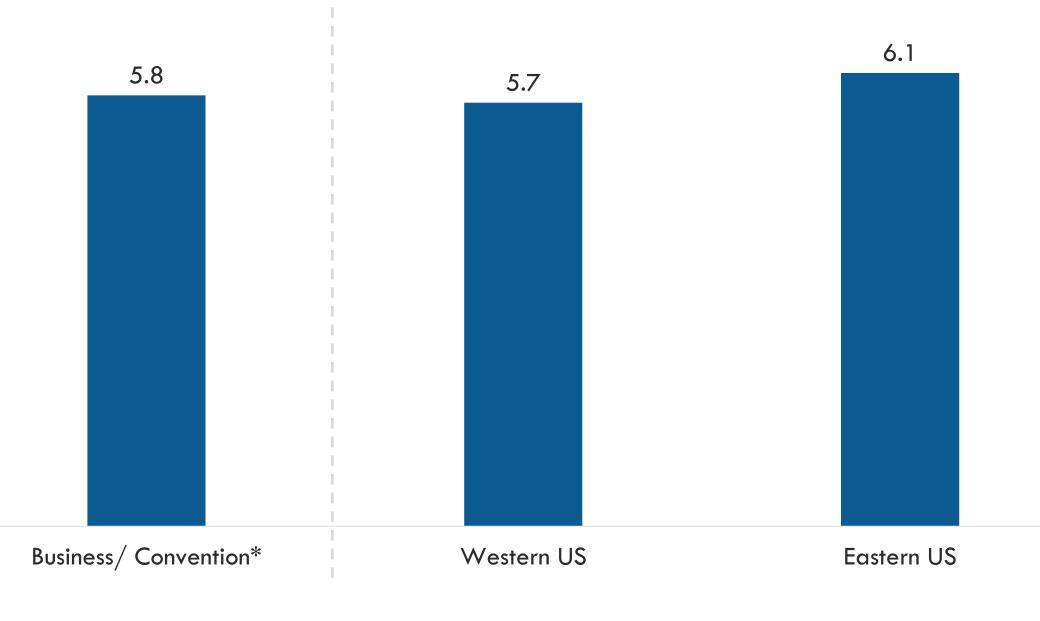
### Figure 37: Cruise Days





Question: Before arriving in Alaska, how much did you spend on cruise tickets per person? Exclude taxes and airfare. Base: Cruise visitors, 1,307 respondents.

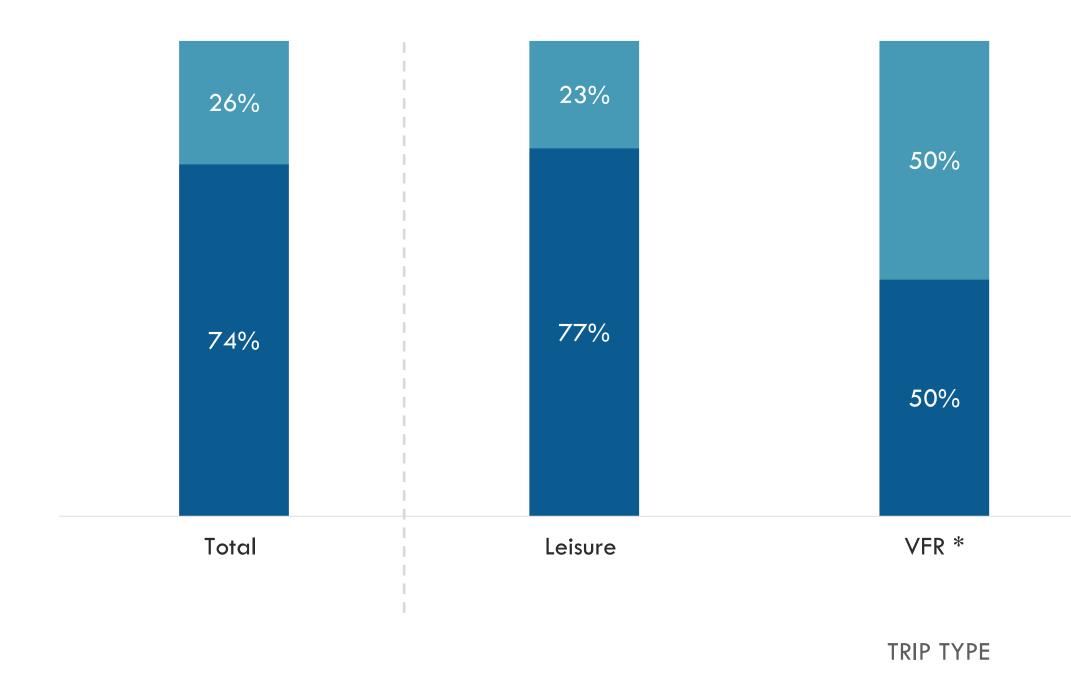






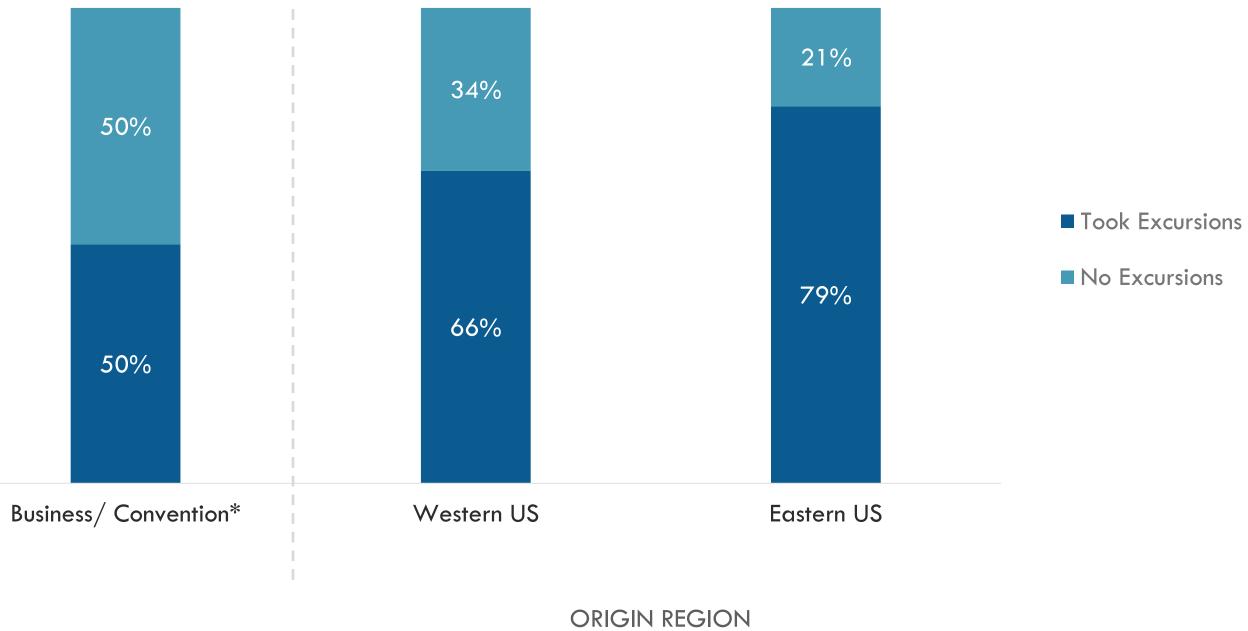
### EXCURSIONS

#### Figure 38: Excursions



Question: While on your cruise, have you gone/will you be going on shore to visit towns, villages, or attractions, or do a paid excursion? Select one. Base: Cruise visitors, 1,360 respondents.

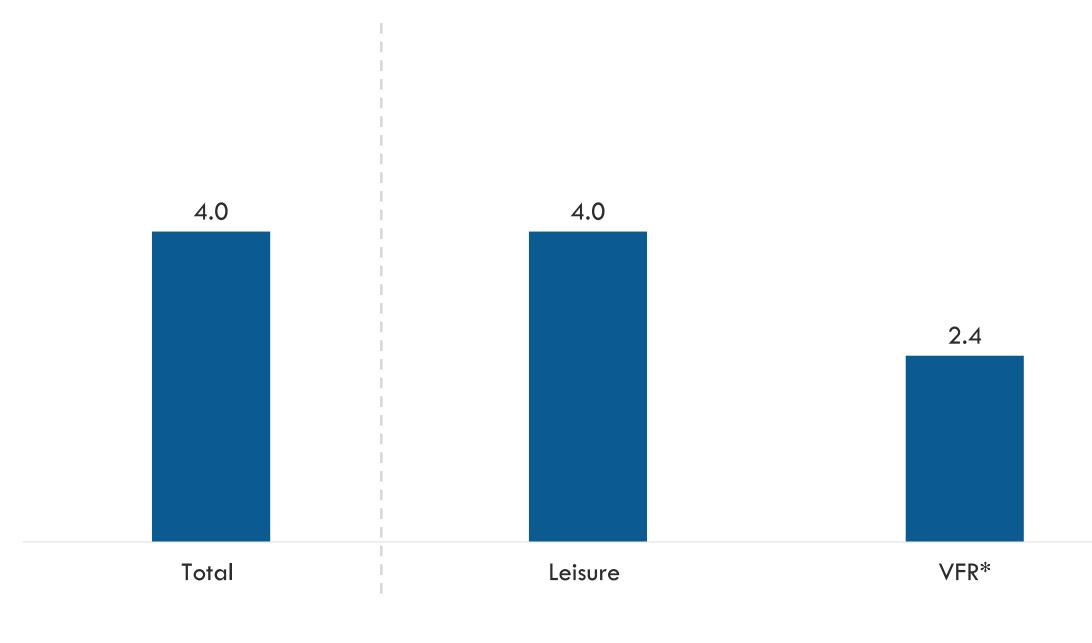






### **CRUISE SHORE DAYS**

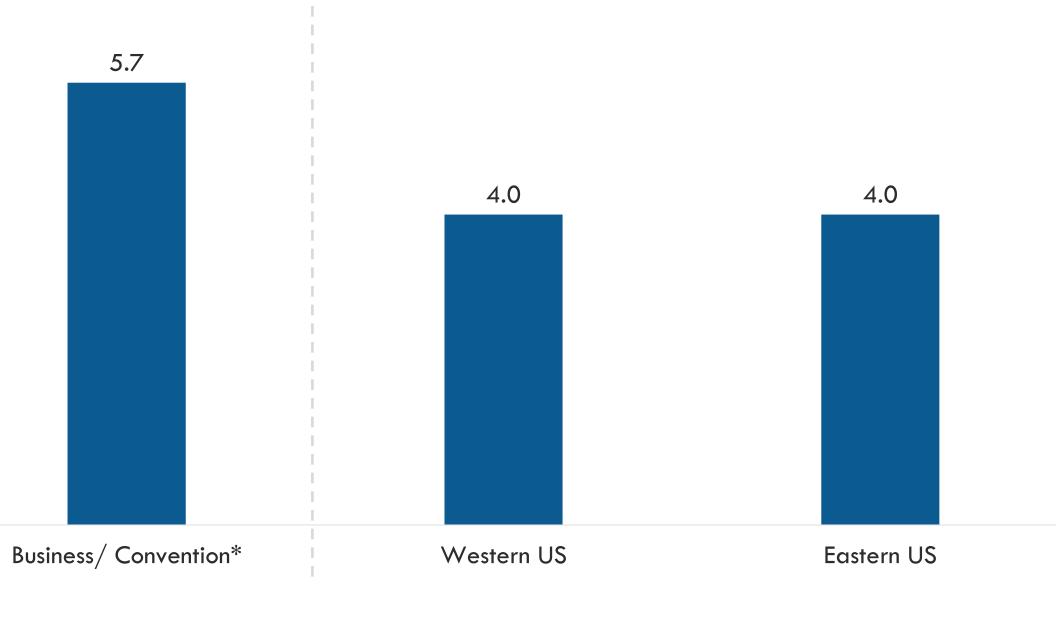
Figure 39: Cruise Shore Days



TRIP TYPE

Question: Before arriving in Alaska, how much did you spend on cruise tickets per person? Exclude taxes and airfare. Base: Cruise visitors, 1,307 respondents.

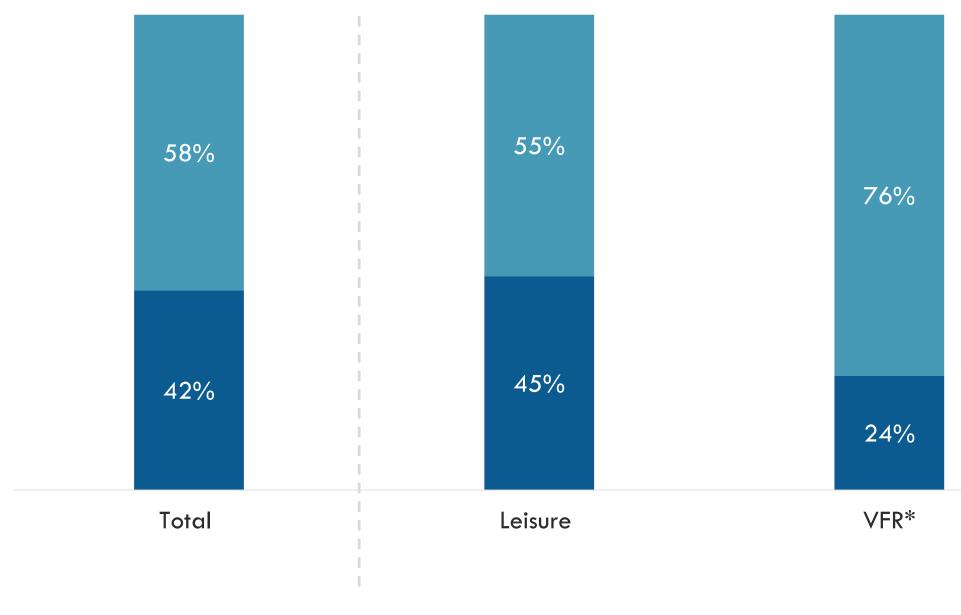






## **PRE/POST CRUISE STAY**

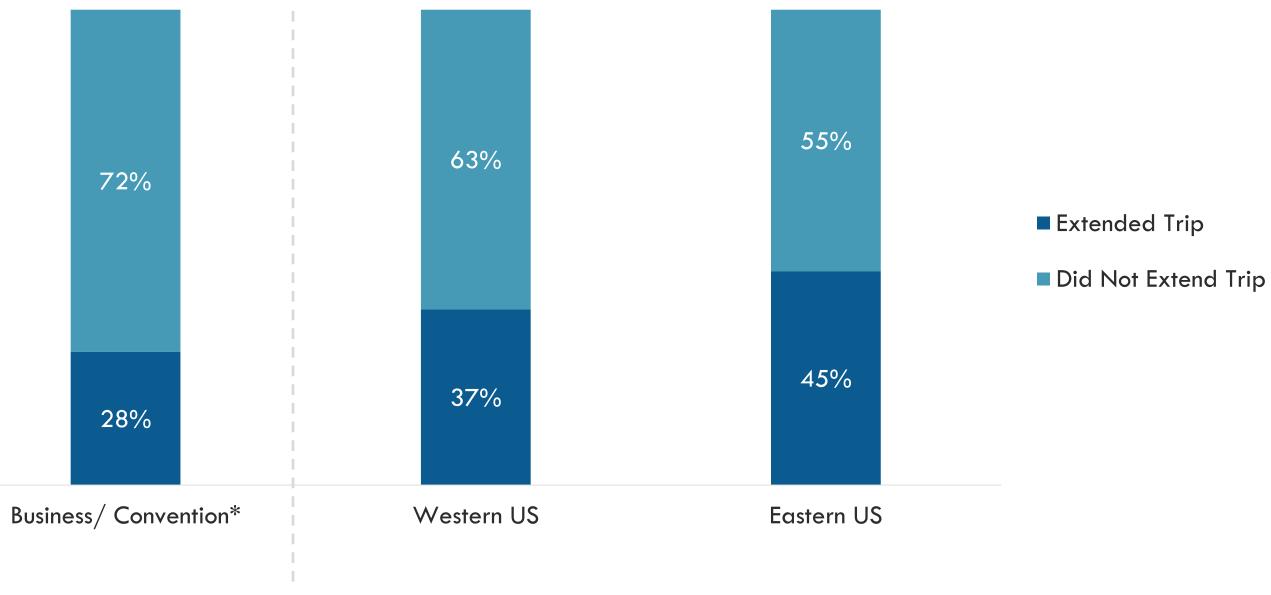
#### Figure 40: Pre/Post Cruise Stay



TRIP TYPE

Question: Will you be spending any time in Alaska before or after your cruise? Base: Cruise visitors, 1,349 respondents.









# APPENDIX: GUIDED GROUP VISITOR



### **GUIDED GROUP COST**

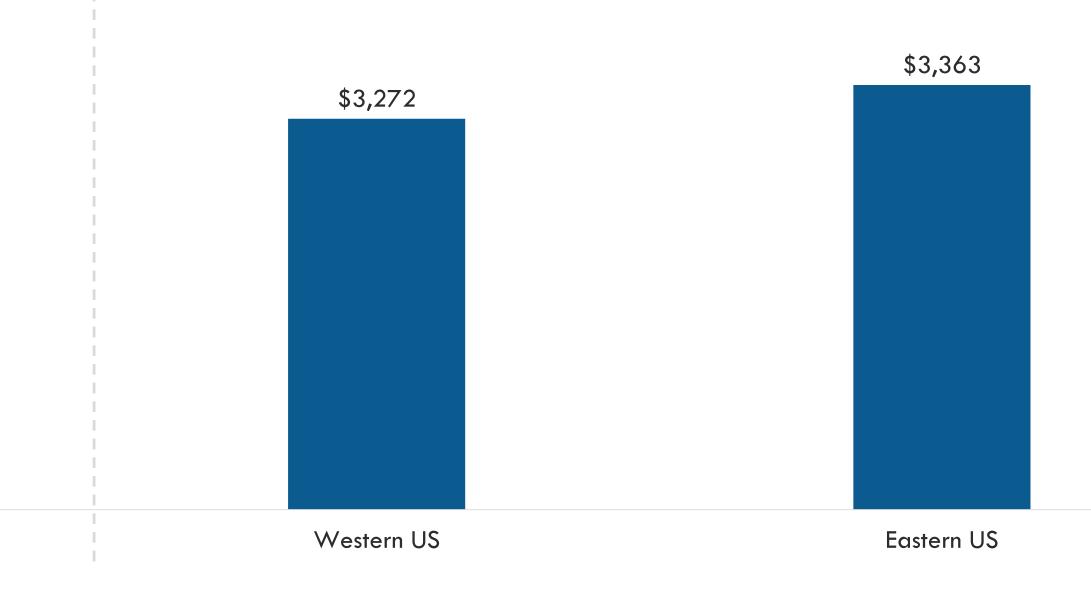
Figure 41: Guided Group Cost



TRIP TYPE

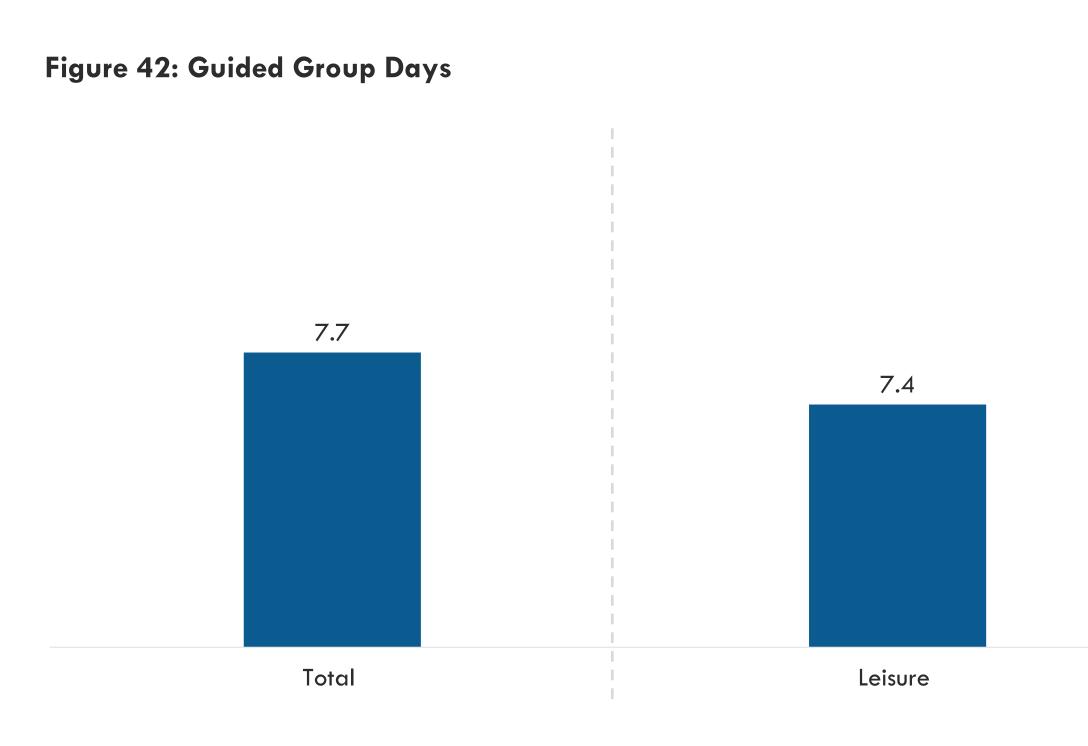
Question: Before arriving in Alaska, how much did you spend on your guided group tour? Exclude taxes and airfare. Base: Guided group visitors, 151 respondents.







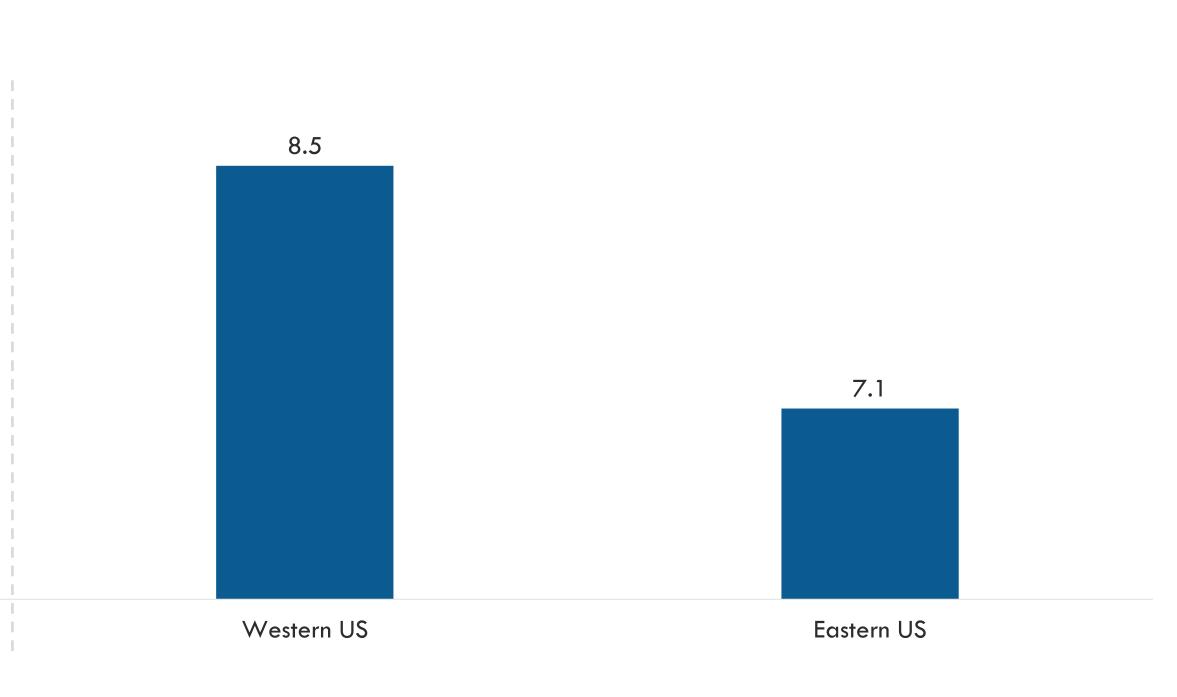
### **GUIDED GROUP DAYS**



TRIP TYPE

Question: During your guided group tour, how many total days will you spend in Alaska? Base: Guided group visitors, 170 respondents.

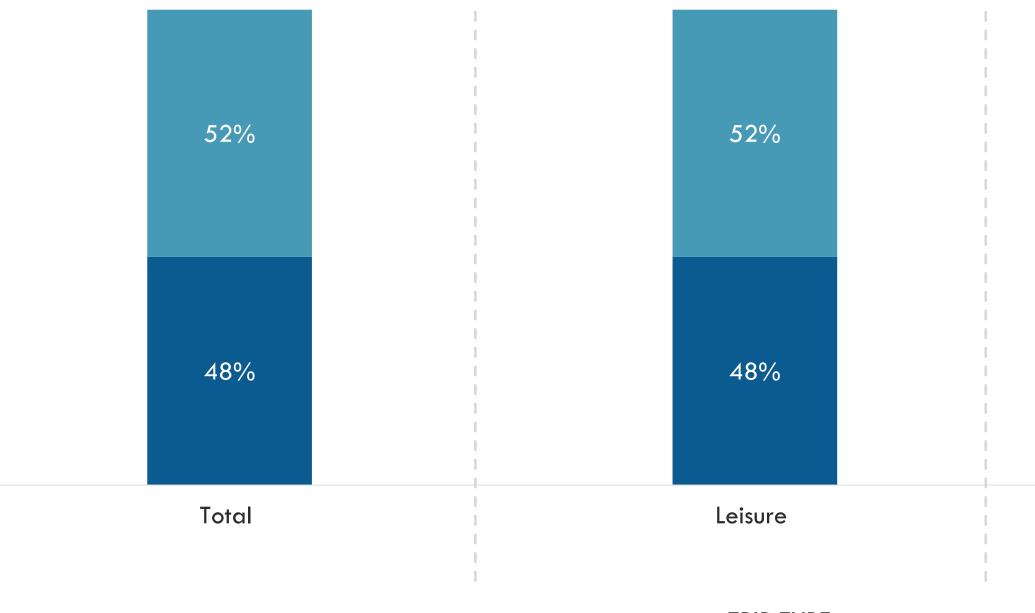






## PRE/POST GUIDED GROUP STAY

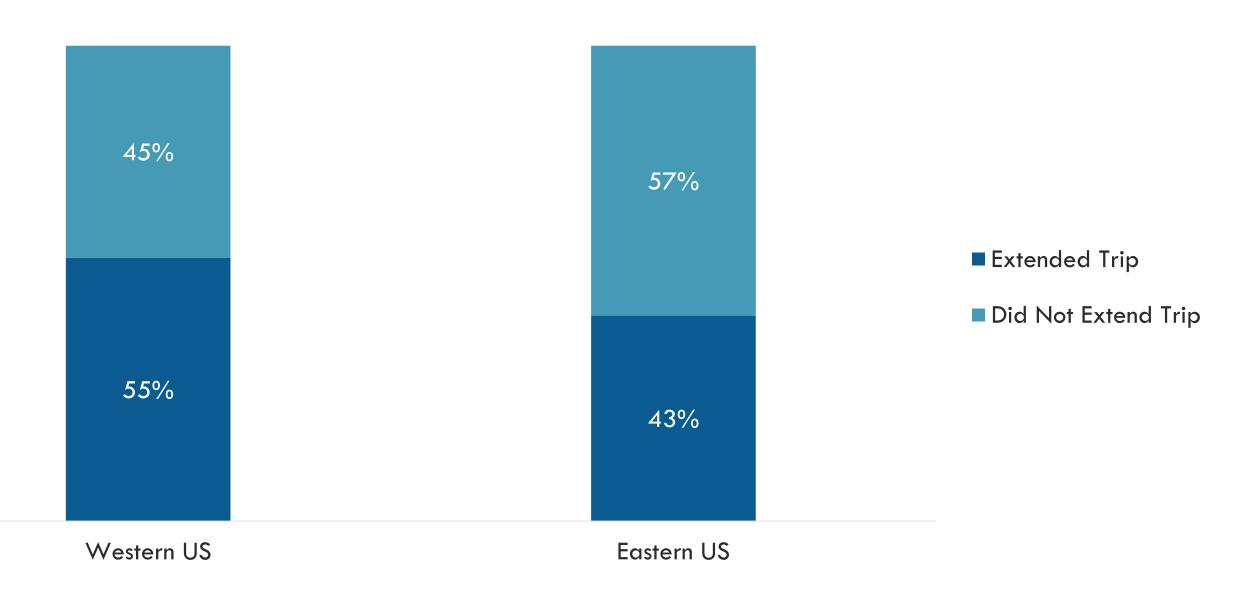
#### Figure 43: Pre/Post Guided Group Stay



TRIP TYPE

Question: Will you be spending any time in Alaska before or after your guided group tour? Base: Guided group visitors, 173 respondents.





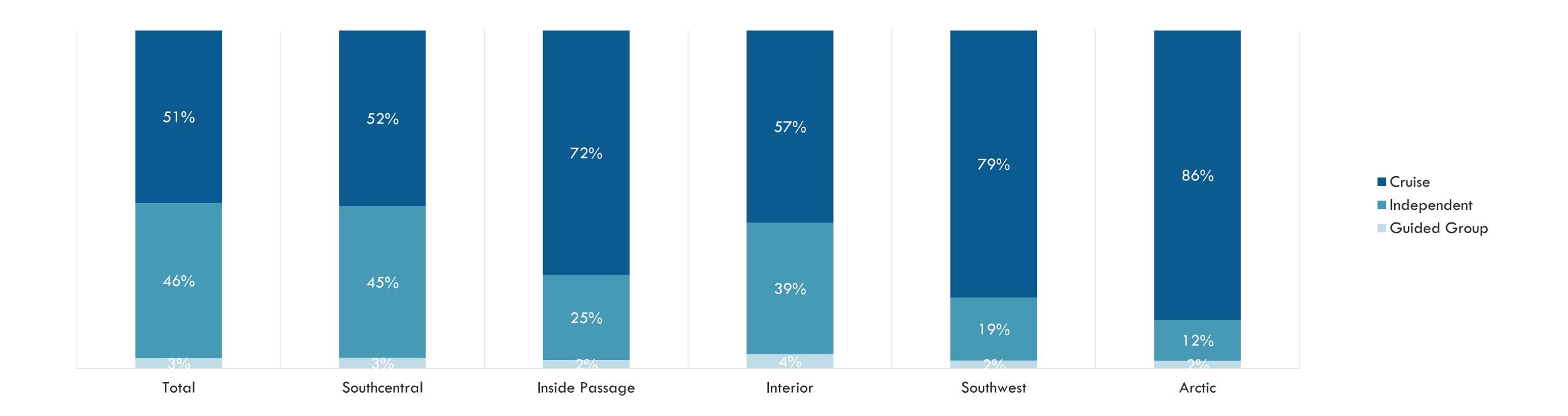


APPENDIX: VISITORS BY REGION



### TRAVELER TYPE BY REGION

### Figure 44: Traveler Type by Region Visited

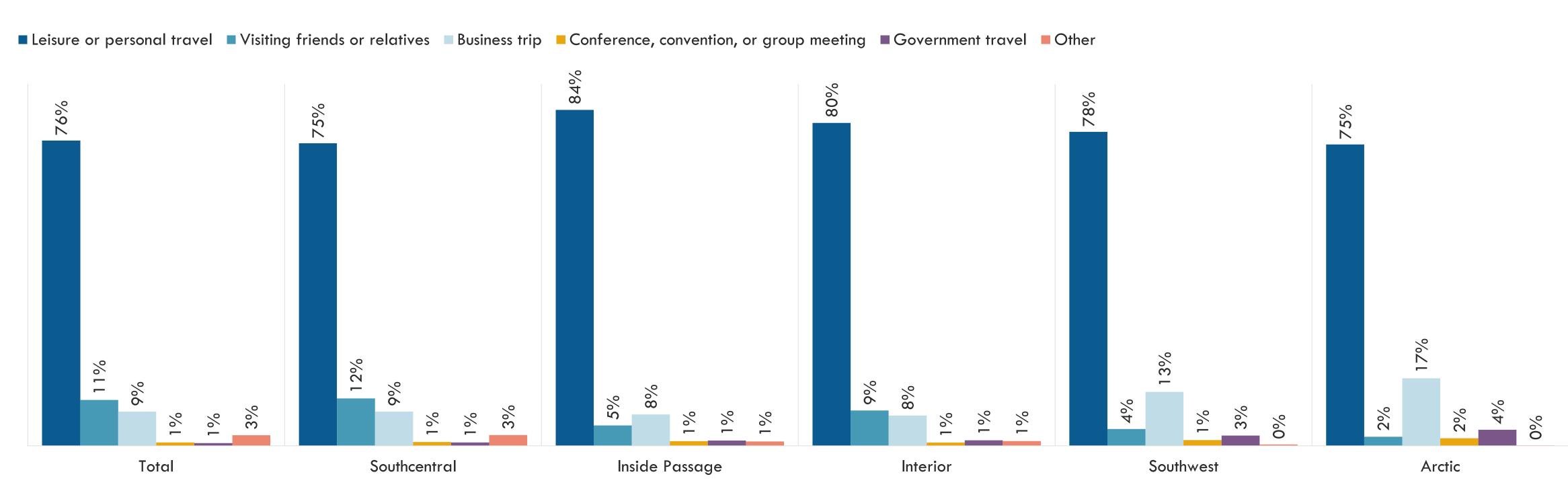






### TRIP PURPOSE BY REGION

#### Figure 45: Trip Purpose by Region Visited

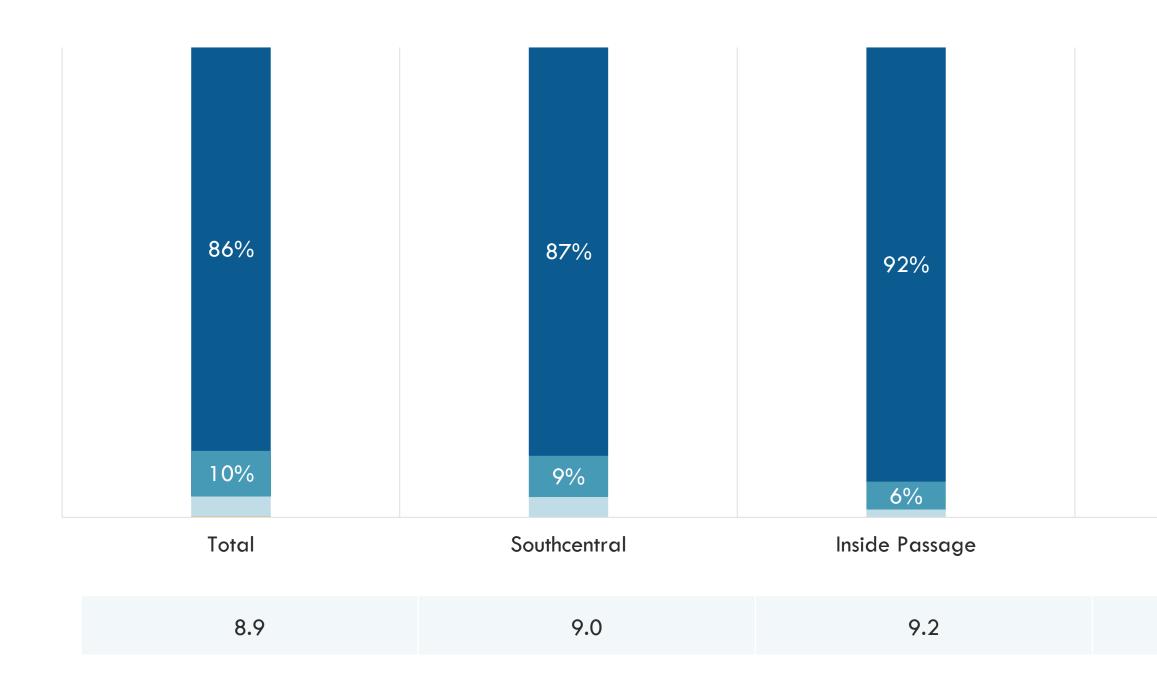




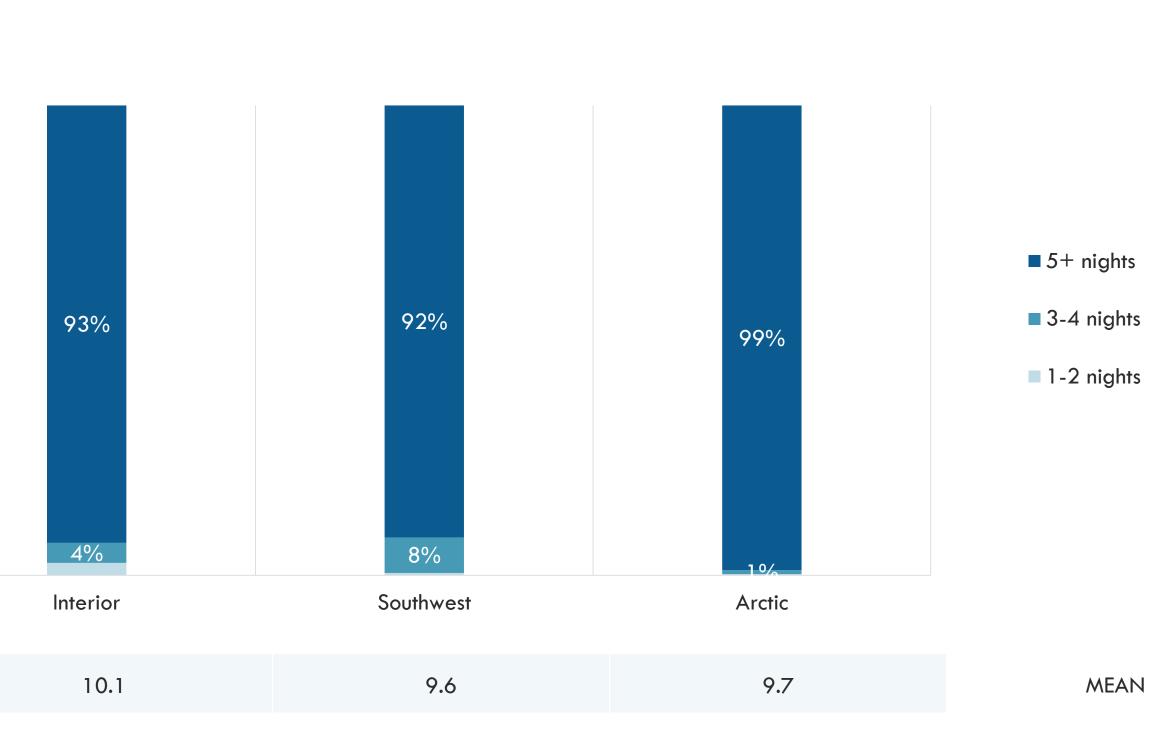


### TRIP AVERAGE LENGTH OF STAY BY REGION

### Figure 46: Trip Average Length of Stay by Region Visited (Nights)



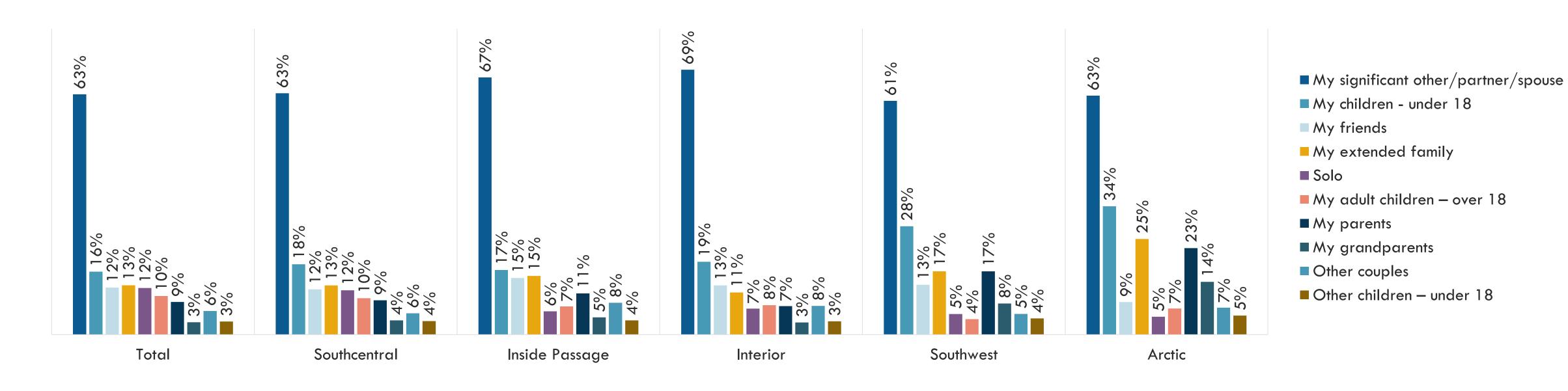






## PARTY COMPOSITION BY REGION

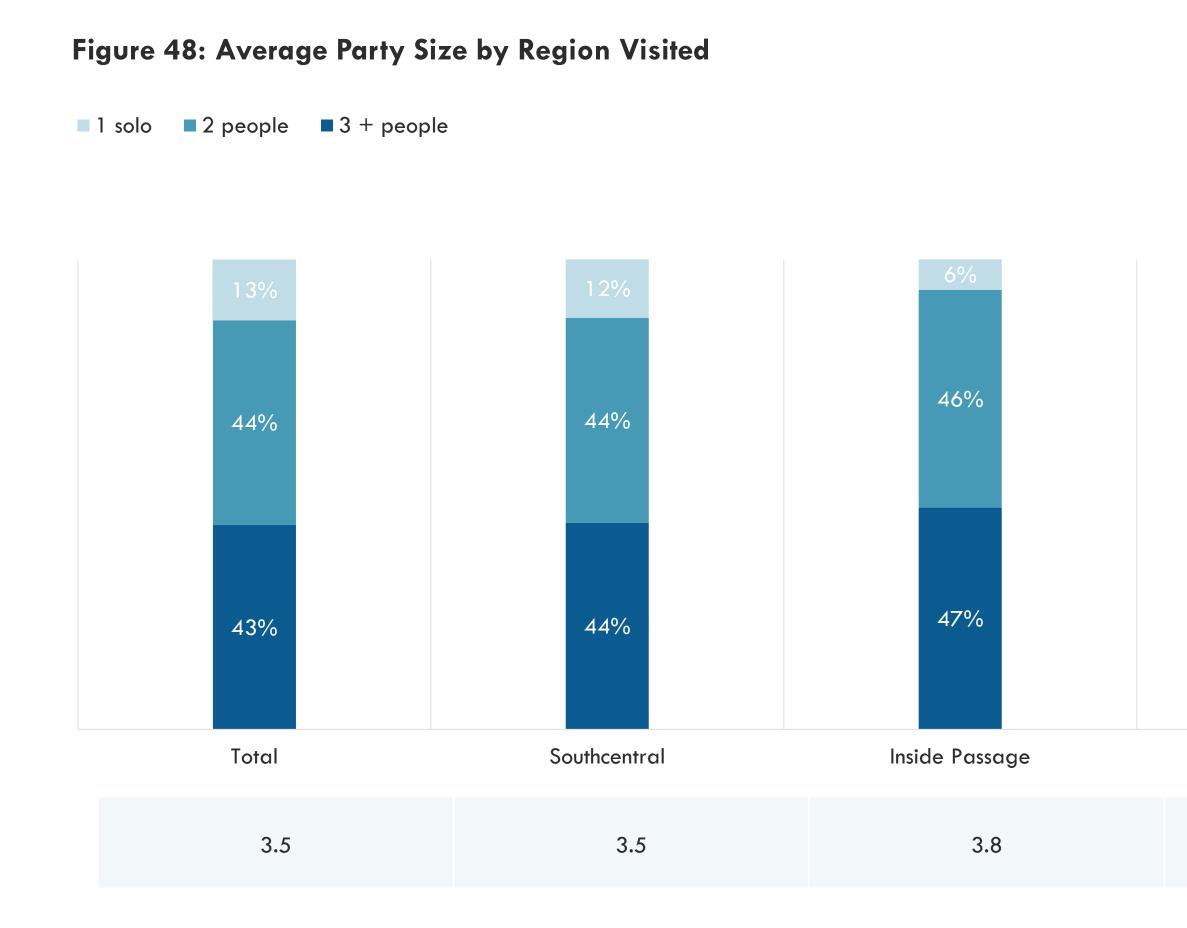
#### Figure 47: Party Composition by Region Visited



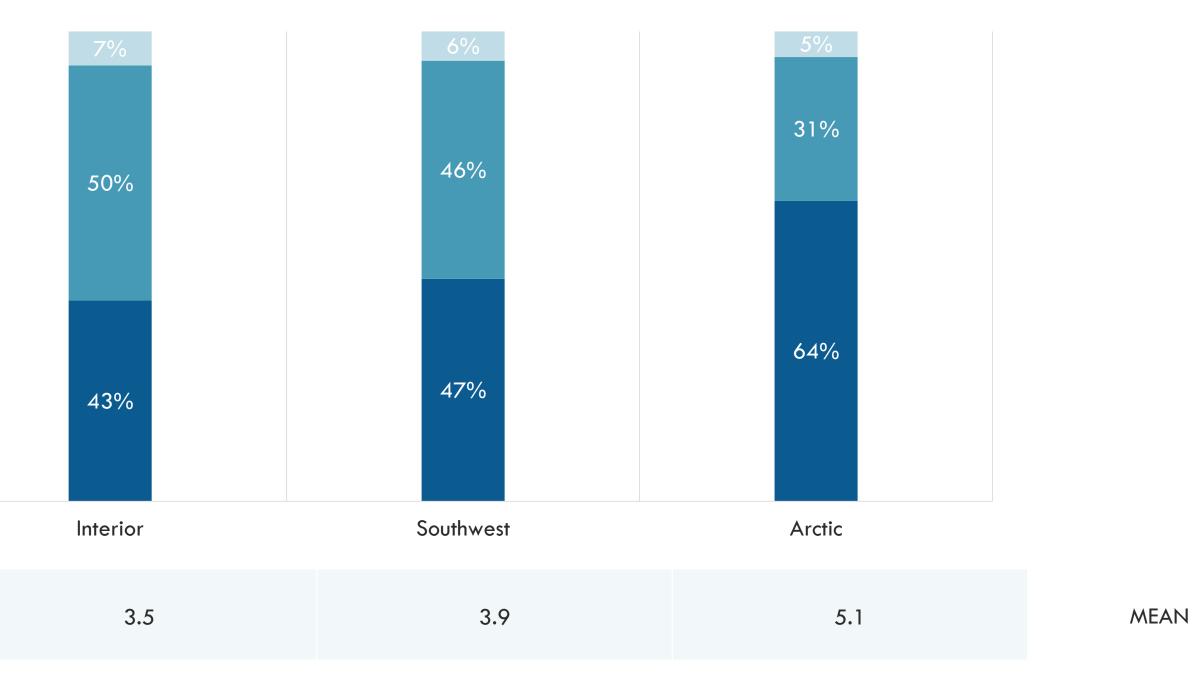




### AVERAGE PARTY SIZE BY REGION



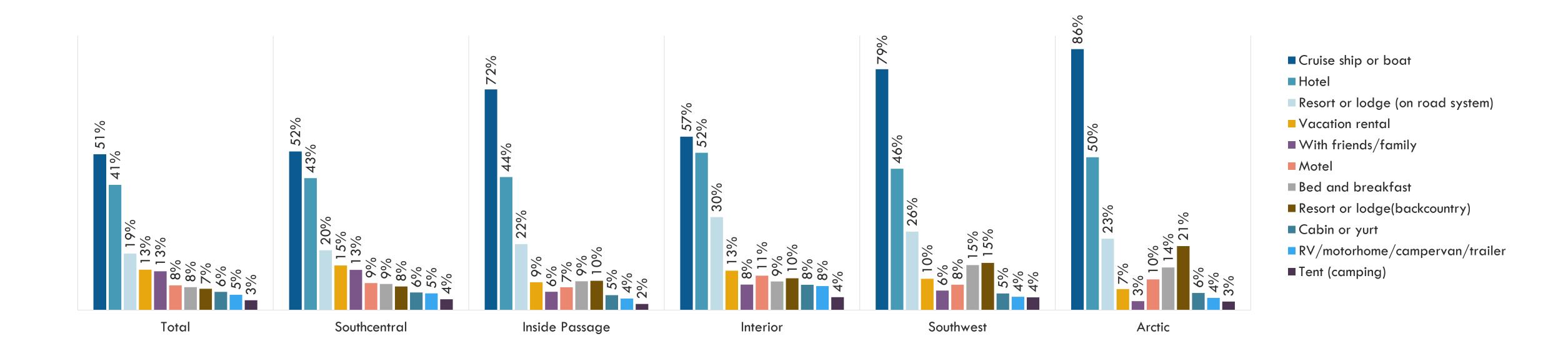






### LODGING BY REGION





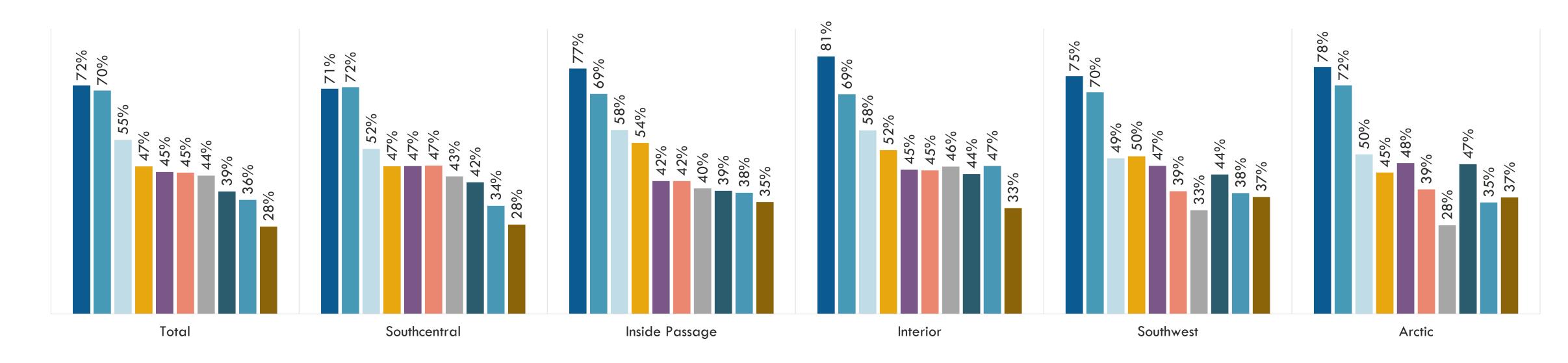




# **TOP IN-DESTINATION ACTIVITIES BY REGION**

#### Figure 50: Top Activities by Region Visited

■ Wildlife viewing ■ Local cuisine ■ Shopping ■ Sightseeing excursions by boat ■ Photography ■ Breweries/distilleries ■ Hiking ■ Bear viewing ■ Museums/galleries ■ Cultural activities

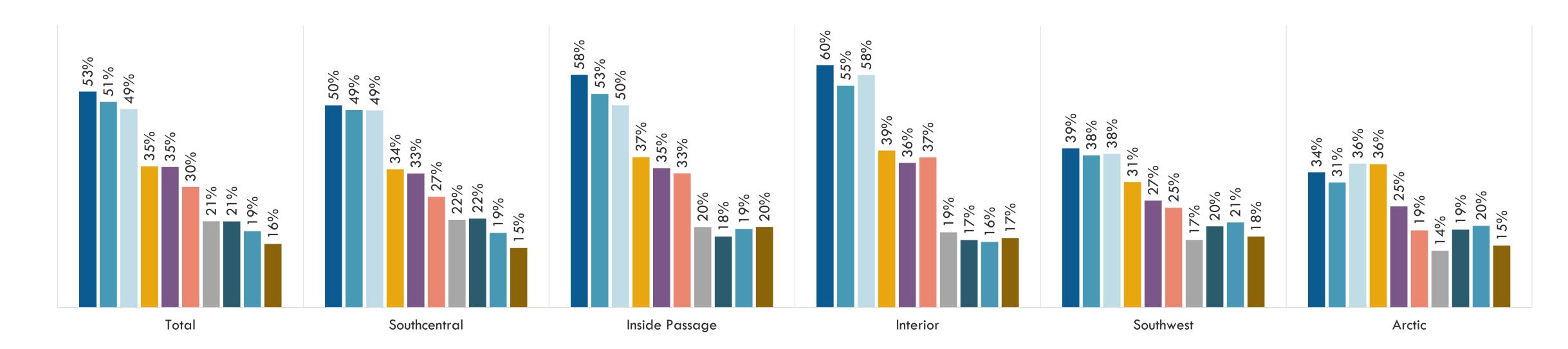






## **TOP MOTIVATIONS BY REGION**

#### Figure 51: Top Motivations by Region Visited





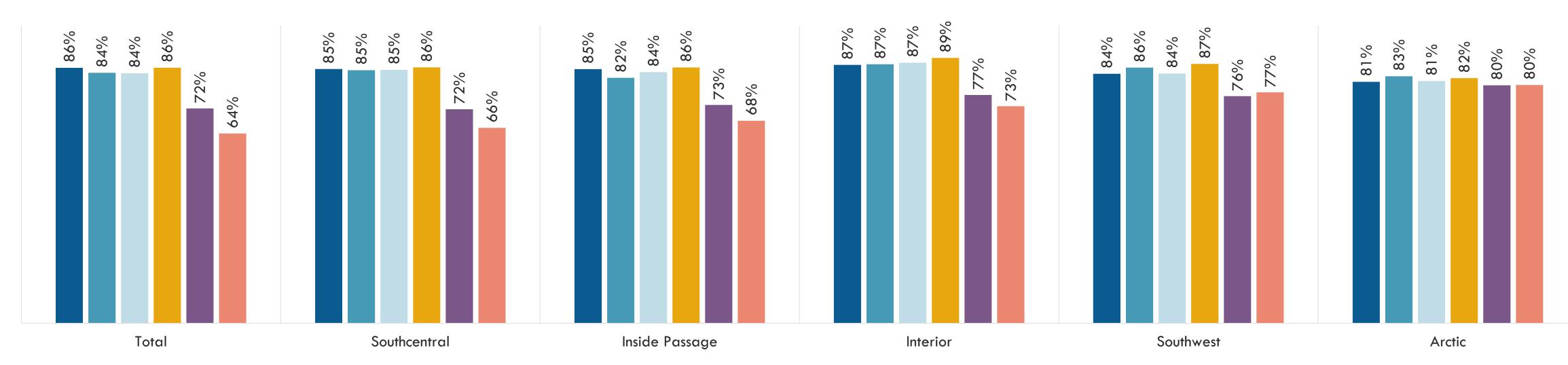




### **SATISFACTION BY REGION**

#### Figure 52: Satisfaction by Region Visited

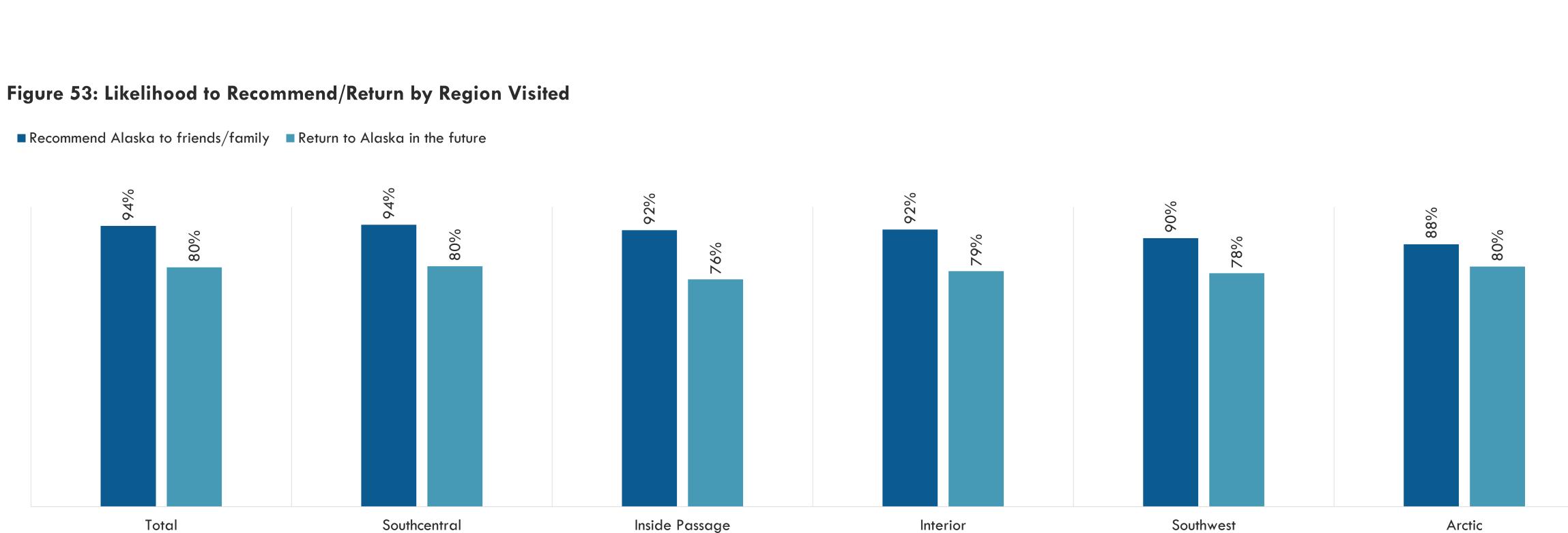
Service and hospitality in Alaska Interaction with locals in Alaska Activities in Alaska Vour overall trip Value for money in Alaska Icodging in Alaska







# LIKELIHOOD TO RETURN & RECOMMEND BY REGION







## **DEMOGRAPHICS BY REGION**

			Region	Visited		
	Total	Southcentral	Inside Passage	Interior	Southwest	Arctic
n=	2,905	1,910	1,587	1,308	845	484
Gender						
Female	47%	44%	48%	46%	35%	35%
Male	53%	56%	52%	54%	65%	65%
Age						
Boomers or Older	42%	37%	46%	46%	26%	15%
Gen X	26%	27%	24%	20%	22%	27%
Millennial	30%	33%	28%	33%	51%	56%
Gen Z	3%	3%	1%	1%	1%	2%
Mean	50.4	49.3	51.5	50.9	45.5	43.0
Ethnicity						
White/Caucasian	86%	87%	90%	89%	92%	93%
Asian/Pacific Islander	4%	4%	3%	4%	1%	1%
Black/African American	4%	4%	3%	2%	3%	4%
Latino/Hispanic	3%	3%	3%	2%	3%	3%
Native American/Indigenous	2%	2%	1%	1%	2%	1%
Other	1%	1%	0%	0%	0%	0%
Marital Status						
Married/partnered	80%	80%	85%	84%	87%	86%
Single	12%	12%	8%	8%	7%	8%
Children in Household						
Under 18	35%	40%	36%	37%	60%	70%
Education						
College Graduate	62%	61%	62%	66%	64%	62%
Household Income						
More than \$150,000	22%	21%	20%	23%	19%	23%
\$100,000 to \$149,999	37%	40%	39%	39%	48%	49%
\$50,000 to \$99,999	32%	31%	35%	31%	28%	25%
Less than \$50,000	8%	8%	7%	7%	4%	3%
Mean	\$115,396	\$115,598	\$113,713	\$117,101	\$118,776	\$121,385
Employment						
Employed full-time	62%	65%	59%	59%	76%	85%
Retired	32%	29%	35%	36%	19%	10%
Orientation						
LGBTQ+	5%	5%	3%	4%	3%	4%
Accessibility						
Accessibility needs in travel party	14%	14%	18%	17%	23%	27%